



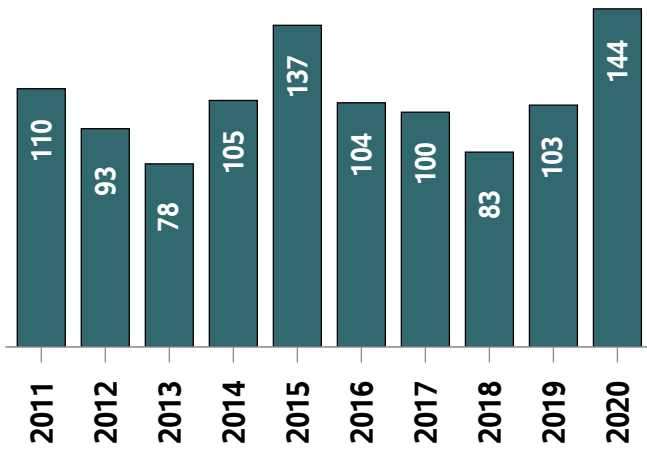
**Southern Georgian Bay
Association of REALTORS®
Western District
Residential Market Activity and
MLS® HPI Report
December 2020**



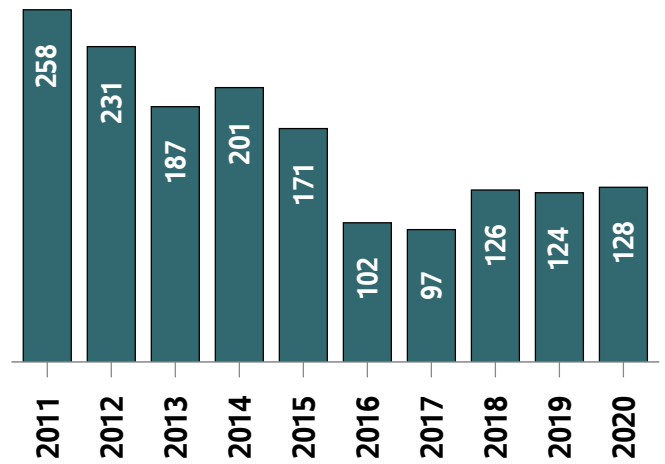
Prepared for the Southern Georgian Bay Association of REALTORS® by the Canadian Real Estate Association

Southern Georgian Bay Western District MLS® Residential Market Activity

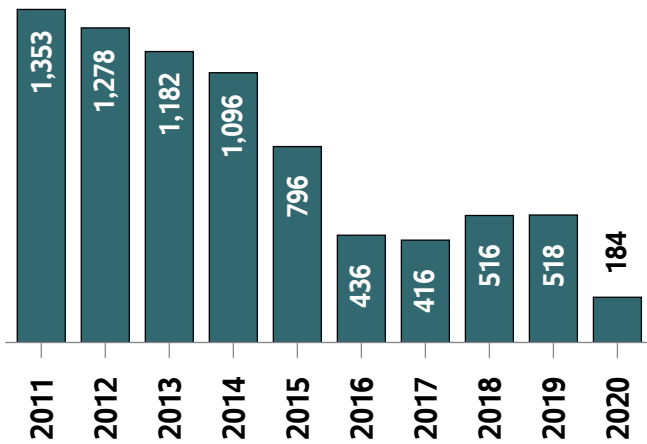
Sales Activity (December only)



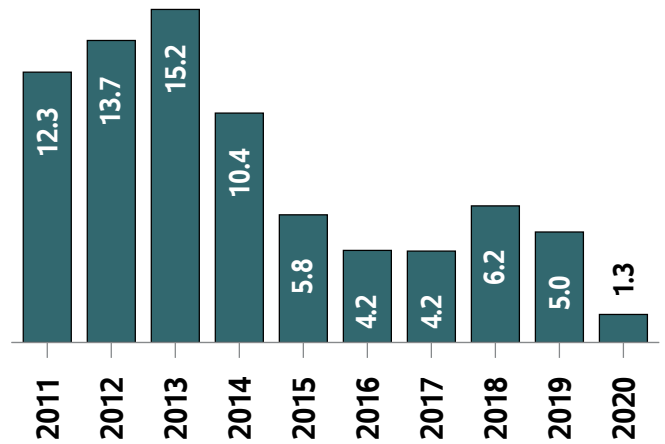
New Listings (December only)



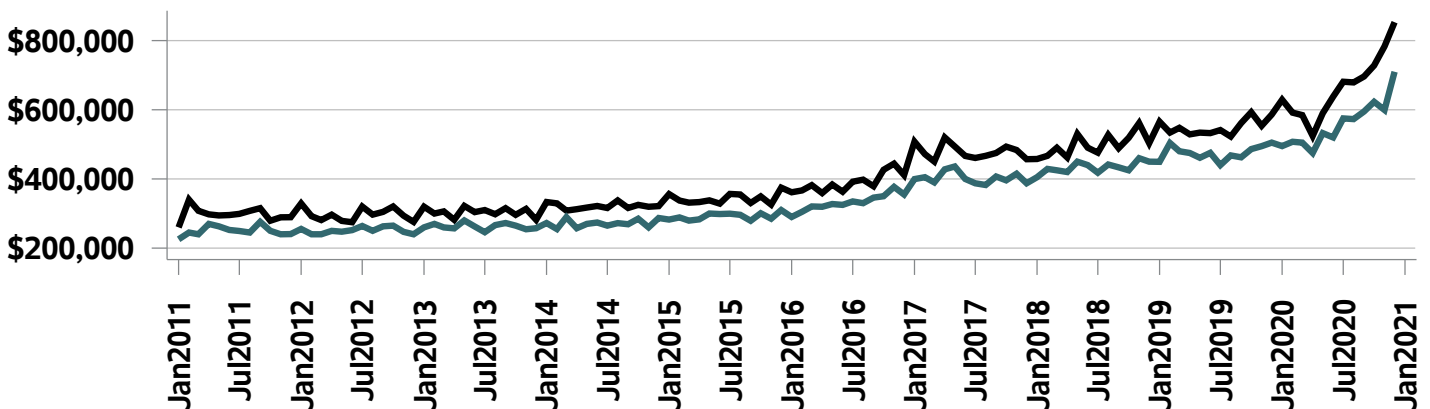
Active Listings (December only)



Months of Inventory (December only)

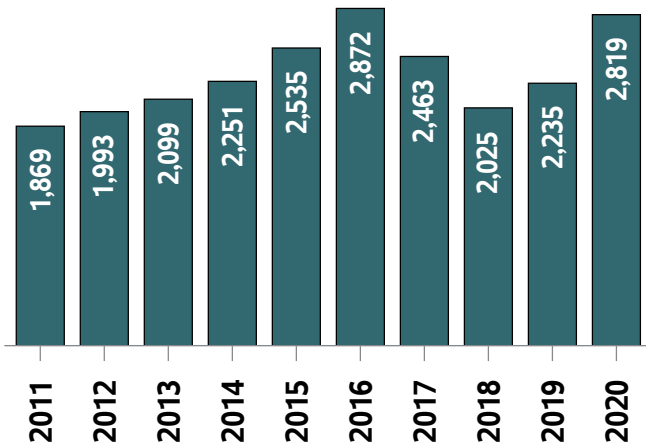


Average Price and Median Price

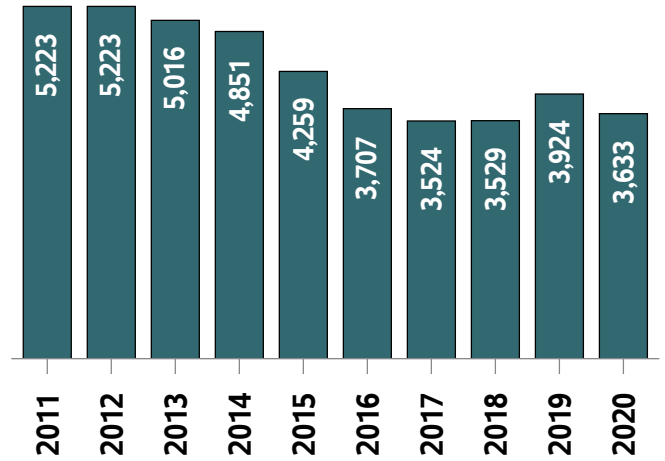


Southern Georgian Bay Western District MLS® Residential Market Activity

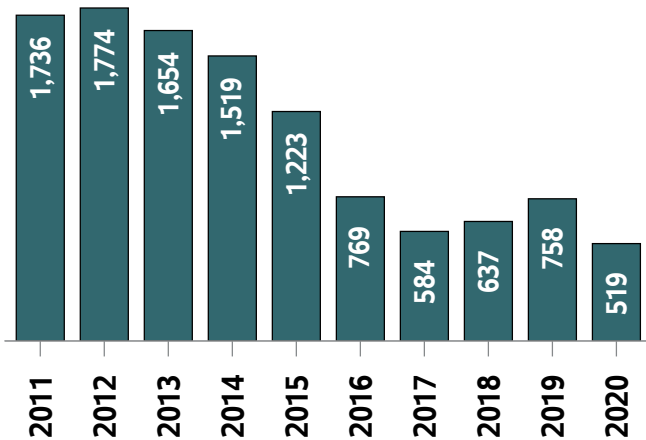
Sales Activity (December Year-to-date)



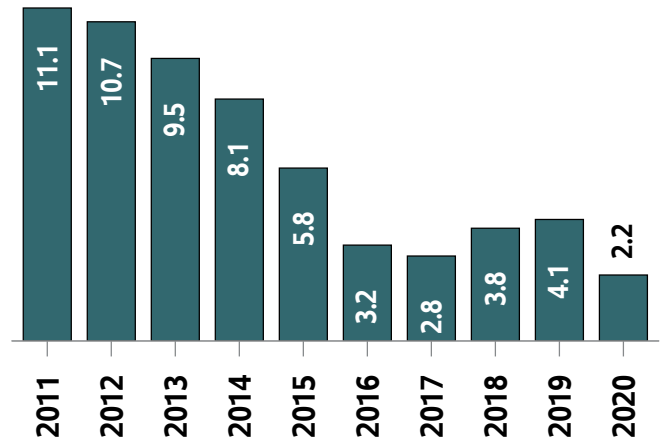
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	144	39.8	73.5	44.0	5.1	84.6	65.5
Dollar Volume	\$122,863,667	103.5	194.0	168.8	139.3	459.0	354.2
New Listings	128	3.2	1.6	32.0	-25.1	-31.6	-36.3
Active Listings	184	-64.5	-64.3	-55.8	-76.9	-84.4	-85.1
Sales to New Listings Ratio ¹	112.5	83.1	65.9	103.1	80.1	41.7	43.3
Months of Inventory ²	1.3	5.0	6.2	4.2	5.8	15.2	14.2
Average Price	\$853,220	45.6	69.5	86.7	127.6	202.8	174.4
Median Price	\$709,950	40.6	57.8	83.2	129.0	175.7	176.4
Sales to List Price Ratio	101.0	96.7	96.7	97.1	95.7	94.9	93.9
Median Days on Market	16.5	44.0	39.0	45.5	65.0	80.5	72.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2,819	26.1	39.2	14.5	11.2	34.3	52.8
Dollar Volume	\$1,912,152,774	56.3	89.1	61.7	120.6	198.5	253.3
New Listings	3,633	-7.4	2.9	3.1	-14.7	-27.6	-26.3
Active Listings ³	519	-31.5	-18.5	-11.1	-57.5	-68.6	-67.9
Sales to New Listings Ratio ⁴	77.6	57.0	57.4	69.9	59.5	41.8	37.4
Months of Inventory ⁵	2.2	4.1	3.8	2.8	5.8	9.5	10.5
Average Price	\$678,309	23.9	35.9	41.3	98.4	122.3	131.2
Median Price	\$565,000	19.5	29.9	39.5	94.2	113.2	128.7
Sales to List Price Ratio	98.9	97.4	97.7	98.7	96.4	95.7	95.5
Median Days on Market	22.0	32.0	28.0	21.0	51.0	62.0	61.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

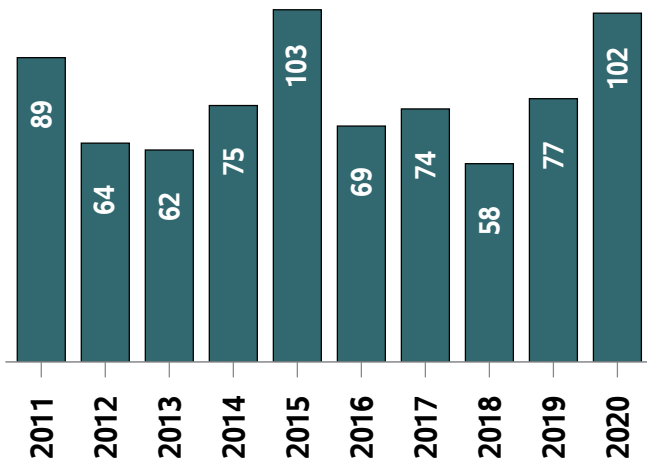
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

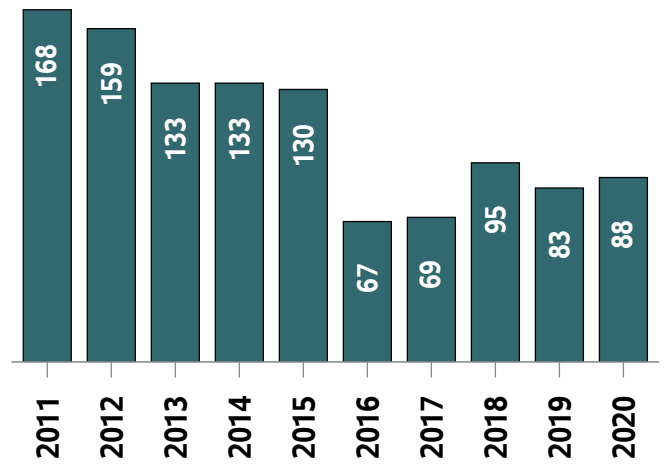
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Single Family Market Activity

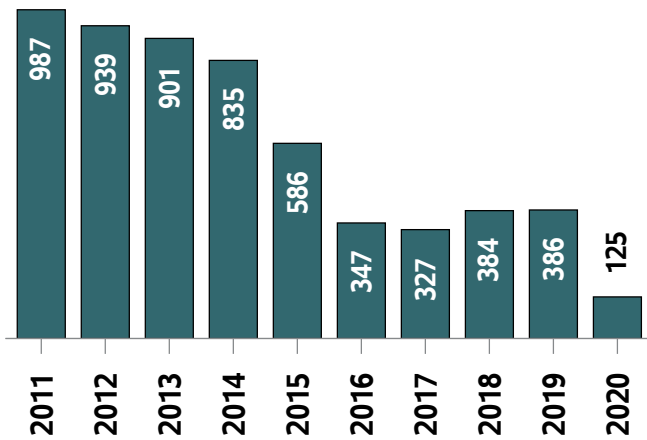
Sales Activity (December only)



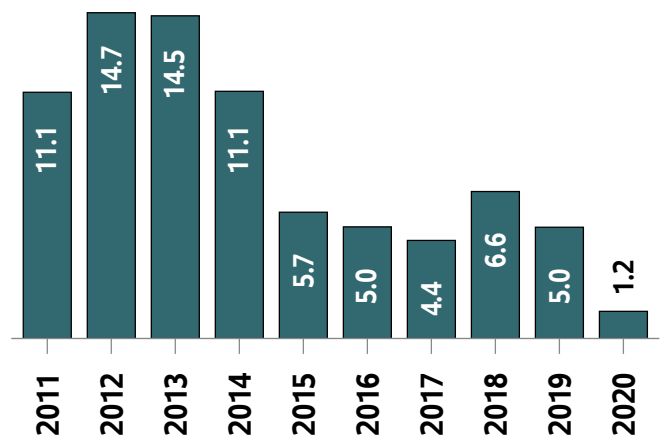
New Listings (December only)



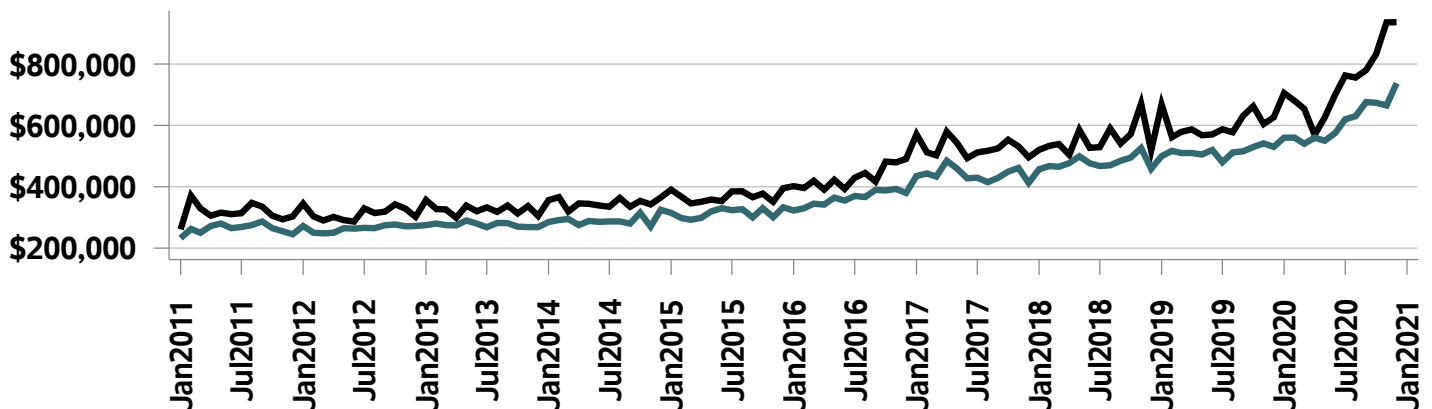
Active Listings (December only)



Months of Inventory (December only)

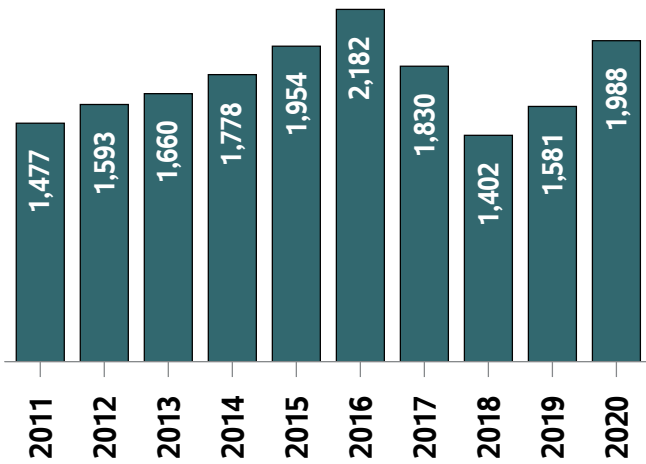


Average Price and Median Price

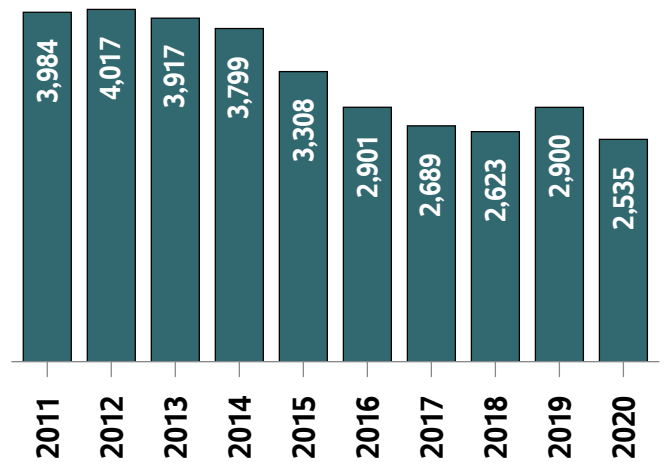


Southern Georgian Bay Western District MLS® Single Family Market Activity

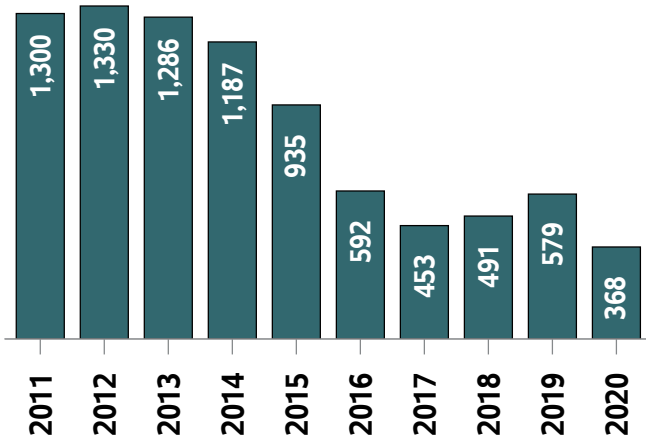
Sales Activity (December Year-to-date)



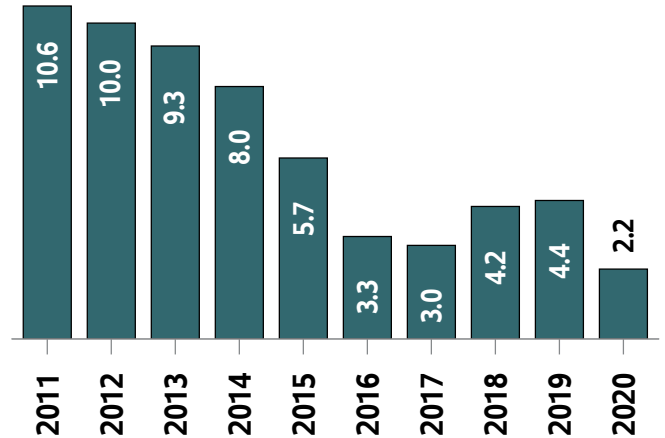
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	102	32.5	75.9	37.8	-1.0	64.5	41.7
Dollar Volume	\$95,514,693	98.0	217.7	160.2	134.6	405.5	306.3
New Listings	88	6.0	-7.4	27.5	-32.3	-33.8	-29.6
Active Listings	125	-67.6	-67.4	-61.8	-78.7	-86.1	-85.9
Sales to New Listings Ratio ¹	115.9	92.8	61.1	107.2	79.2	46.6	57.6
Months of Inventory ²	1.2	5.0	6.6	4.4	5.7	14.5	12.3
Average Price	\$936,419	49.5	80.7	88.8	136.9	207.2	186.8
Median Price	\$737,500	39.2	60.9	78.8	121.5	174.7	186.2
Sales to List Price Ratio	100.8	96.2	96.5	96.5	95.6	95.2	93.7
Median Days on Market	20.5	53.0	43.5	51.0	64.0	71.5	68.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1,988	25.7	41.8	8.6	1.7	19.8	36.4
Dollar Volume	\$1,509,166,271	59.6	94.7	55.8	110.2	178.6	232.8
New Listings	2,535	-12.6	-3.4	-5.7	-23.4	-35.3	-33.1
Active Listings ³	368	-36.5	-25.1	-18.8	-60.7	-71.4	-70.1
Sales to New Listings Ratio ⁴	78.4	54.5	53.5	68.1	59.1	42.4	38.5
Months of Inventory ⁵	2.2	4.4	4.2	3.0	5.7	9.3	10.1
Average Price	\$759,138	26.9	37.3	43.4	106.6	132.6	144.1
Median Price	\$625,000	21.4	30.5	41.9	98.4	125.6	144.6
Sales to List Price Ratio	98.9	97.2	97.5	98.5	96.3	95.7	95.5
Median Days on Market	21.0	34.0	28.0	21.0	50.0	61.0	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

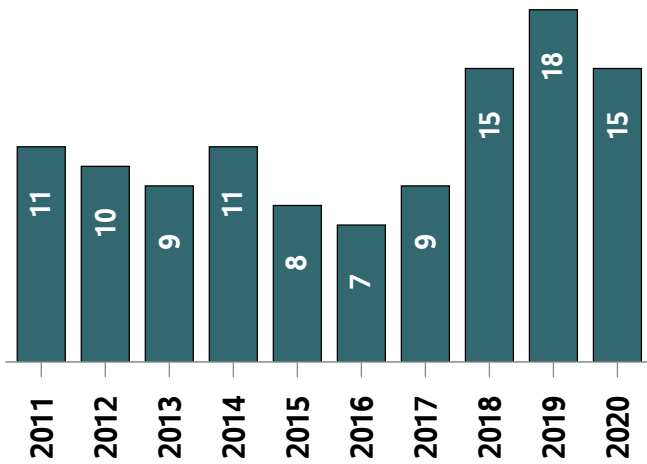
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

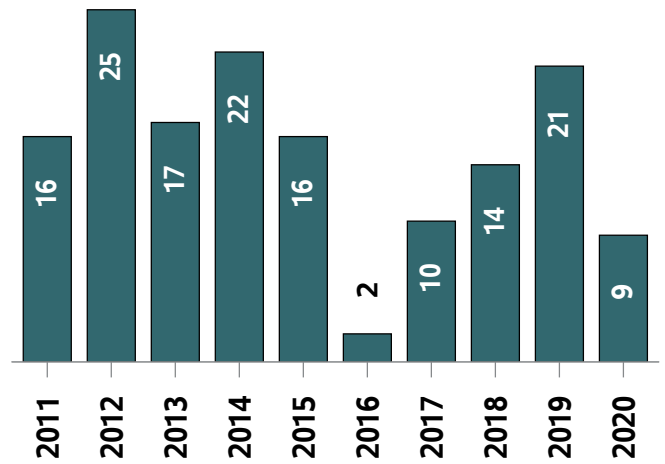
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Townhouse Market Activity

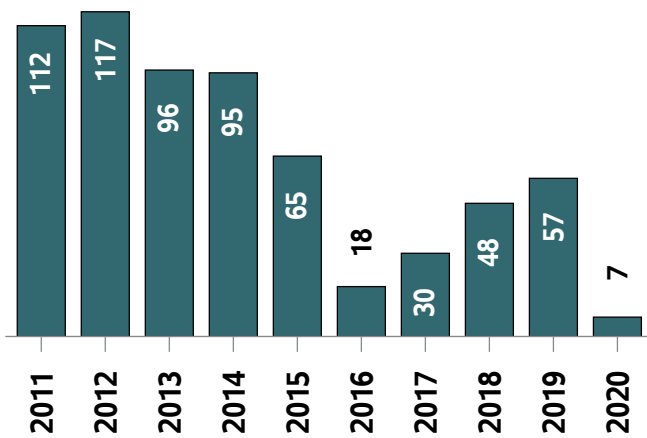
Sales Activity (December only)



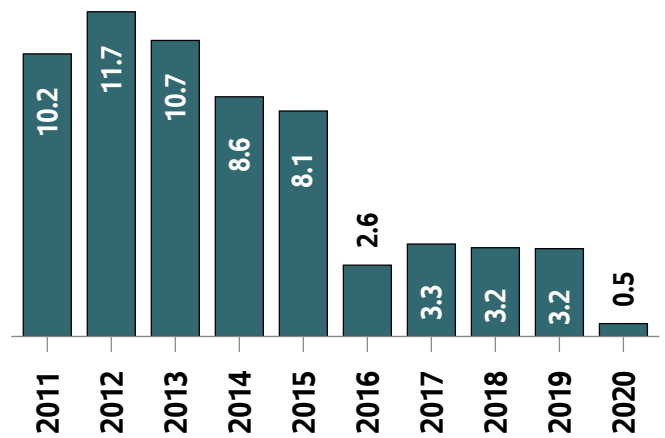
New Listings (December only)



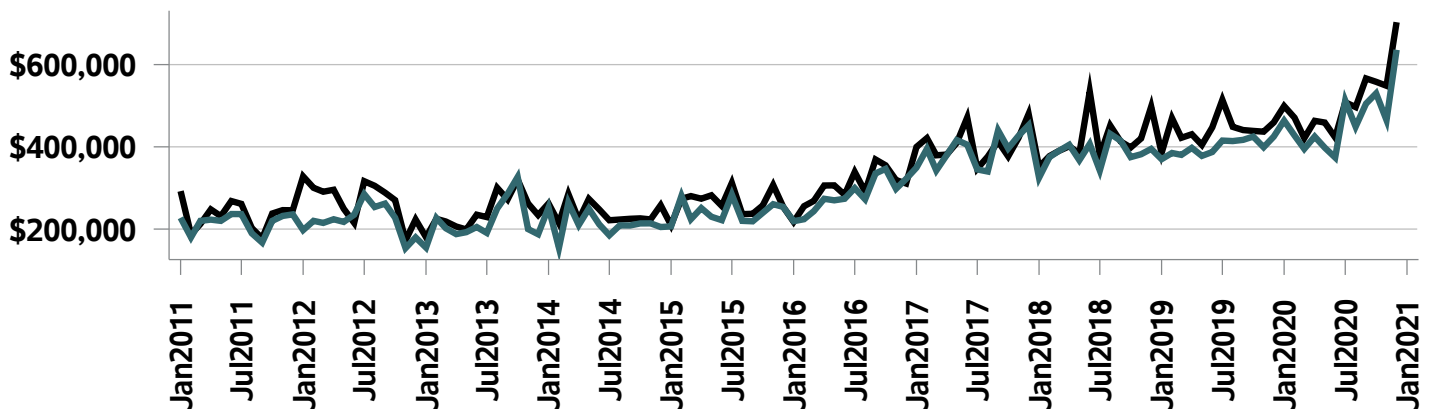
Active Listings (December only)



Months of Inventory (December only)

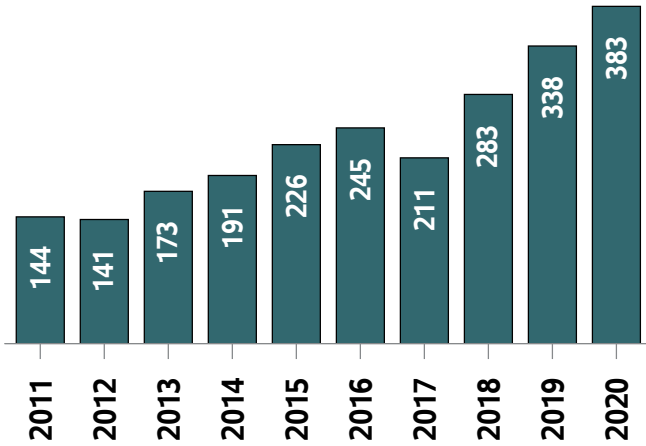


Average Price and Median Price

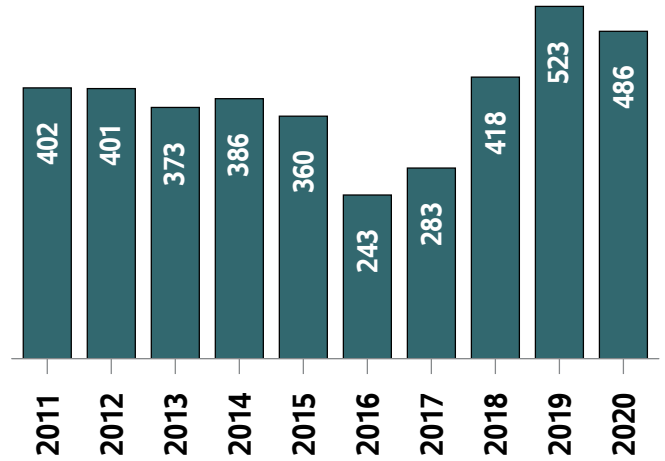


Southern Georgian Bay Western District MLS® Townhouse Market Activity

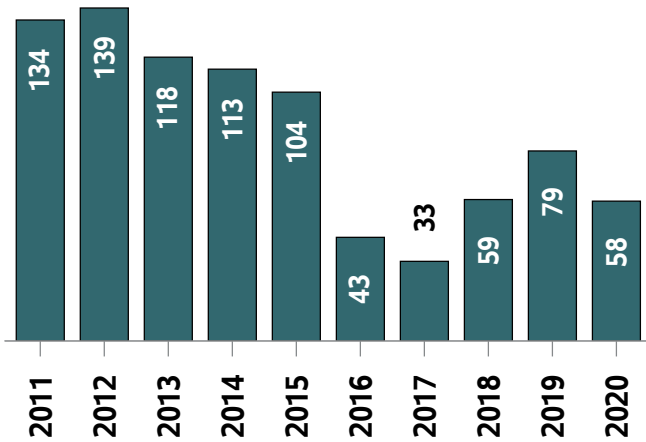
Sales Activity (December Year-to-date)



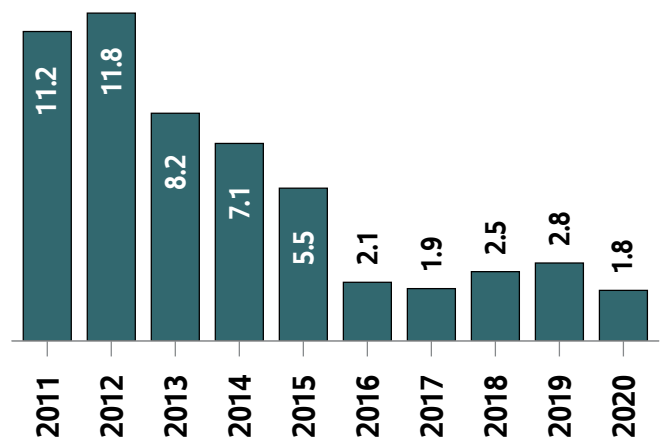
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	15	-16.7	0.0	66.7	87.5	66.7	87.5
Dollar Volume	\$10,546,075	27.6	41.2	144.2	418.9	400.5	387.9
New Listings	9	-57.1	-35.7	-10.0	-43.8	-47.1	-25.0
Active Listings	7	-87.7	-85.4	-76.7	-89.2	-92.7	-93.9
Sales to New Listings Ratio ¹	166.7	85.7	107.1	90.0	50.0	52.9	66.7
Months of Inventory ²	0.5	3.2	3.2	3.3	8.1	10.7	14.4
Average Price	\$703,072	53.1	41.2	46.5	176.8	200.3	160.2
Median Price	\$636,000	49.7	61.0	40.6	150.4	239.2	141.5
Sales to List Price Ratio	101.0	98.0	97.6	99.8	98.3	94.1	94.5
Median Days on Market	14.0	37.5	23.0	19.0	64.0	86.0	102.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	383	13.3	35.3	81.5	69.5	121.4	117.6
Dollar Volume	\$194,821,043	29.9	65.8	127.8	225.0	363.0	365.9
New Listings	486	-7.1	16.3	71.7	35.0	30.3	19.1
Active Listings ³	58	-26.4	-1.1	75.4	-43.8	-50.7	-57.1
Sales to New Listings Ratio ⁴	78.8	64.6	67.7	74.6	62.8	46.4	43.1
Months of Inventory ⁵	1.8	2.8	2.5	1.9	5.5	8.2	9.3
Average Price	\$508,671	14.6	22.5	25.5	91.8	109.1	114.1
Median Price	\$459,900	15.1	19.8	17.9	94.5	119.0	124.4
Sales to List Price Ratio	99.3	98.1	98.6	100.6	97.1	96.3	96.3
Median Days on Market	21.0	27.0	22.0	16.0	54.5	67.0	68.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

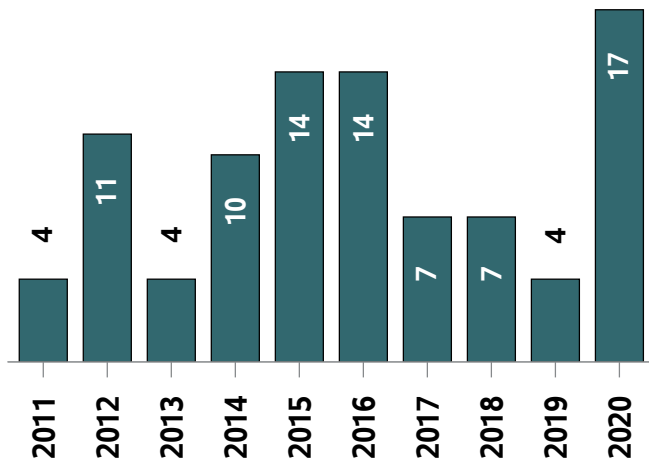
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

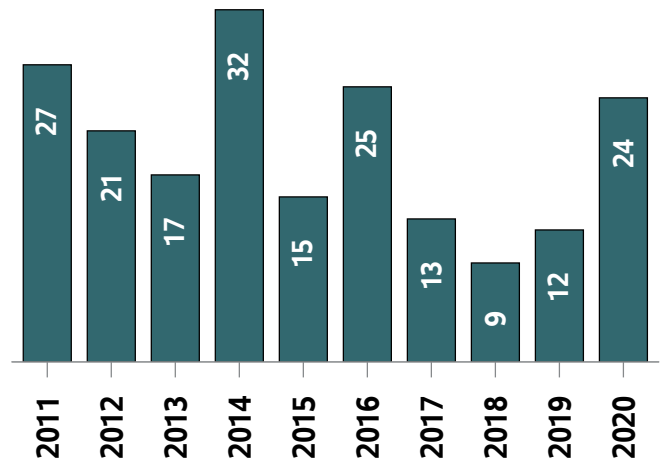
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Southern Georgian Bay Western District MLS® Apartment Market Activity

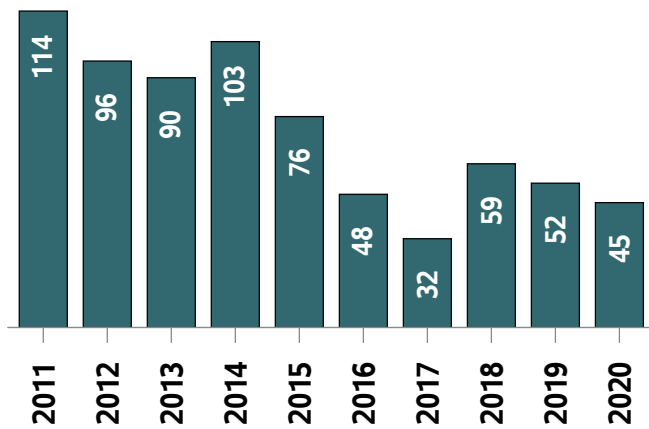
Sales Activity (December only)



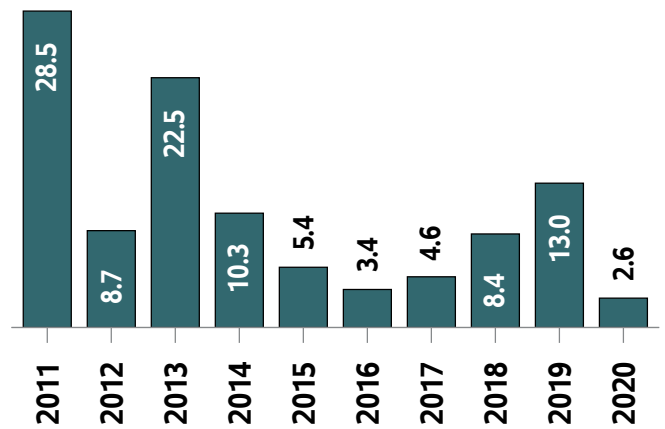
New Listings (December only)



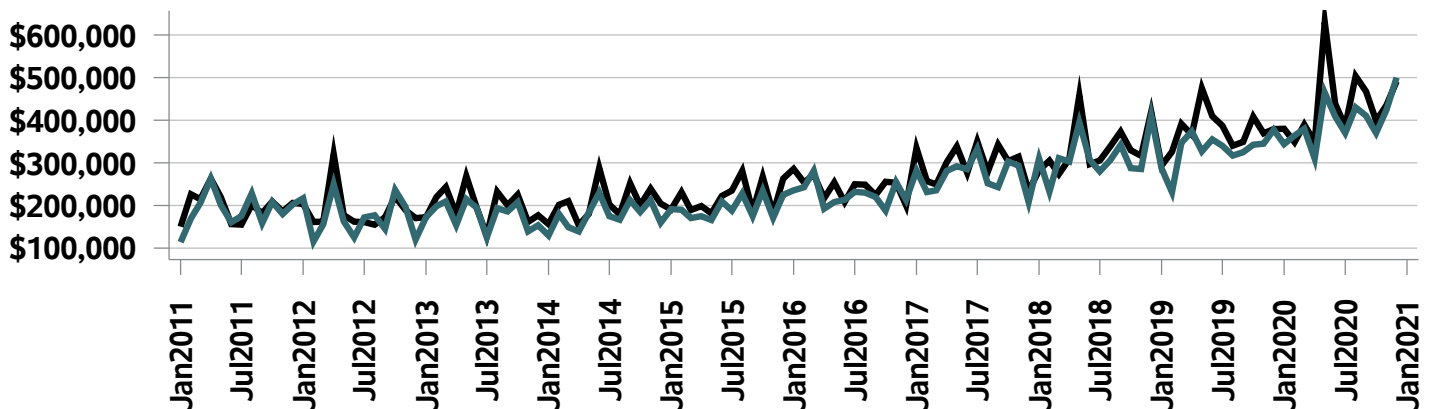
Active Listings (December only)



Months of Inventory (December only)

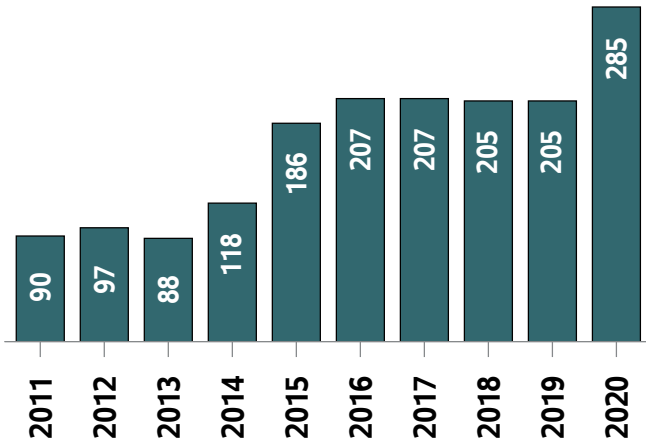


Average Price and Median Price

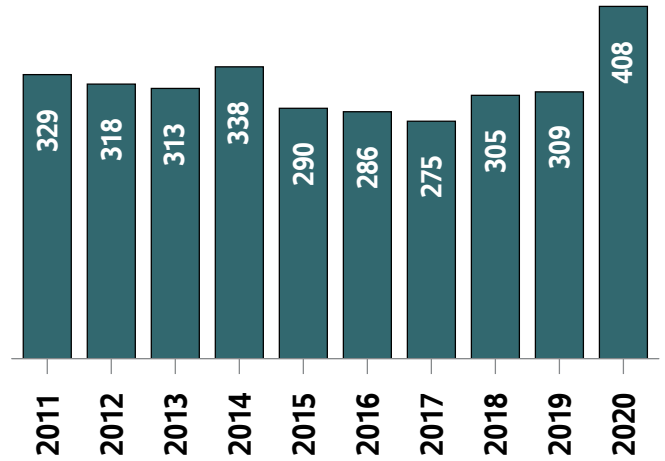


Southern Georgian Bay Western District MLS® Apartment Market Activity

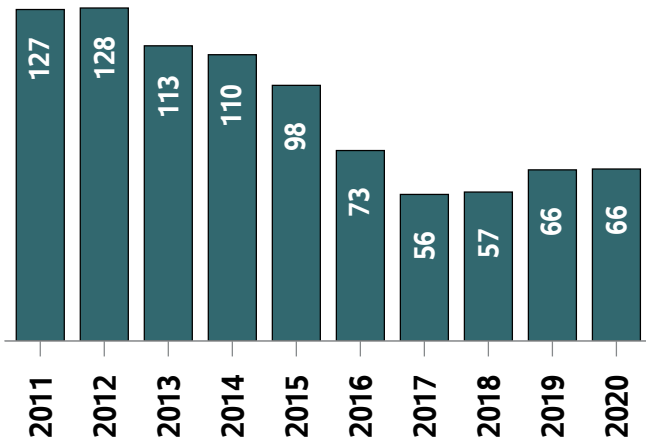
Sales Activity (December Year-to-date)



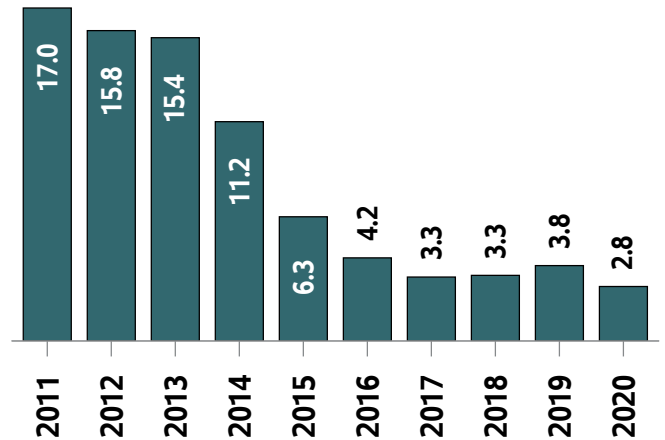
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Southern Georgian Bay Western District MLS® Apartment Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	17	325.0	142.9	142.9	21.4	325.0	466.7
Dollar Volume	\$8,348,800	450.3	184.2	410.7	126.7	1,079.2	1,062.6
New Listings	24	100.0	166.7	84.6	60.0	41.2	41.2
Active Listings	45	-13.5	-23.7	40.6	-40.8	-50.0	-51.6
Sales to New Listings Ratio ¹	70.8	33.3	77.8	53.8	93.3	23.5	17.6
Months of Inventory ²	2.6	13.0	8.4	4.6	5.4	22.5	31.0
Average Price	\$491,106	29.5	17.0	110.3	86.7	177.5	105.2
Median Price	\$500,000	32.5	22.0	140.4	122.2	225.7	92.3
Sales to List Price Ratio	100.4	98.2	96.9	96.9	96.0	95.2	95.5
Median Days on Market	15.0	31.5	62.0	46.0	74.5	66.5	25.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	285	39.0	39.0	37.7	53.2	223.9	307.1
Dollar Volume	\$124,644,834	59.6	81.8	99.4	203.2	590.4	735.9
New Listings	408	32.0	33.8	48.4	40.7	30.4	55.1
Active Listings ³	66	0.5	15.5	17.3	-32.7	-41.7	-34.5
Sales to New Listings Ratio ⁴	69.9	66.3	67.2	75.3	64.1	28.1	26.6
Months of Inventory ⁵	2.8	3.8	3.3	3.3	6.3	15.4	17.3
Average Price	\$437,350	14.8	30.8	44.8	97.9	113.2	105.3
Median Price	\$395,000	17.9	27.4	41.1	109.1	114.1	127.3
Sales to List Price Ratio	98.5	97.7	97.9	98.7	96.4	95.6	95.0
Median Days on Market	26.0	33.0	27.0	29.0	55.0	60.5	58.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

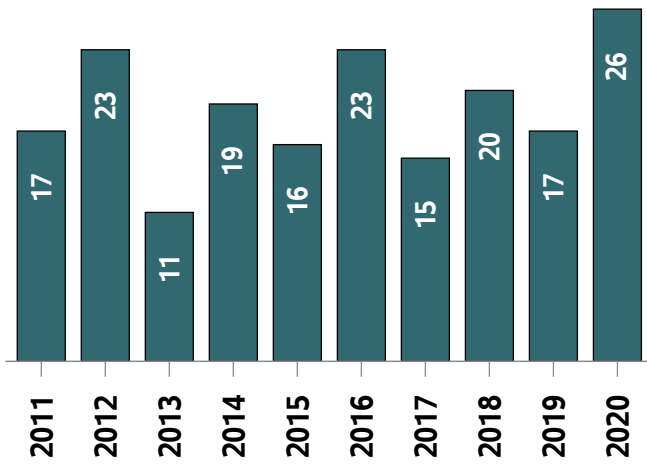
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

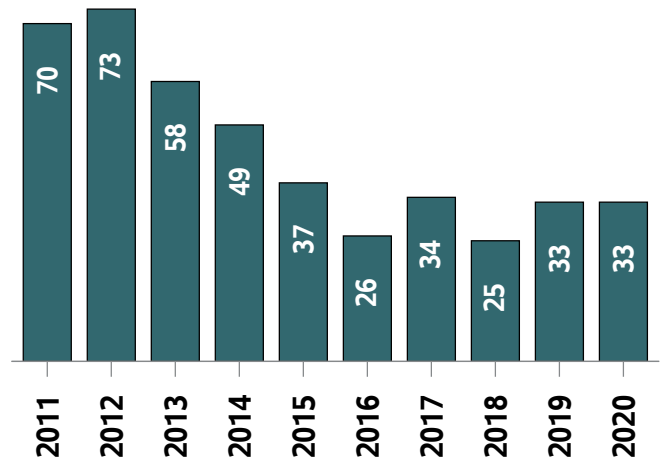
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Residential Market Activity

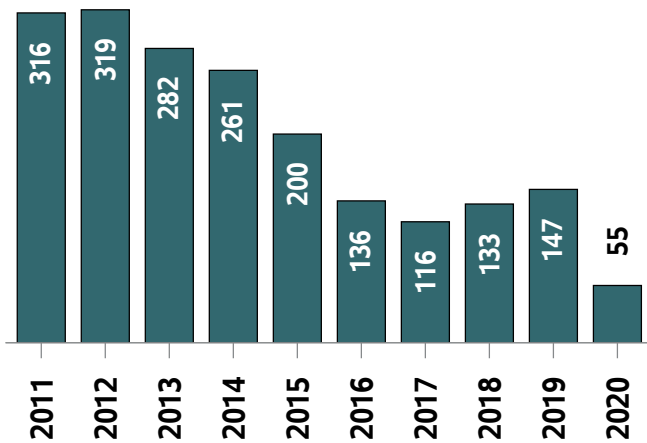
Sales Activity (December only)



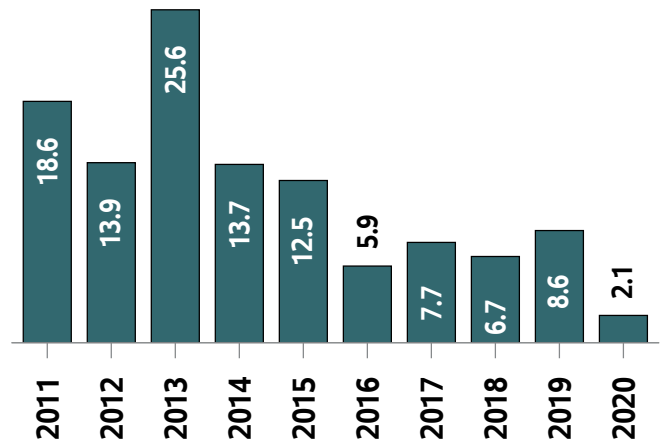
New Listings (December only)



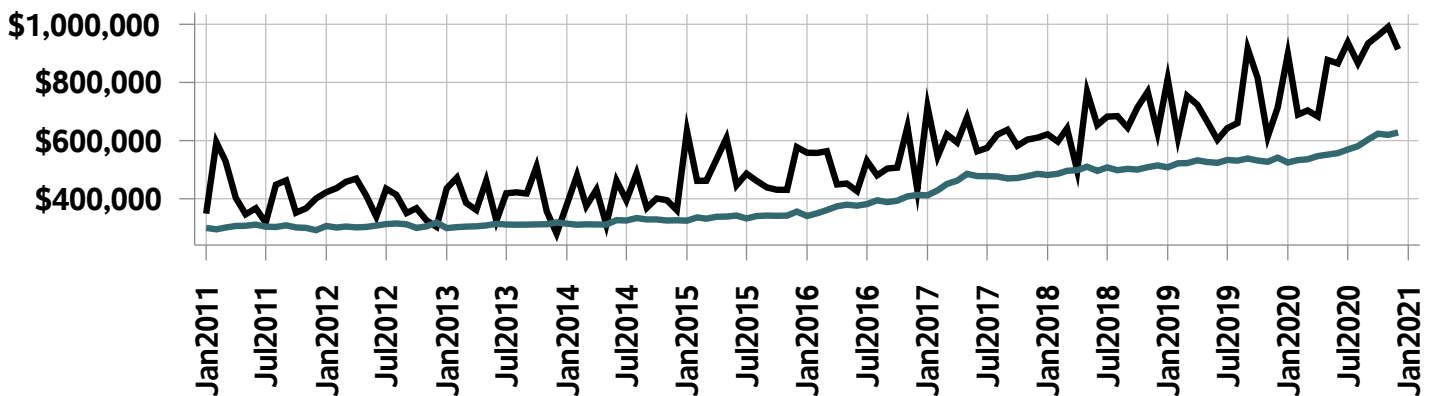
Active Listings (December only)



Months of Inventory (December only)

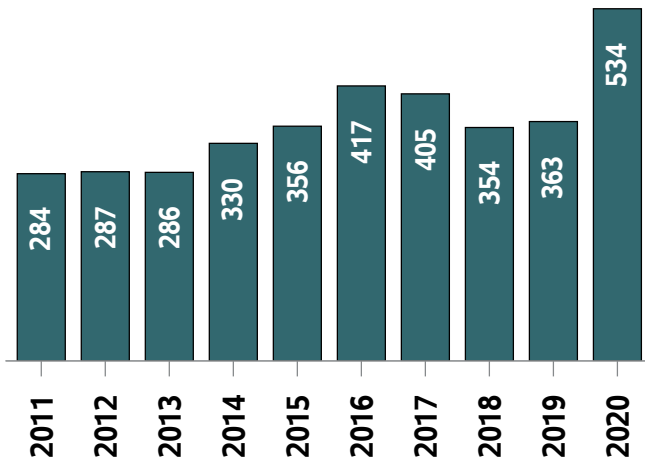


MLS® HPI Composite Benchmark Price and Average Price

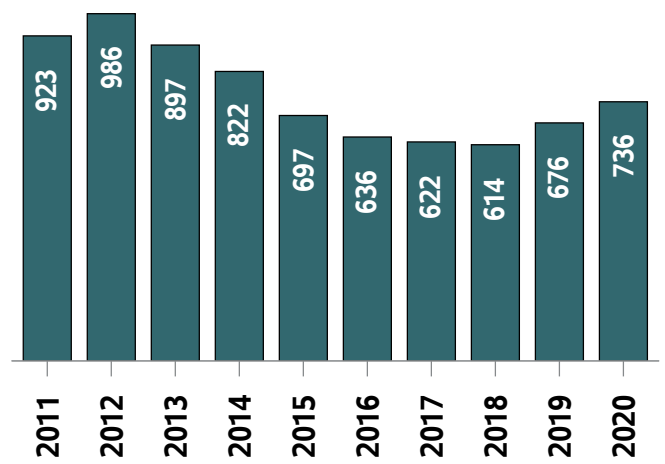


BLUE MOUNTAINS (THE) MLS® Residential Market Activity

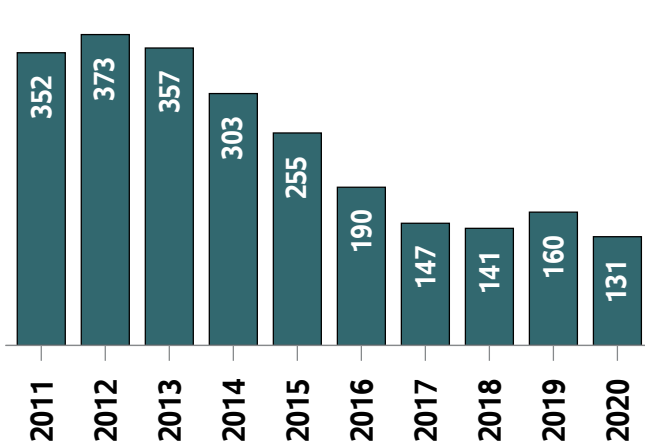
Sales Activity (December Year-to-date)



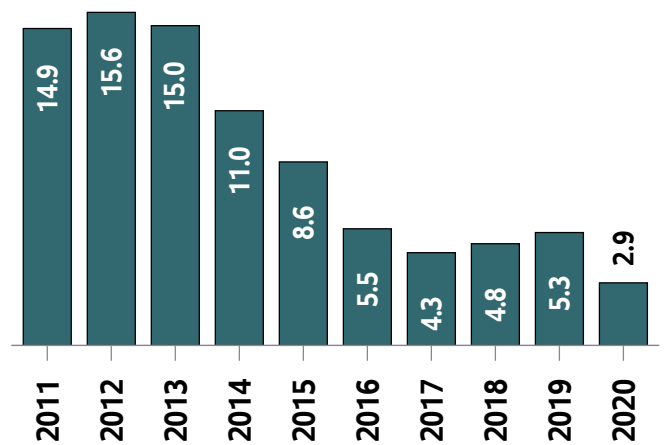
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	26	52.9	30.0	73.3	62.5	136.4	44.4
Dollar Volume	\$23,752,999	95.9	89.0	159.6	157.0	670.2	218.7
New Listings	33	0.0	32.0	-2.9	-10.8	-43.1	-45.0
Active Listings	55	-62.6	-58.6	-52.6	-72.5	-80.5	-81.2
Sales to New Listings Ratio ¹	78.8	51.5	80.0	44.1	43.2	19.0	30.0
Months of Inventory ²	2.1	8.6	6.7	7.7	12.5	25.6	16.2
Average Price	\$913,577	28.1	45.4	49.8	58.2	225.9	120.6
Median Price	\$832,000	38.4	43.0	53.2	122.5	296.2	160.0
Sales to List Price Ratio	100.7	96.2	94.9	96.2	97.2	95.3	92.0
Median Days on Market	13.0	60.0	53.0	46.0	127.0	100.0	85.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	534	47.1	50.8	31.9	50.0	86.7	104.6
Dollar Volume	\$475,956,883	82.0	102.1	91.7	175.2	301.8	353.5
New Listings	736	8.9	19.9	18.3	5.6	-17.9	-14.5
Active Listings ³	131	-18.4	-7.2	-11.0	-48.8	-63.4	-58.8
Sales to New Listings Ratio ⁴	72.6	53.7	57.7	65.1	51.1	31.9	30.3
Months of Inventory ⁵	2.9	5.3	4.8	4.3	8.6	15.0	14.6
Average Price	\$891,305	23.7	34.0	45.4	83.5	115.2	121.7
Median Price	\$755,000	27.7	37.3	60.6	99.5	133.6	133.0
Sales to List Price Ratio	99.2	97.3	97.9	97.8	95.7	94.5	94.5
Median Days on Market	23.0	38.0	33.0	34.0	72.0	74.5	73.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

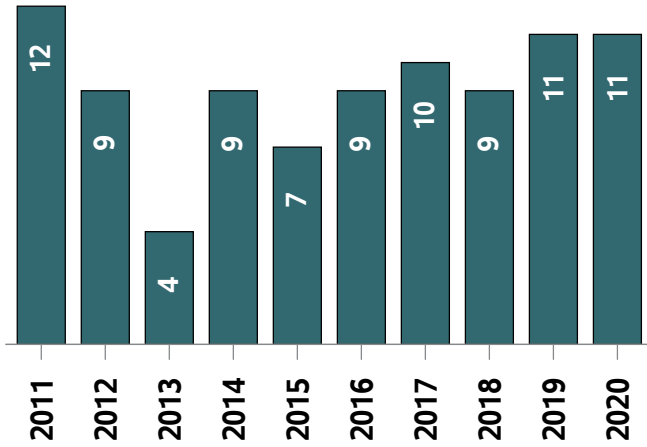
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

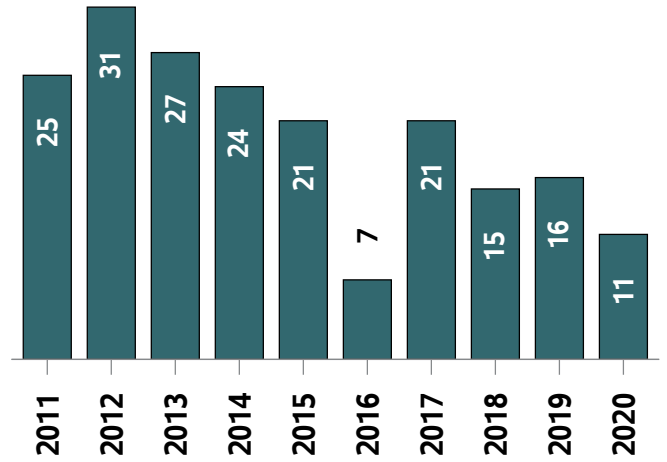
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

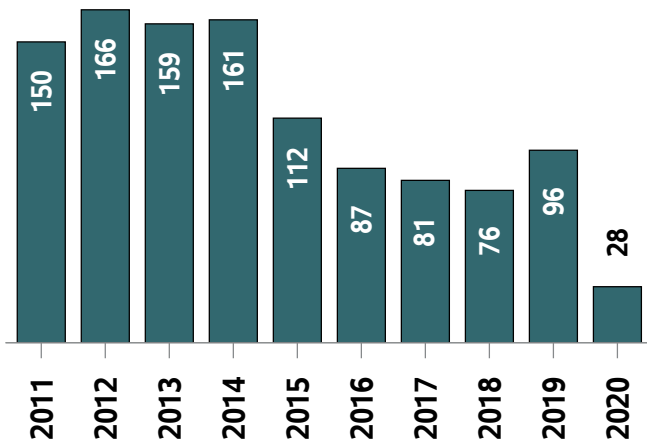
Sales Activity (December only)



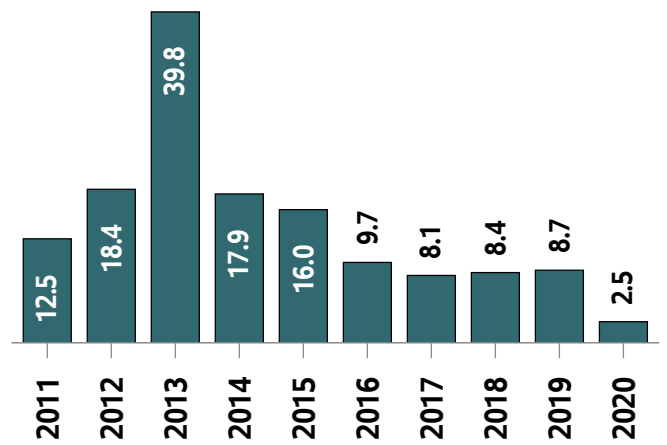
New Listings (December only)



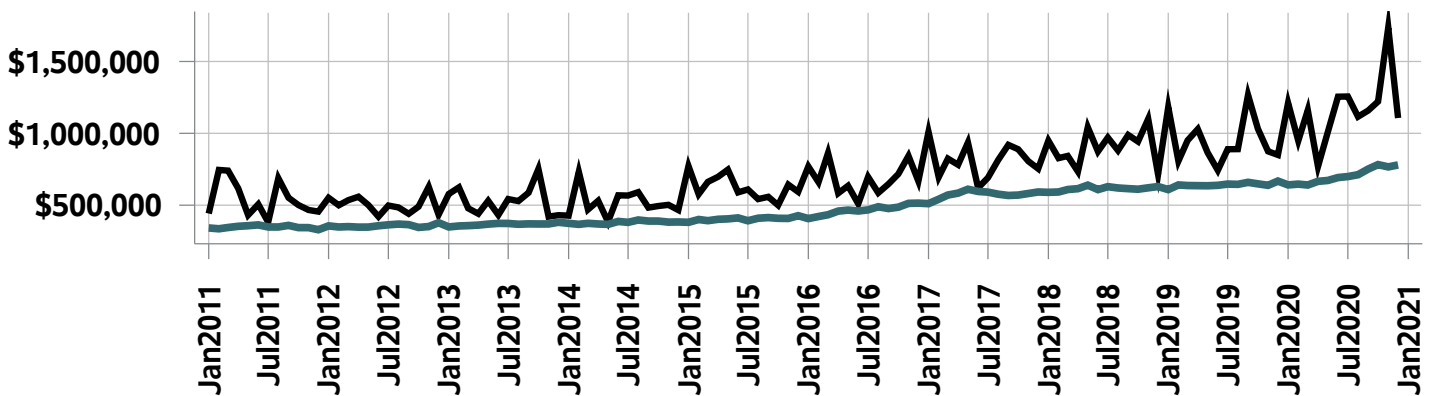
Active Listings (December only)



Months of Inventory (December only)

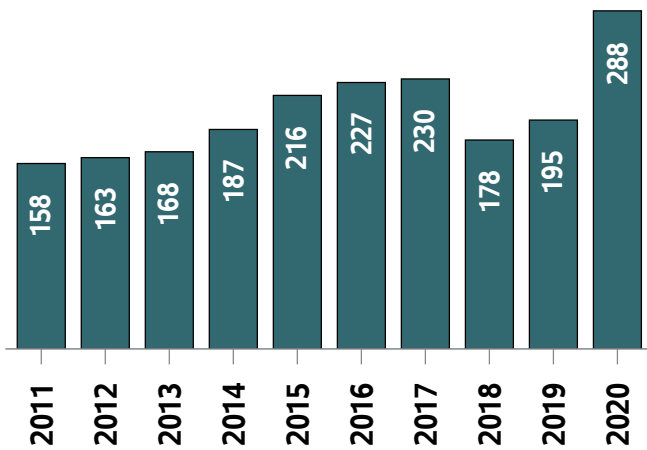


MLS® HPI Single Family Benchmark Price and Average Price

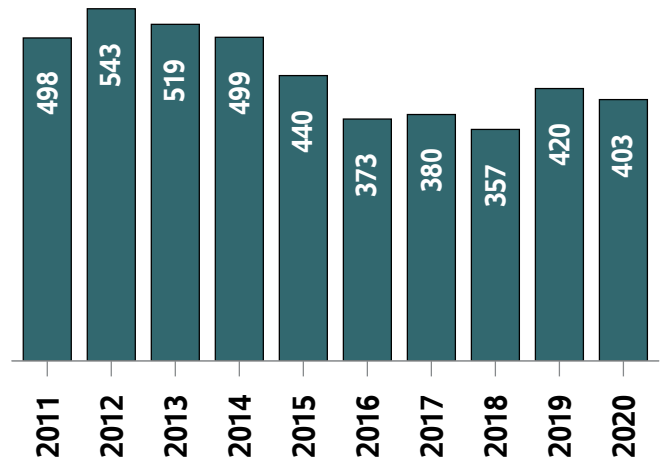


BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

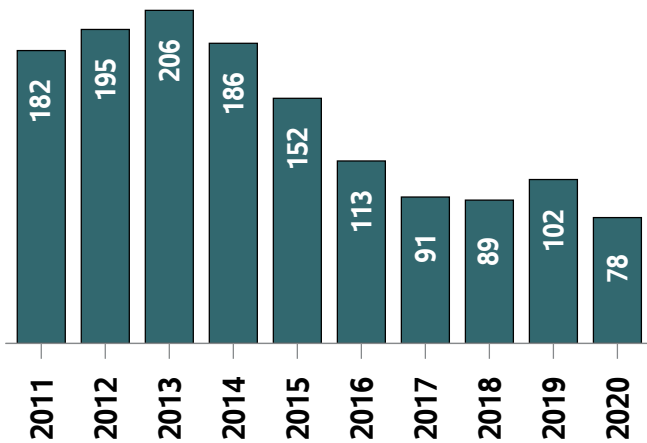
Sales Activity (December Year-to-date)



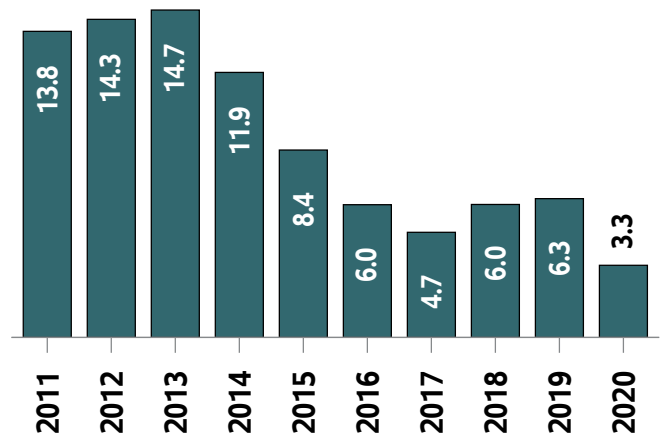
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	11	0.0	22.2	10.0	57.1	175.0	10.0
Dollar Volume	\$12,169,900	30.2	89.1	61.5	193.3	606.7	124.1
New Listings	11	-31.3	-26.7	-47.6	-47.6	-59.3	-26.7
Active Listings	28	-70.8	-63.2	-65.4	-75.0	-82.4	-80.0
Sales to New Listings Ratio ¹	100.0	68.8	60.0	47.6	33.3	14.8	66.7
Months of Inventory ²	2.5	8.7	8.4	8.1	16.0	39.8	14.0
Average Price	\$1,106,355	30.2	54.7	46.8	86.6	157.0	103.7
Median Price	\$865,000	-12.2	31.6	28.1	68.8	92.2	33.1
Sales to List Price Ratio	99.6	96.0	91.7	95.0	94.0	98.7	90.0
Median Days on Market	12.0	73.0	76.0	52.5	75.0	59.0	82.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	288	47.7	61.8	25.2	33.3	71.4	90.7
Dollar Volume	\$345,978,776	82.3	110.6	84.4	162.7	284.4	343.0
New Listings	403	-4.0	12.9	6.1	-8.4	-22.4	-15.7
Active Listings ³	78	-23.2	-12.2	-14.0	-48.7	-62.2	-49.1
Sales to New Listings Ratio ⁴	71.5	46.4	49.9	60.5	49.1	32.4	31.6
Months of Inventory ⁵	3.3	6.3	6.0	4.7	8.4	14.7	12.2
Average Price	\$1,201,315	23.5	30.2	47.2	97.0	124.2	132.3
Median Price	\$1,040,000	30.8	32.9	48.3	108.4	142.3	144.7
Sales to List Price Ratio	99.3	96.9	97.7	96.9	95.4	94.2	94.0
Median Days on Market	25.5	37.0	34.0	39.0	74.0	70.5	64.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

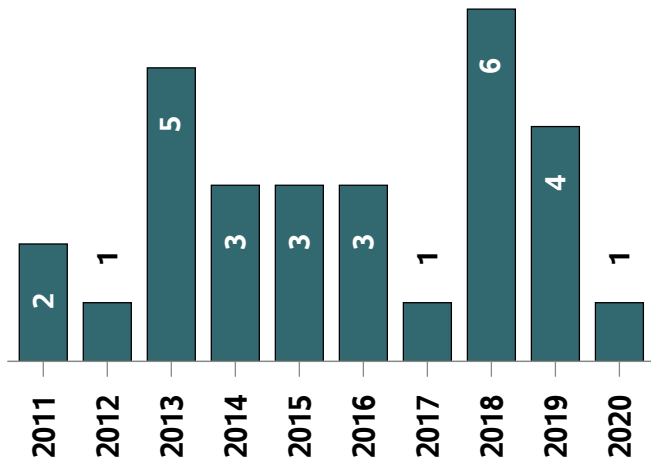
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

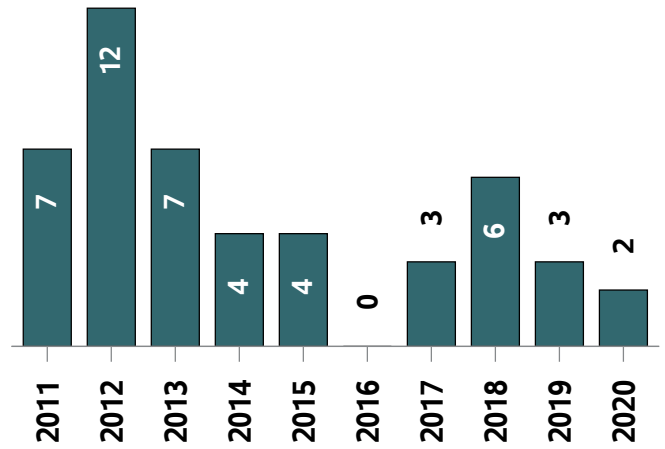
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

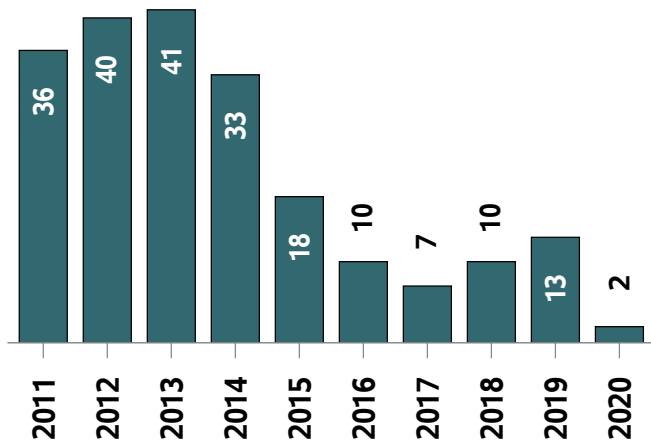
Sales Activity (December only)



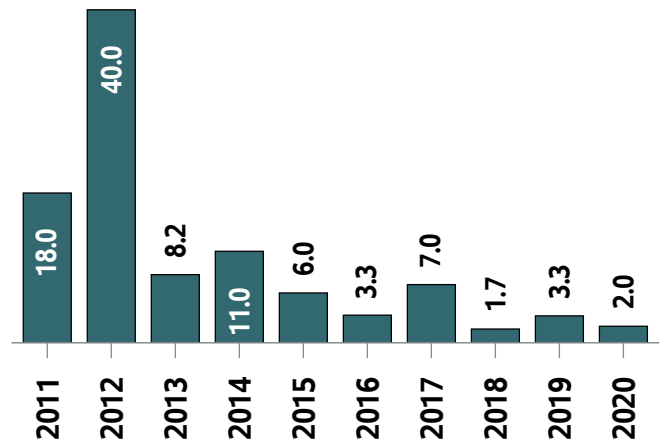
New Listings (December only)



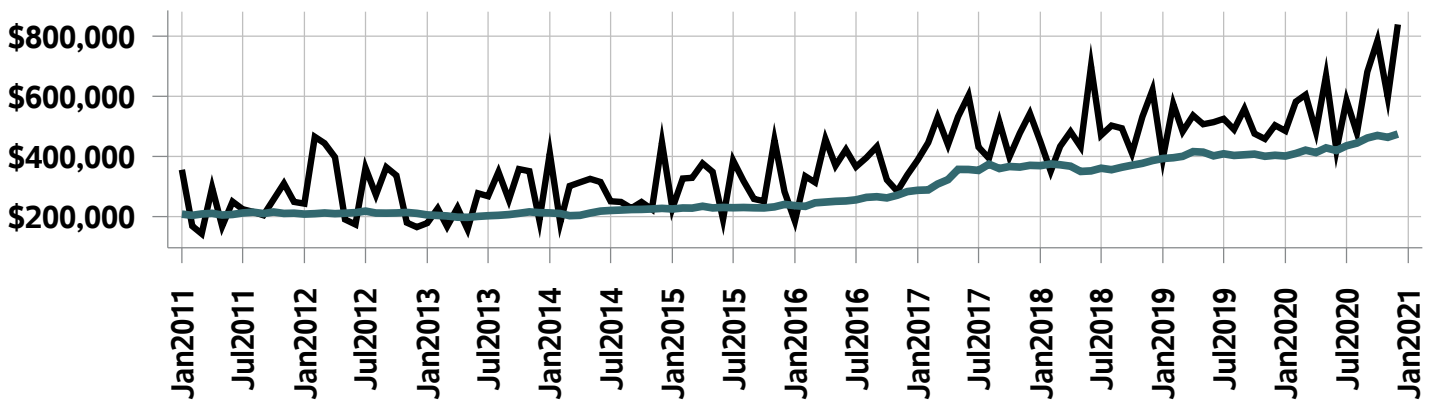
Active Listings (December only)



Months of Inventory (December only)

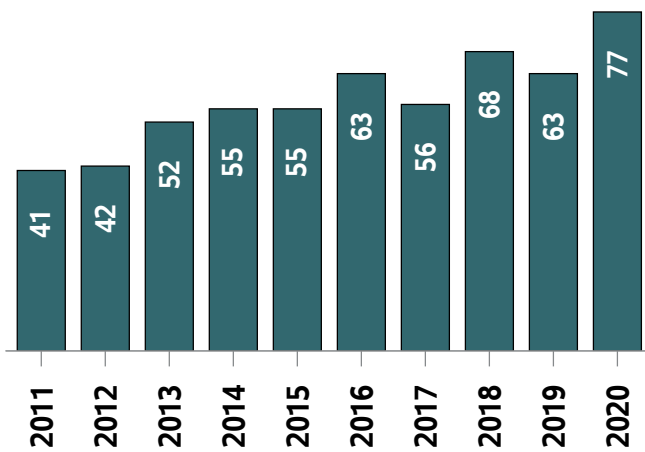


MLS® HPI Townhouse Benchmark Price and Average Price

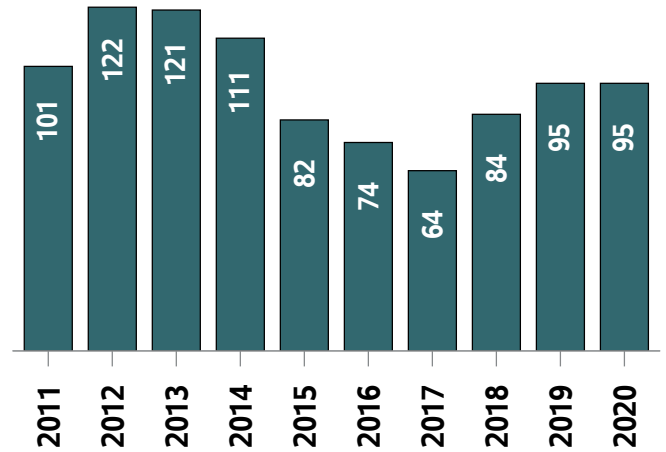


BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

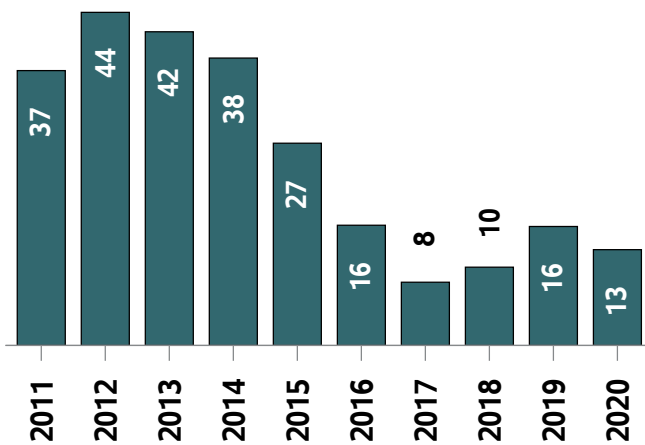
Sales Activity (December Year-to-date)



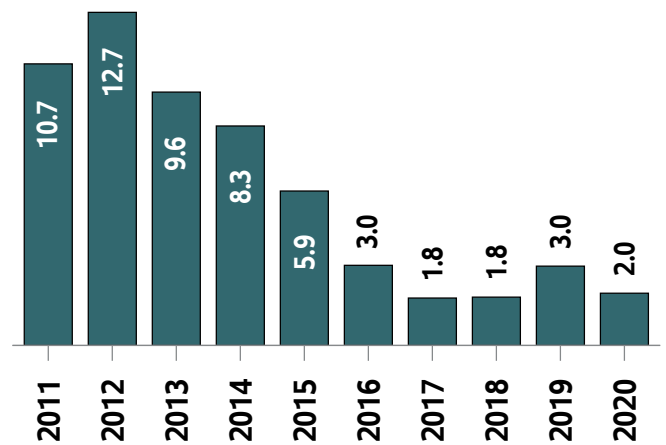
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	-75.0	-83.3	0.0	-66.7	-80.0	-75.0
Dollar Volume	\$839,000	-58.4	-77.5	54.5	-1.2	-10.4	-39.9
New Listings	2	-33.3	-66.7	-33.3	-50.0	-71.4	-33.3
Active Listings	2	-84.6	-80.0	-71.4	-88.9	-95.1	-94.3
Sales to New Listings Ratio ¹	50.0	133.3	100.0	33.3	75.0	71.4	133.3
Months of Inventory ²	2.0	3.3	1.7	7.0	6.0	8.2	8.8
Average Price	\$839,000	66.6	35.2	54.5	196.5	348.2	140.5
Median Price	\$839,000	53.3	44.2	54.5	189.3	347.5	131.8
Sales to List Price Ratio	112.0	98.5	99.4	98.7	96.0	93.3	95.2
Median Days on Market	7.0	43.0	26.0	14.0	277.0	100.0	100.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	77	22.2	13.2	37.5	40.0	48.1	32.8
Dollar Volume	\$44,373,724	39.1	33.3	68.6	152.8	213.6	187.7
New Listings	95	0.0	13.1	48.4	15.9	-21.5	-18.1
Active Listings ³	13	-19.5	22.4	51.5	-52.6	-69.5	-74.3
Sales to New Listings Ratio ⁴	81.1	66.3	81.0	87.5	67.1	43.0	50.0
Months of Inventory ⁵	2.0	3.0	1.8	1.8	5.9	9.6	10.3
Average Price	\$576,282	13.8	17.7	22.7	80.6	111.8	116.7
Median Price	\$575,000	18.1	25.3	30.5	98.3	141.6	125.5
Sales to List Price Ratio	99.3	99.0	98.6	101.2	95.9	95.6	95.9
Median Days on Market	19.0	24.0	21.0	16.0	62.0	85.5	88.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

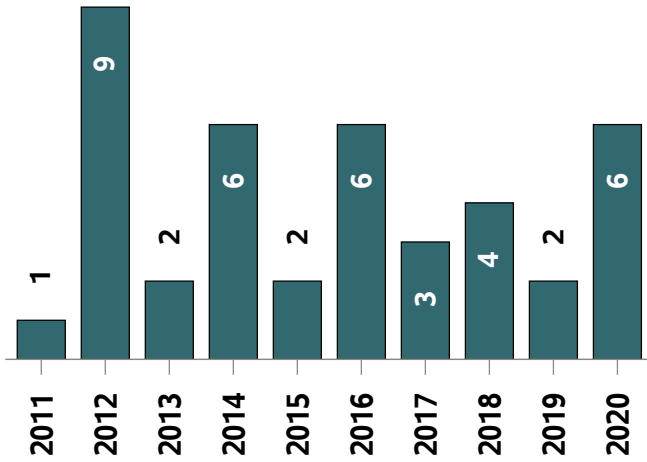
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

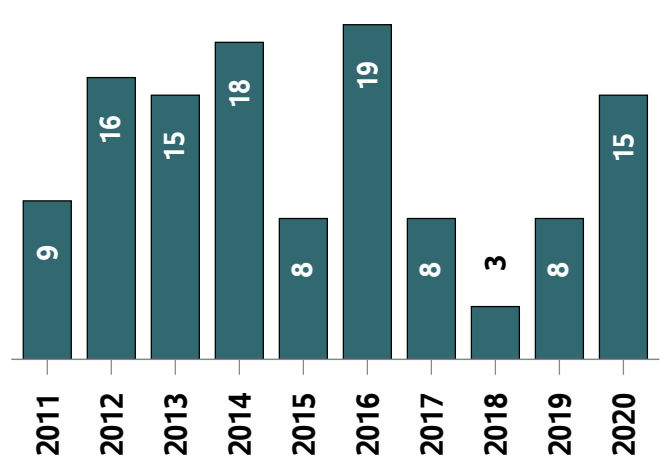
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

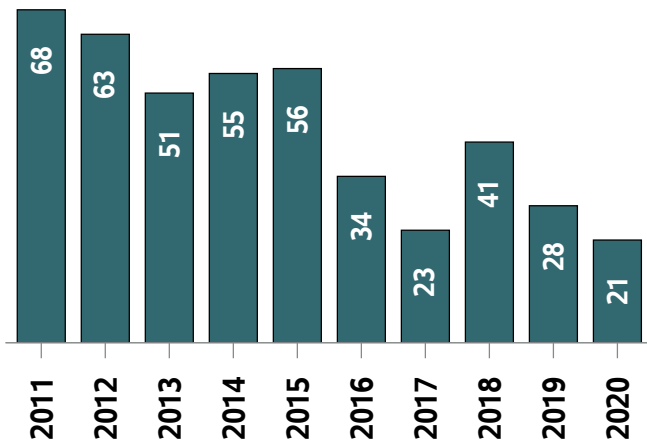
Sales Activity (December only)



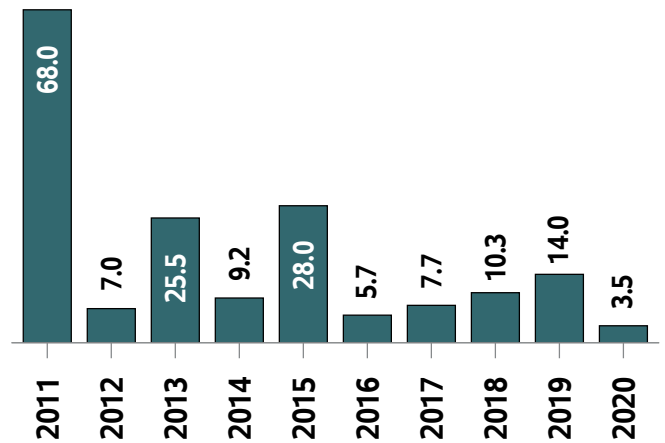
New Listings (December only)



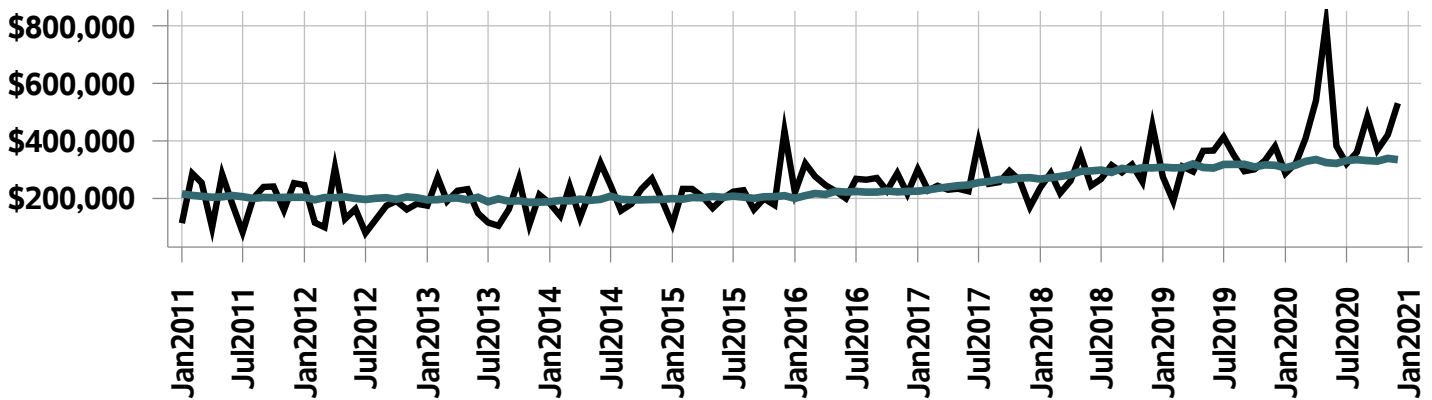
Active Listings (December only)



Months of Inventory (December only)

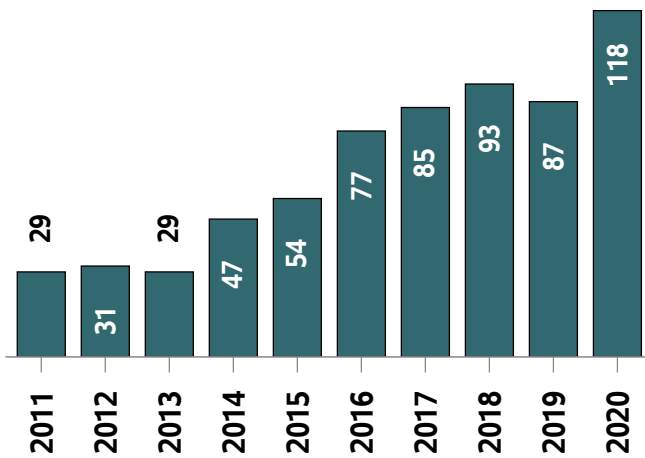


MLS® HPI Apartment Benchmark Price and Average Price

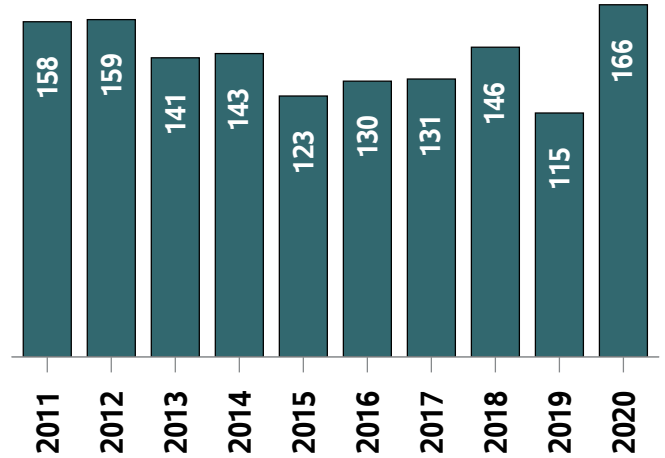


BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

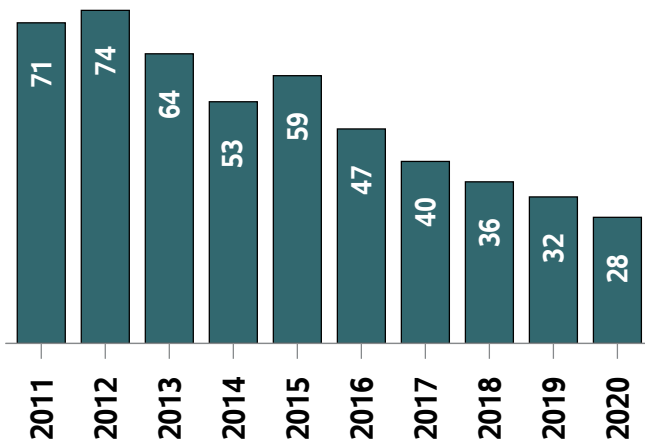
Sales Activity (December Year-to-date)



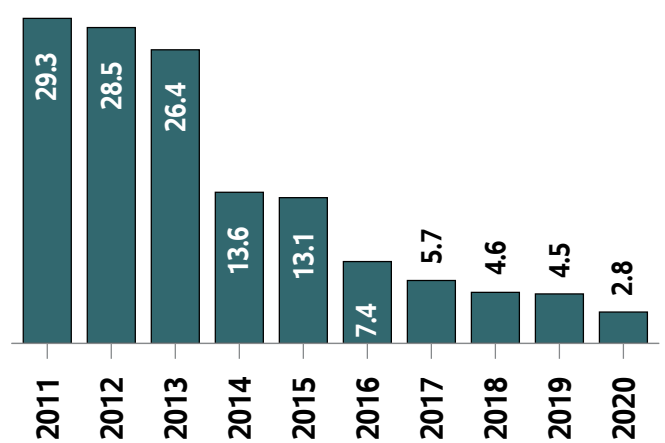
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

BLUE MOUNTAINS (THE) MLS® Apartment Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	6	200.0	50.0	100.0	200.0	200.0	200.0
Dollar Volume	\$3,185,500	318.0	75.8	522.9	266.4	647.8	710.6
New Listings	15	87.5	400.0	87.5	87.5	0.0	114.3
Active Listings	21	-25.0	-48.8	-8.7	-62.5	-58.8	-59.6
Sales to New Listings Ratio ¹	40.0	25.0	133.3	37.5	25.0	13.3	28.6
Months of Inventory ²	3.5	14.0	10.3	7.7	28.0	25.5	26.0
Average Price	\$530,917	39.3	17.2	211.4	22.1	149.3	170.2
Median Price	\$535,000	40.4	41.7	214.9	23.1	151.2	172.3
Sales to List Price Ratio	98.6	92.2	96.4	97.9	88.9	93.3	95.2
Median Days on Market	14.5	46.0	86.0	49.0	336.0	188.0	20.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	118	35.6	26.9	38.8	118.5	306.9	436.4
Dollar Volume	\$47,704,084	67.4	79.2	116.6	318.7	787.1	926.2
New Listings	166	44.3	13.7	26.7	35.0	17.7	43.1
Active Listings ³	28	-13.9	-22.0	-30.7	-52.9	-56.5	-53.8
Sales to New Listings Ratio ⁴	71.1	75.7	63.7	64.9	43.9	20.6	19.0
Months of Inventory ⁵	2.8	4.5	4.6	5.7	13.1	26.4	32.9
Average Price	\$404,272	23.4	41.2	56.0	91.6	118.0	91.3
Median Price	\$401,650	34.3	64.7	74.6	132.8	147.9	117.1
Sales to List Price Ratio	98.0	96.9	97.7	97.6	95.6	94.1	93.1
Median Days on Market	32.5	66.0	49.0	54.0	72.0	71.0	57.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

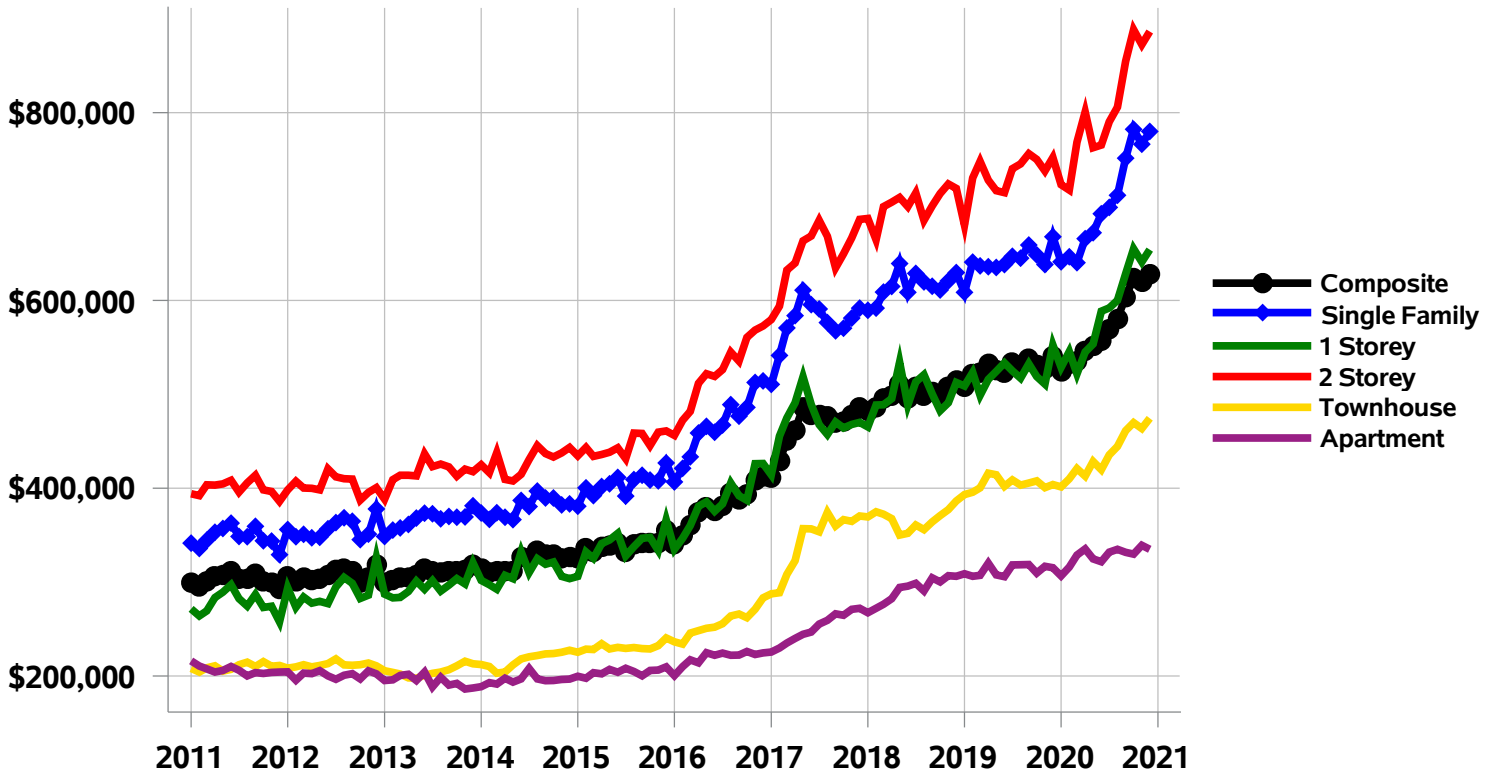
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$627,900	1.3	4.0	12.7	16.0	29.3	76.5
Single Family	\$780,000	1.8	3.8	12.7	16.8	31.8	82.7
One Storey	\$654,100	2.0	4.1	11.1	18.4	39.1	78.6
Two Storey	\$886,400	1.6	3.7	15.8	17.8	29.2	92.3
Townhouse	\$474,500	2.4	2.9	13.1	17.5	28.1	97.3
Apartment	\$334,900	-1.3	1.0	4.1	6.2	23.1	59.7

MLS® HPI Benchmark Price



BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1454
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1758
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14739
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1476
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14777
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	4
Age Category	31 to 50
Bedrooms	4
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	2012
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15200
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

BLUE MOUNTAINS (THE) MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

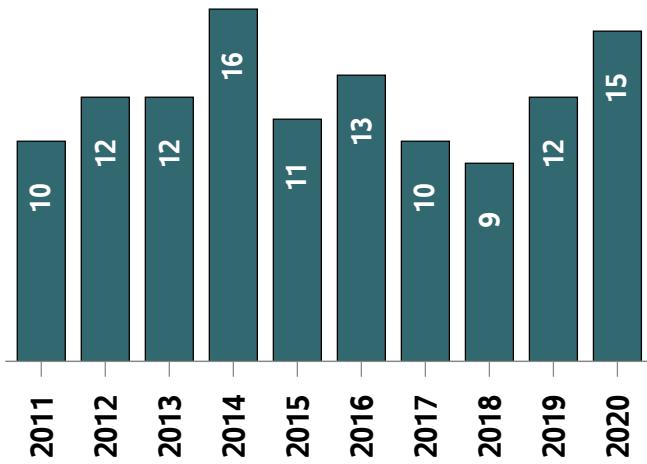
Apartment

Features	Value
Above Ground Bedrooms	1
Age Category	6 to 15
Bedrooms	1
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	689
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	5
Type Of Covered Parking	Underground
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

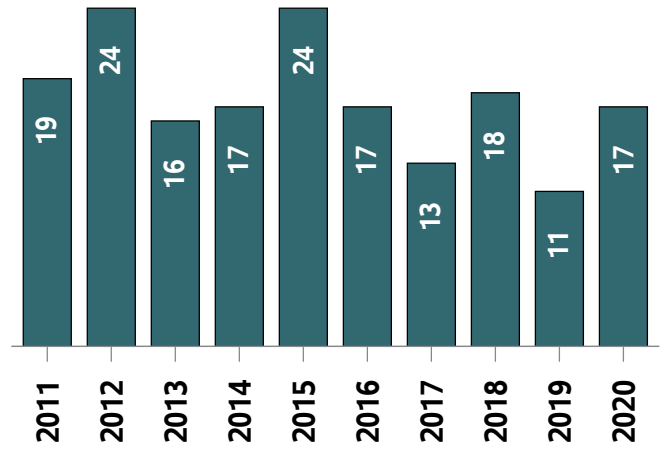
CLEARVIEW

MLS® Residential Market Activity

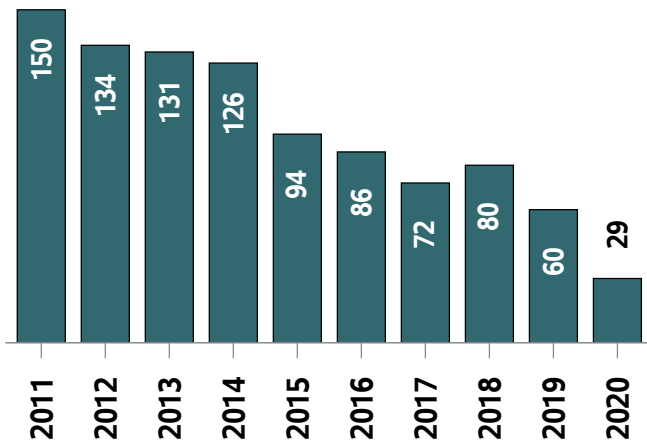
Sales Activity (December only)



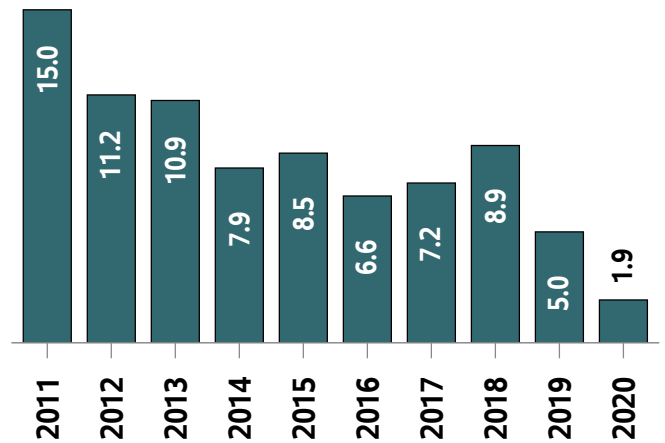
New Listings (December only)



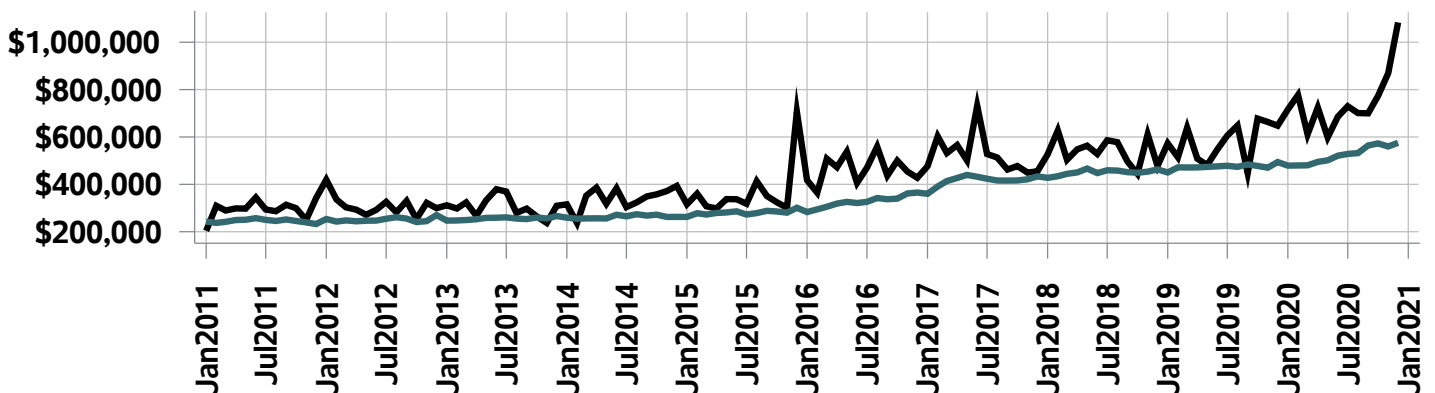
Active Listings (December only)



Months of Inventory (December only)



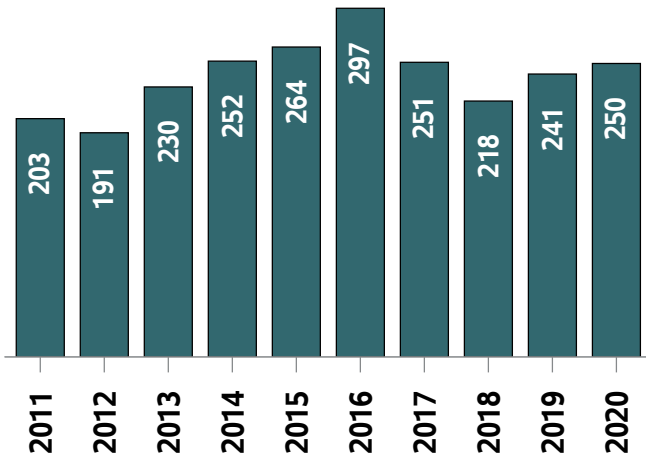
MLS® HPI Composite Benchmark Price and Average Price



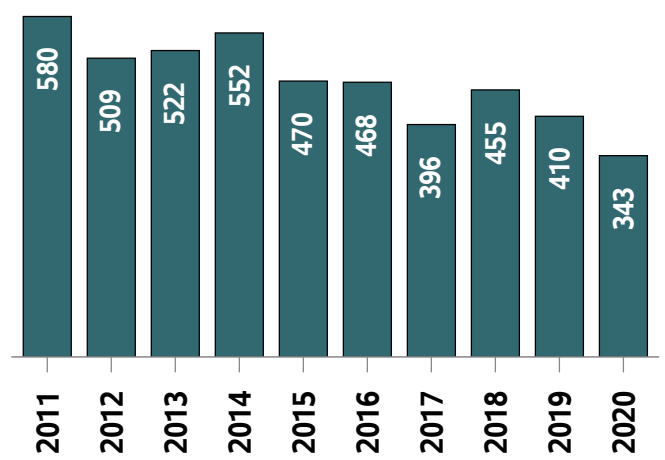
CLEARVIEW

MLS® Residential Market Activity

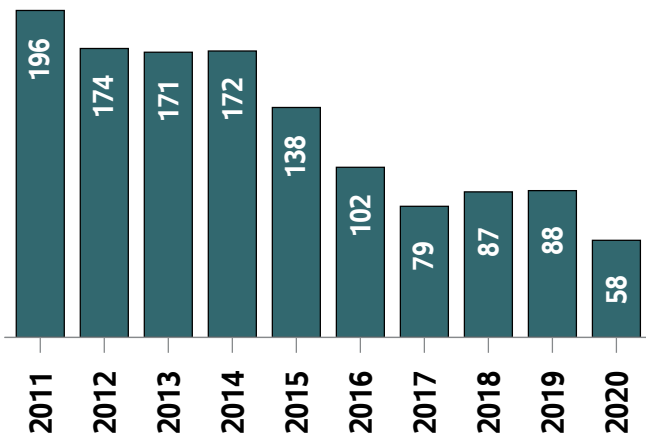
Sales Activity (December Year-to-date)



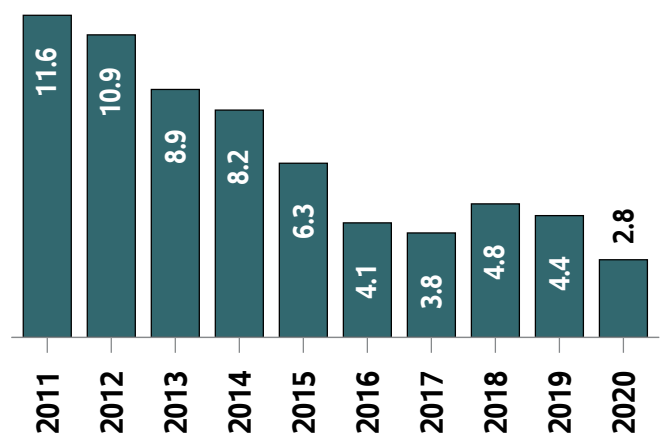
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CLEARVIEW

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	15	25.0	66.7	50.0	36.4	25.0	150.0
Dollar Volume	\$16,252,000	109.2	278.1	257.1	109.1	337.5	700.6
New Listings	17	54.5	-5.6	30.8	-29.2	6.3	-32.0
Active Listings	29	-51.7	-63.8	-59.7	-69.1	-77.9	-79.1
Sales to New Listings Ratio ¹	88.2	109.1	50.0	76.9	45.8	75.0	24.0
Months of Inventory ²	1.9	5.0	8.9	7.2	8.5	10.9	23.2
Average Price	\$1,083,467	67.3	126.9	138.1	53.3	250.0	220.2
Median Price	\$790,000	46.0	61.2	92.1	132.0	210.4	129.0
Sales to List Price Ratio	98.0	97.1	96.0	98.7	95.8	95.3	92.8
Median Days on Market	31.0	61.0	51.0	67.0	61.0	64.0	136.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	250	3.7	14.7	-0.4	-5.3	8.7	20.2
Dollar Volume	\$184,485,055	31.6	57.9	38.7	100.3	156.0	161.9
New Listings	343	-16.3	-24.6	-13.4	-27.0	-34.3	-36.7
Active Listings ³	58	-33.8	-33.3	-25.9	-57.8	-65.9	-69.3
Sales to New Listings Ratio ⁴	72.9	58.8	47.9	63.4	56.2	44.1	38.4
Months of Inventory ⁵	2.8	4.4	4.8	3.8	6.3	8.9	10.9
Average Price	\$737,940	26.8	37.7	39.3	111.5	135.5	117.9
Median Price	\$563,000	14.9	18.3	23.7	92.6	116.5	104.7
Sales to List Price Ratio	98.5	96.8	97.3	98.0	96.4	96.0	95.5
Median Days on Market	24.5	40.0	34.5	24.0	47.5	55.5	63.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

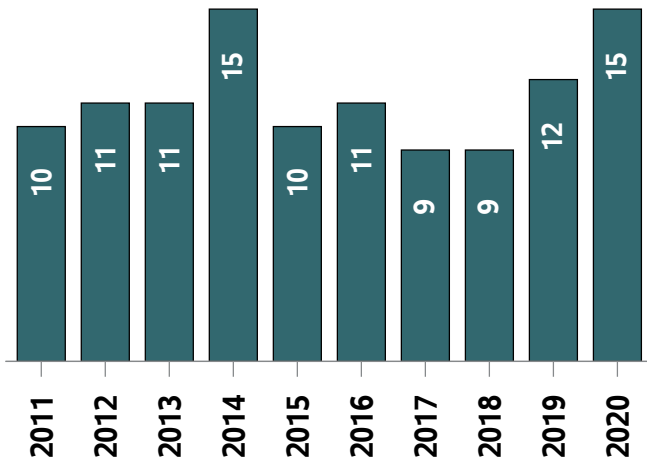
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

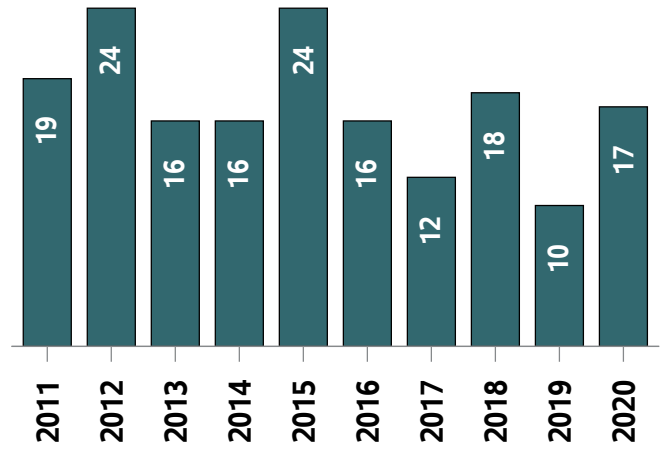
CLEARVIEW

MLS® Single Family Market Activity

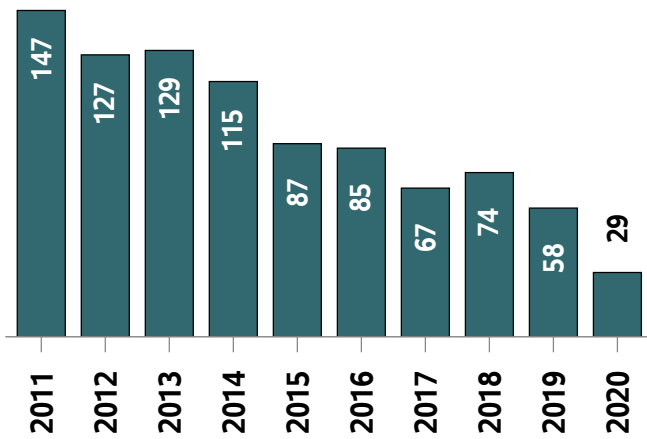
Sales Activity (December only)



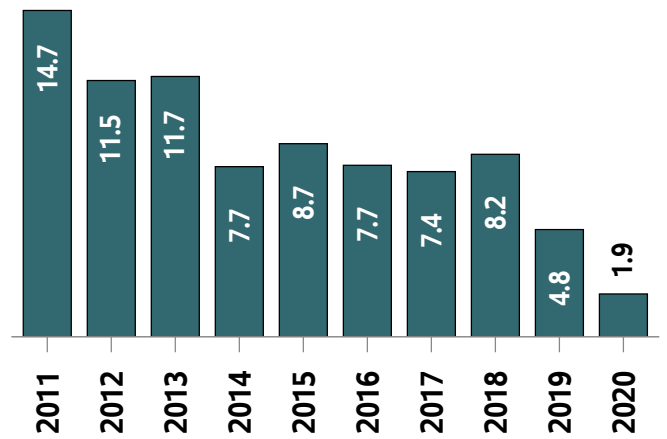
New Listings (December only)



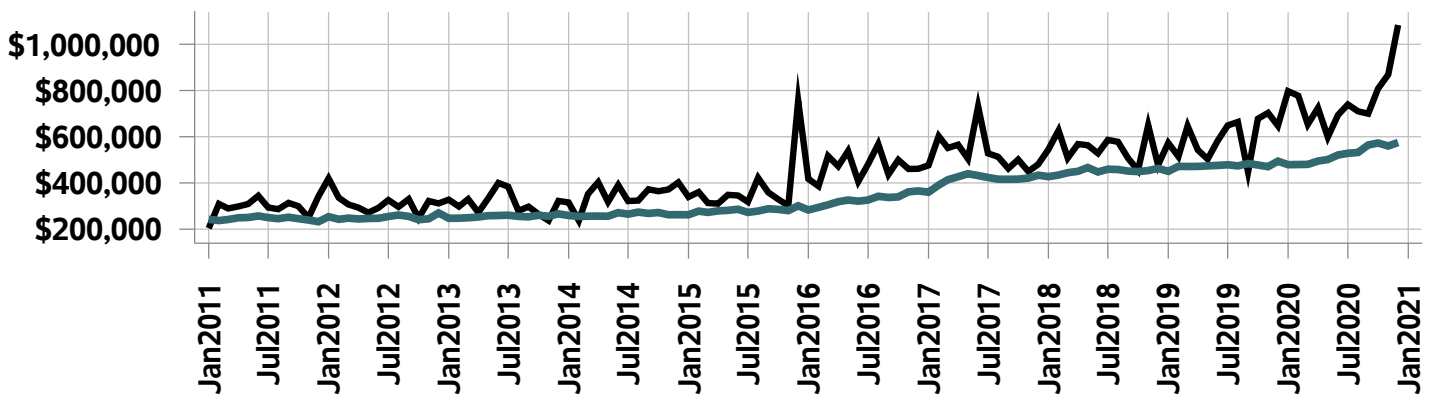
Active Listings (December only)



Months of Inventory (December only)



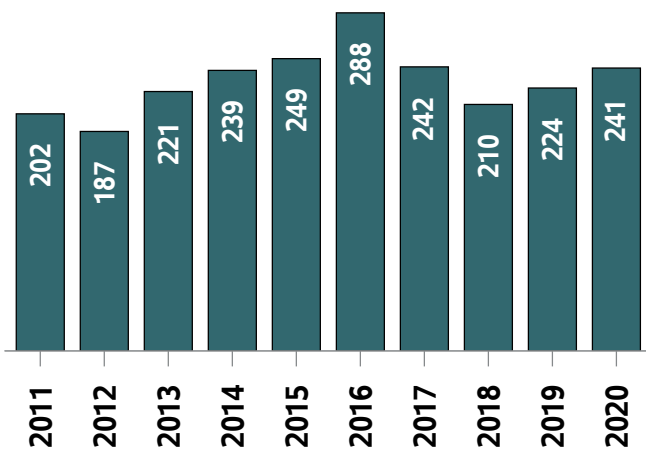
MLS® HPI Single Family Benchmark Price and Average Price



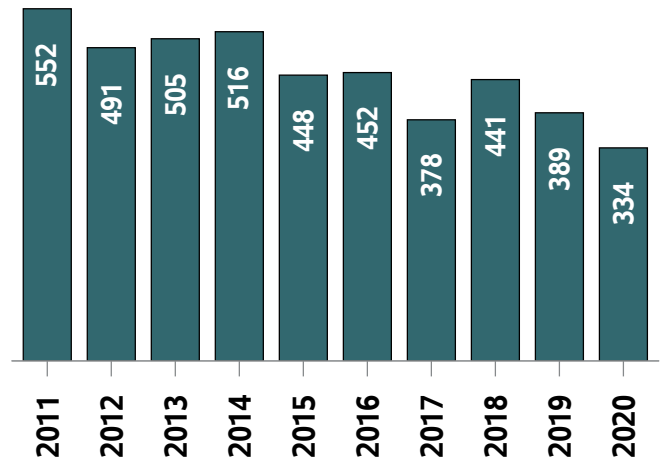
CLEARVIEW

MLS® Single Family Market Activity

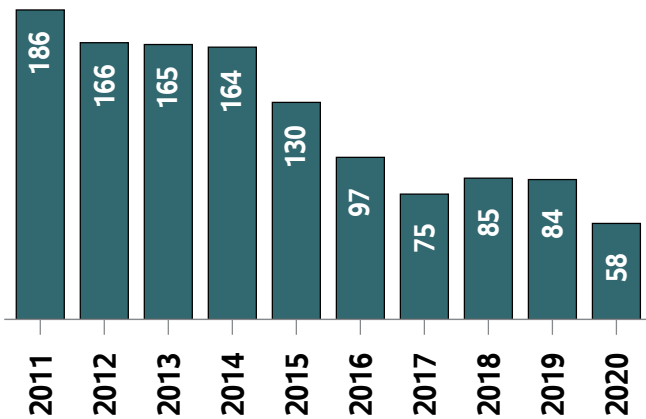
Sales Activity (December Year-to-date)



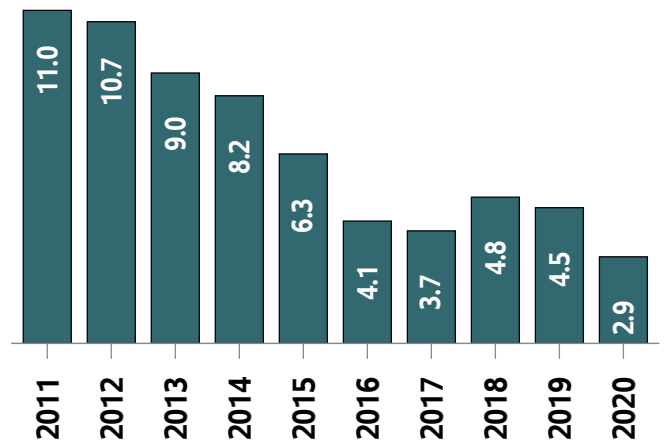
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

CLEARVIEW

MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	15	25.0	66.7	66.7	50.0	36.4	150.0
Dollar Volume	\$16,252,000	109.2	278.1	275.7	115.2	358.5	700.6
New Listings	17	70.0	-5.6	41.7	-29.2	6.3	-29.2
Active Listings	29	-50.0	-60.8	-56.7	-66.7	-77.5	-78.5
Sales to New Listings Ratio ¹	88.2	120.0	50.0	75.0	41.7	68.8	25.0
Months of Inventory ²	1.9	4.8	8.2	7.4	8.7	11.7	22.5
Average Price	\$1,083,467	67.3	126.9	125.4	43.4	236.2	220.2
Median Price	\$790,000	46.0	61.2	68.1	77.8	201.5	129.0
Sales to List Price Ratio	98.0	97.1	96.0	97.1	95.4	95.3	92.8
Median Days on Market	31.0	61.0	51.0	84.0	67.5	63.0	136.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	241	7.6	14.8	-0.4	-3.2	9.0	20.5
Dollar Volume	\$181,133,555	34.4	58.5	39.5	103.7	157.3	167.8
New Listings	334	-14.1	-24.3	-11.6	-25.4	-33.9	-36.0
Active Listings ³	58	-31.3	-32.0	-23.4	-55.8	-65.1	-68.1
Sales to New Listings Ratio ⁴	72.2	57.6	47.6	64.0	55.6	43.8	38.3
Months of Inventory ⁵	2.9	4.5	4.8	3.7	6.3	9.0	10.9
Average Price	\$751,592	24.9	38.1	40.1	110.5	135.9	122.2
Median Price	\$565,000	12.1	16.5	22.8	89.6	114.0	105.8
Sales to List Price Ratio	98.4	96.8	97.2	97.9	96.3	96.0	95.7
Median Days on Market	28.0	42.0	35.0	25.5	45.0	57.0	62.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

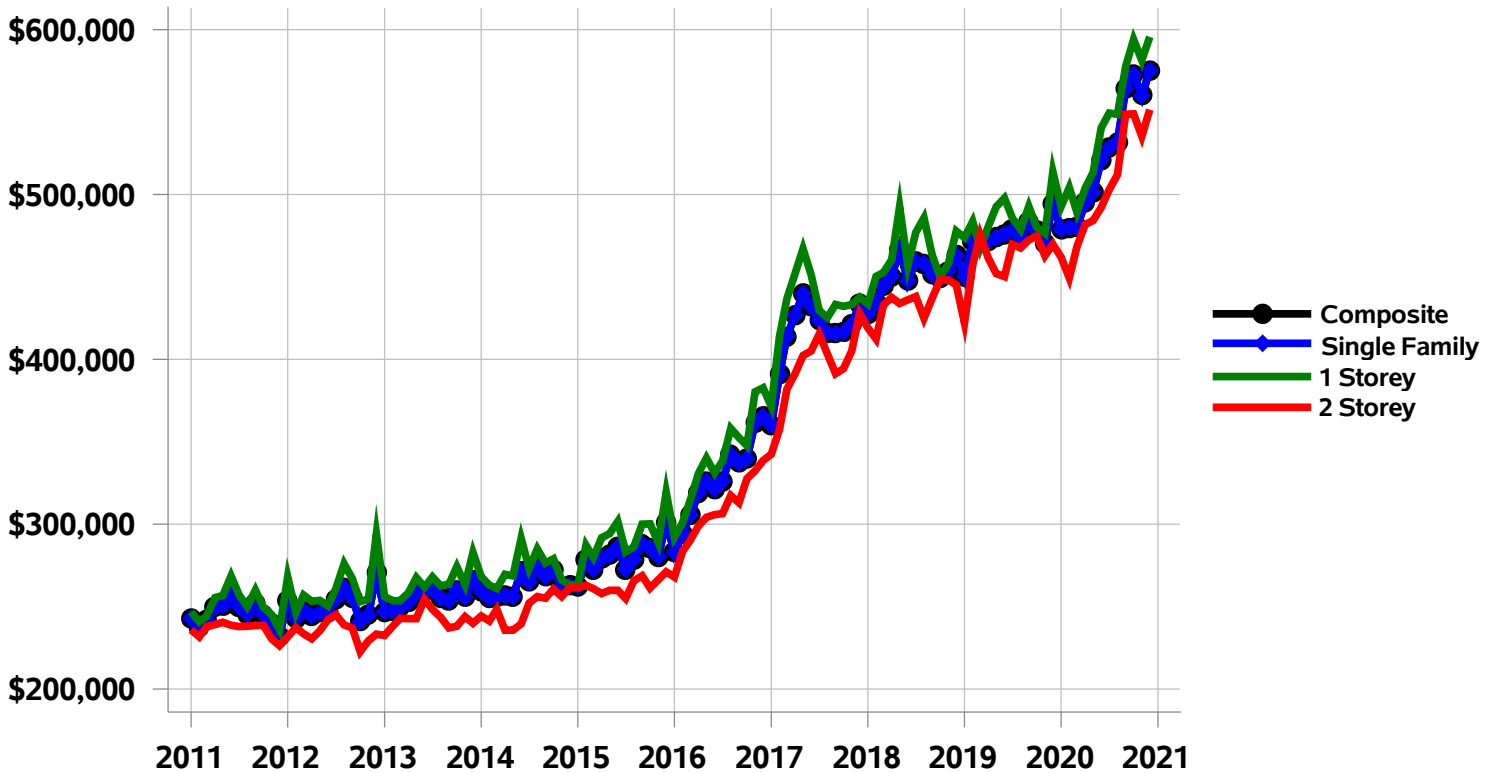
CLEARVIEW

MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$575,200	2.7	1.9	10.4	16.4	32.7	91.0
Single Family	\$575,200	2.7	1.9	10.4	16.4	32.7	91.0
One Storey	\$595,600	2.4	3.1	10.2	15.9	36.1	86.5
Two Storey	\$551,500	3.0	0.5	12.0	17.4	28.9	103.4

MLS® HPI Benchmark Price



CLEARVIEW

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1420
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	14075
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

CLEARVIEW

MLS® HPI Benchmark Descriptions

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1308
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13211
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

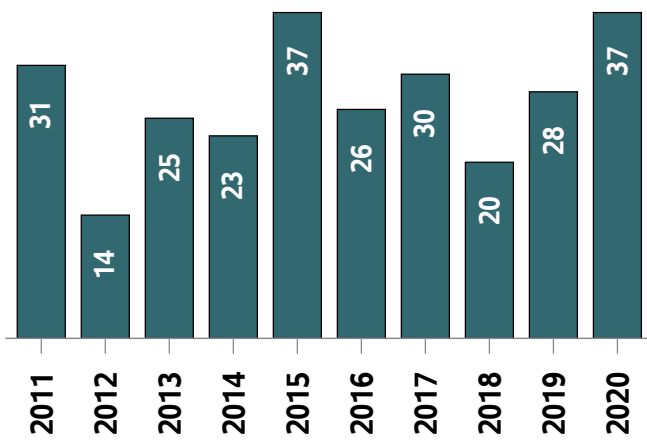
2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1809
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	15990
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Private

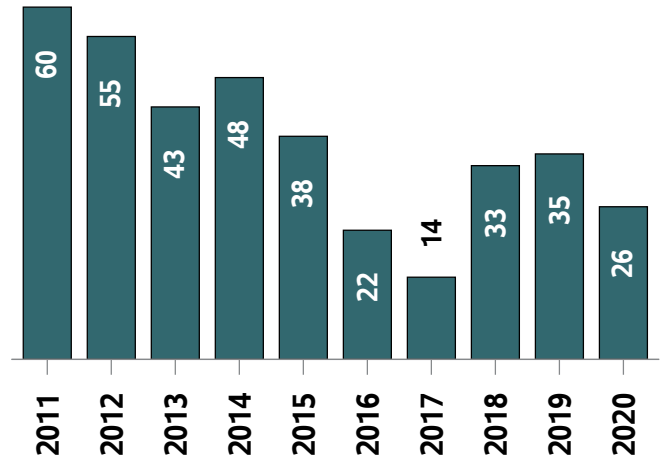
COLLINGWOOD

MLS® Residential Market Activity

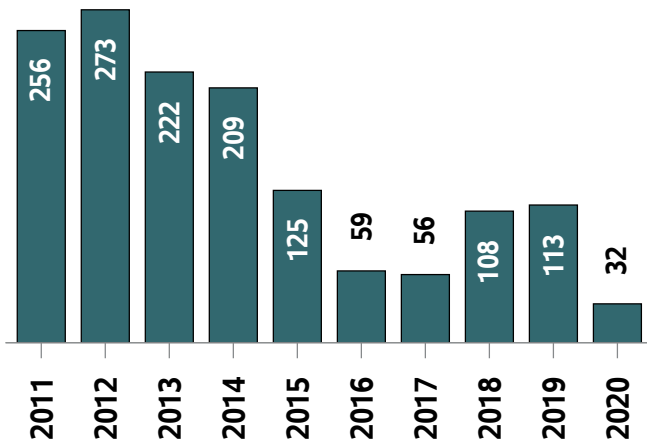
Sales Activity (December only)



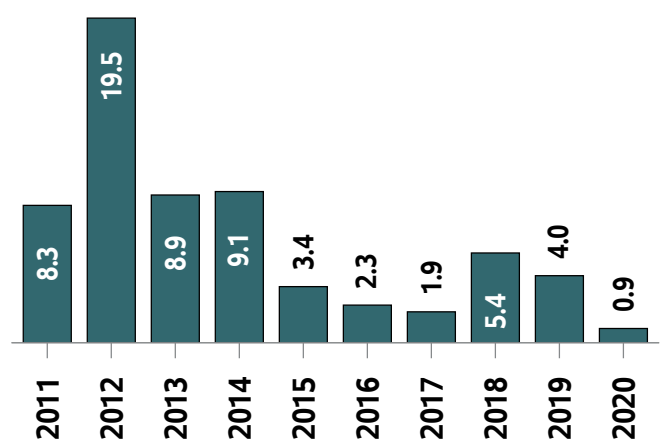
New Listings (December only)



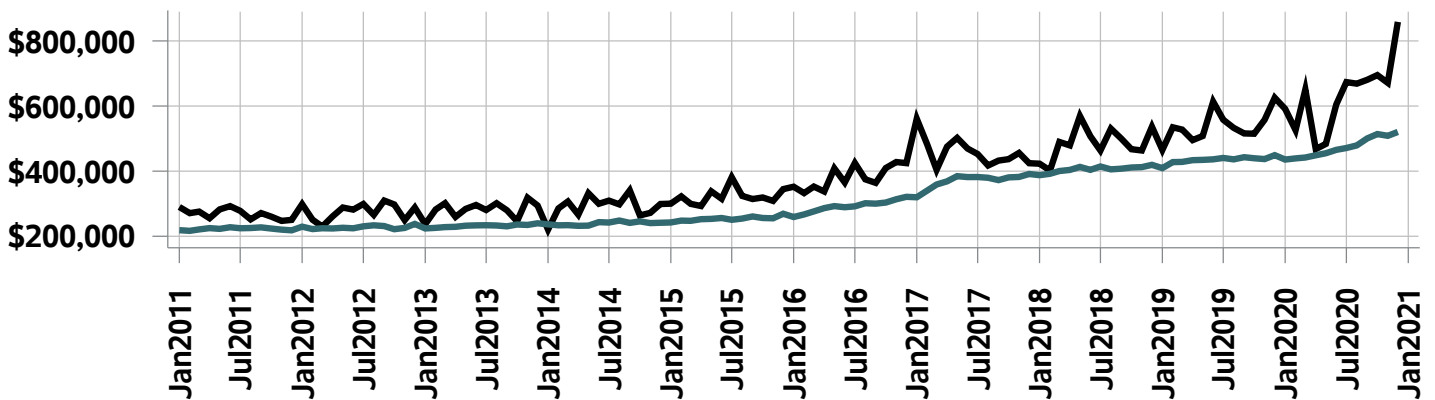
Active Listings (December only)



Months of Inventory (December only)



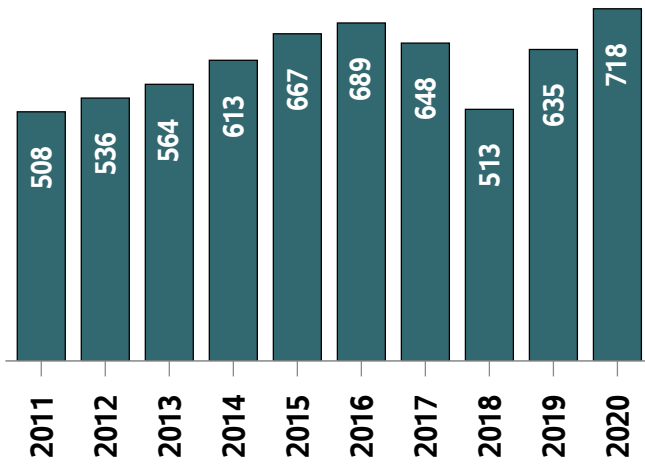
MLS® HPI Composite Benchmark Price and Average Price



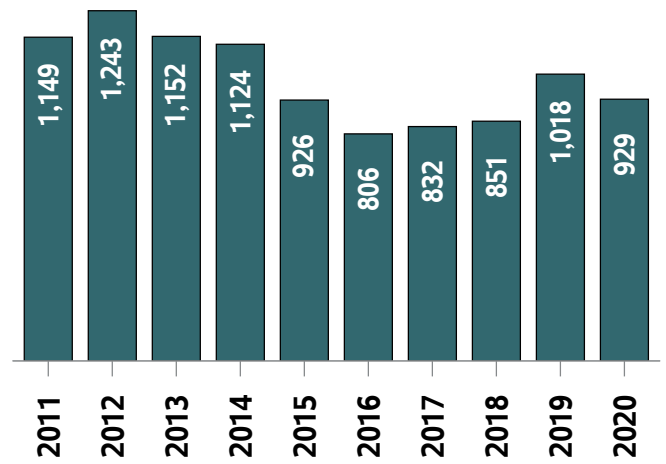
COLLINGWOOD

MLS® Residential Market Activity

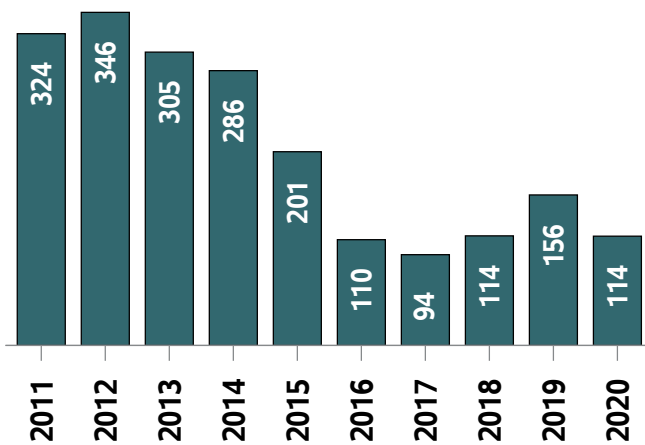
Sales Activity (December Year-to-date)



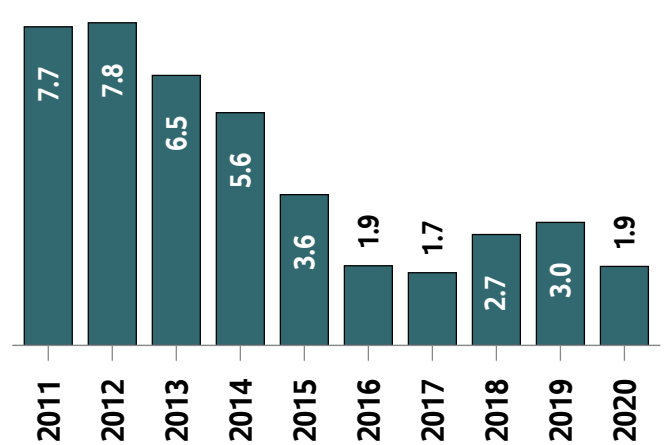
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	37	32.1	85.0	23.3	0.0	48.0	208.3
Dollar Volume	\$31,760,525	81.4	196.0	149.5	149.0	331.6	877.6
New Listings	26	-25.7	-21.2	85.7	-31.6	-39.5	-46.9
Active Listings	32	-71.7	-70.4	-42.9	-74.4	-85.6	-86.9
Sales to New Listings Ratio ¹	142.3	80.0	60.6	214.3	97.4	58.1	24.5
Months of Inventory ²	0.9	4.0	5.4	1.9	3.4	8.9	20.3
Average Price	\$858,393	37.3	60.0	102.3	149.0	191.6	217.1
Median Price	\$739,000	41.5	78.1	93.8	146.3	189.8	218.5
Sales to List Price Ratio	104.4	96.7	96.7	98.0	97.3	94.8	94.8
Median Days on Market	13.0	28.5	26.0	27.0	33.0	71.0	92.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	718	13.1	40.0	10.8	7.6	27.3	48.7
Dollar Volume	\$467,492,170	36.9	86.1	58.1	116.7	194.5	280.8
New Listings	929	-8.7	9.2	11.7	0.3	-19.4	-21.5
Active Listings ³	114	-27.4	-0.3	20.4	-43.6	-62.7	-63.9
Sales to New Listings Ratio ⁴	77.3	62.4	60.3	77.9	72.0	49.0	40.8
Months of Inventory ⁵	1.9	3.0	2.7	1.7	3.6	6.5	7.8
Average Price	\$651,103	21.1	33.0	42.7	101.3	131.4	156.2
Median Price	\$551,688	13.3	25.8	39.5	91.9	120.7	148.5
Sales to List Price Ratio	99.4	97.9	98.5	99.3	96.8	96.0	95.8
Median Days on Market	20.0	25.0	20.0	18.0	41.0	55.0	54.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

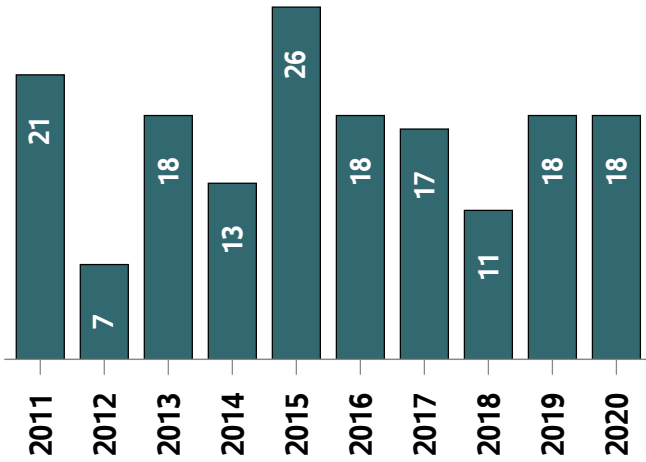
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

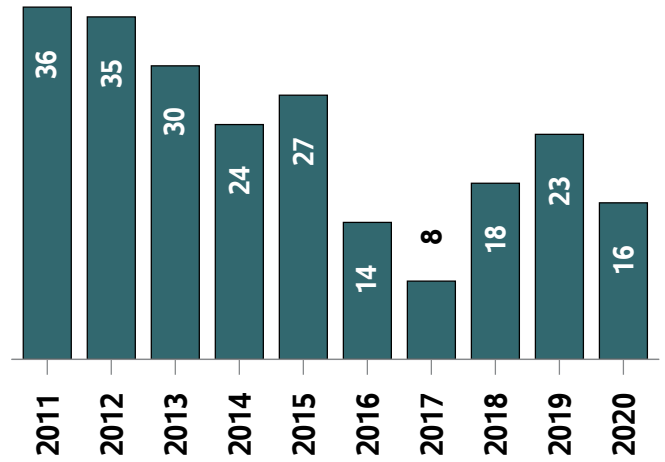
COLLINGWOOD

MLS® Single Family Market Activity

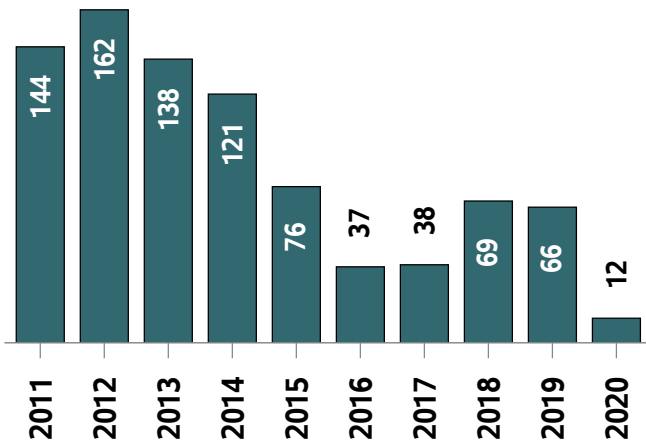
Sales Activity (December only)



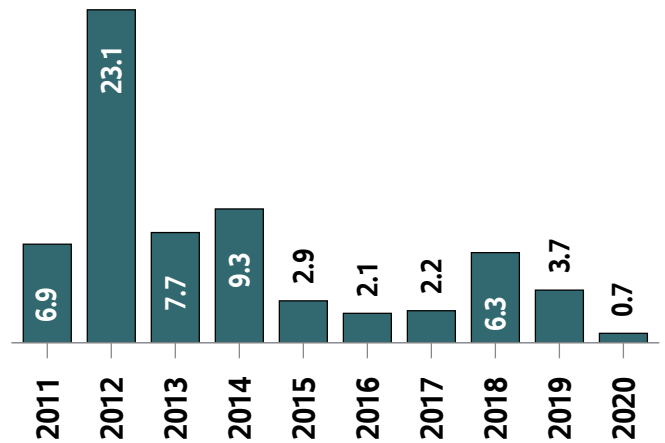
New Listings (December only)



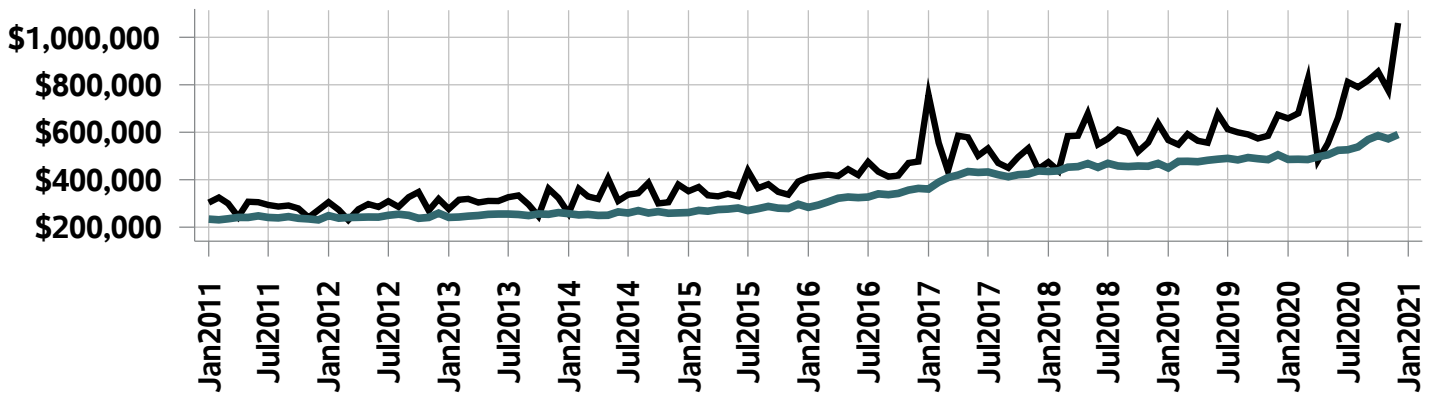
Active Listings (December only)



Months of Inventory (December only)



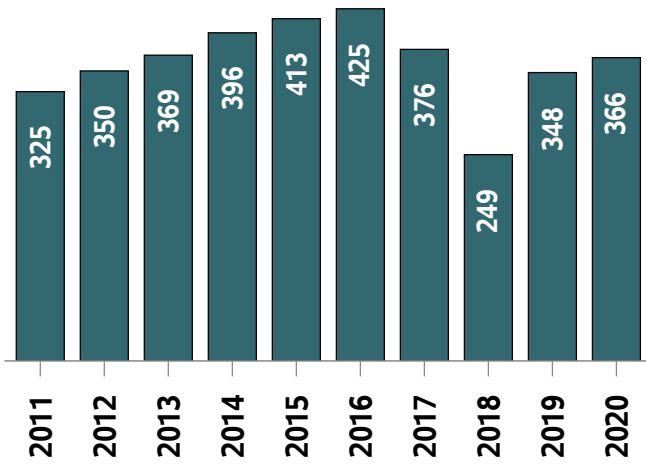
MLS® HPI Single Family Benchmark Price and Average Price



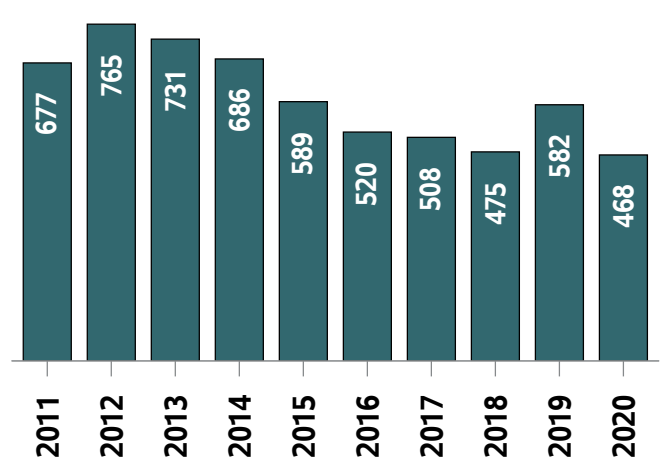
COLLINGWOOD

MLS® Single Family Market Activity

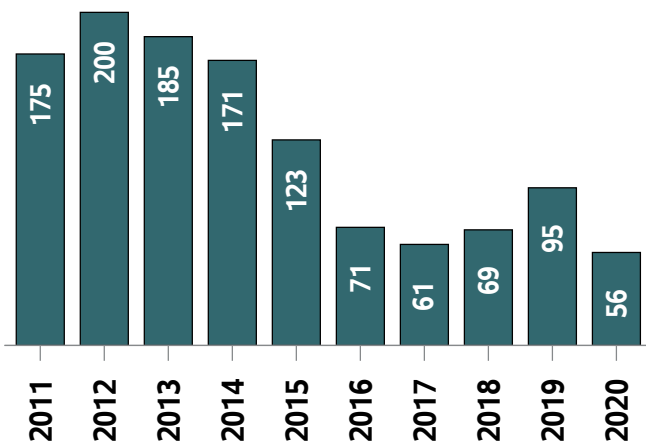
Sales Activity (December Year-to-date)



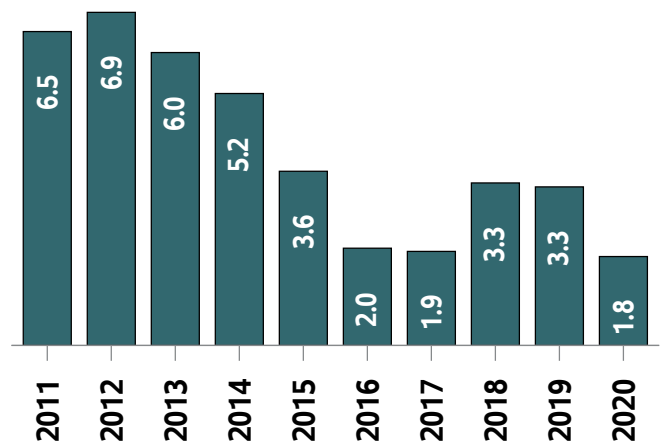
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	18	0.0	63.6	5.9	-30.8	0.0	125.0
Dollar Volume	\$19,085,150	57.5	172.3	152.7	87.2	228.2	730.6
New Listings	16	-30.4	-11.1	100.0	-40.7	-46.7	-48.4
Active Listings	12	-81.8	-82.6	-68.4	-84.2	-91.3	-89.9
Sales to New Listings Ratio ¹	112.5	78.3	61.1	212.5	96.3	60.0	25.8
Months of Inventory ²	0.7	3.7	6.3	2.2	2.9	7.7	14.9
Average Price	\$1,060,286	57.5	66.4	138.6	170.3	228.2	269.1
Median Price	\$896,375	62.2	53.2	129.8	131.3	244.8	286.4
Sales to List Price Ratio	106.4	95.2	97.0	96.7	97.3	94.2	95.2
Median Days on Market	12.5	30.0	28.0	37.0	31.5	74.5	96.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	366	5.2	47.0	-2.7	-11.4	-0.8	22.8
Dollar Volume	\$283,550,777	36.8	98.6	46.3	90.4	147.7	249.8
New Listings	468	-19.6	-1.5	-7.9	-20.5	-36.0	-34.4
Active Listings ³	56	-41.0	-19.6	-8.0	-54.8	-69.9	-70.3
Sales to New Listings Ratio ⁴	78.2	59.8	52.4	74.0	70.1	50.5	41.8
Months of Inventory ⁵	1.8	3.3	3.3	1.9	3.6	6.0	7.6
Average Price	\$774,729	30.1	35.1	50.3	114.8	149.7	184.8
Median Price	\$653,500	19.9	25.4	43.8	101.1	137.6	172.3
Sales to List Price Ratio	99.3	97.7	98.4	99.2	96.8	95.9	95.8
Median Days on Market	21.0	26.0	21.0	18.0	41.0	49.0	50.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

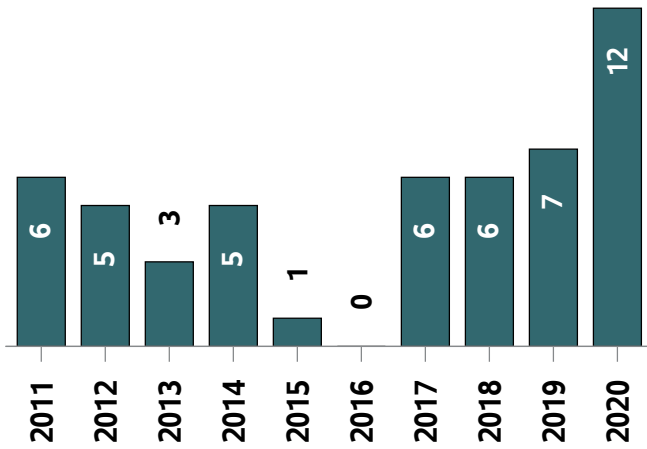
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

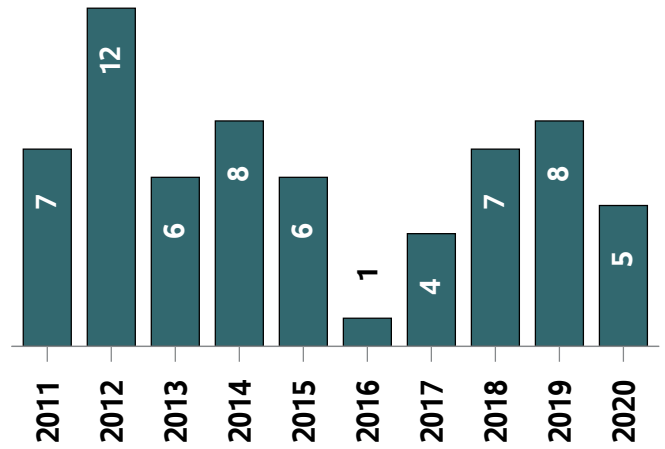
COLLINGWOOD

MLS® Townhouse Market Activity

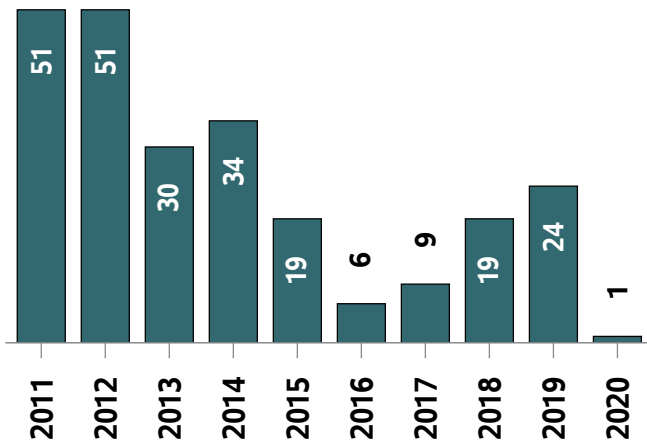
Sales Activity (December only)



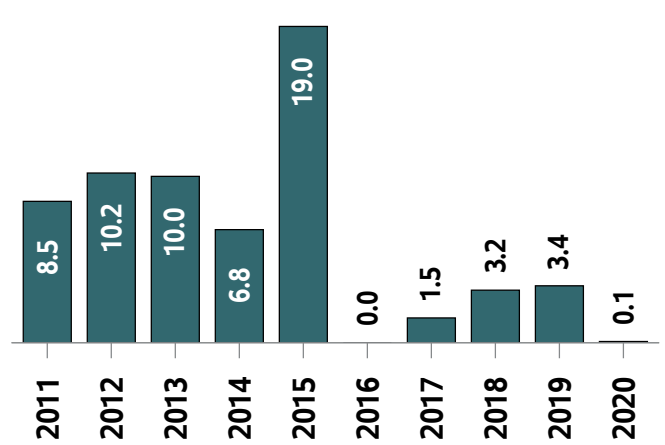
New Listings (December only)



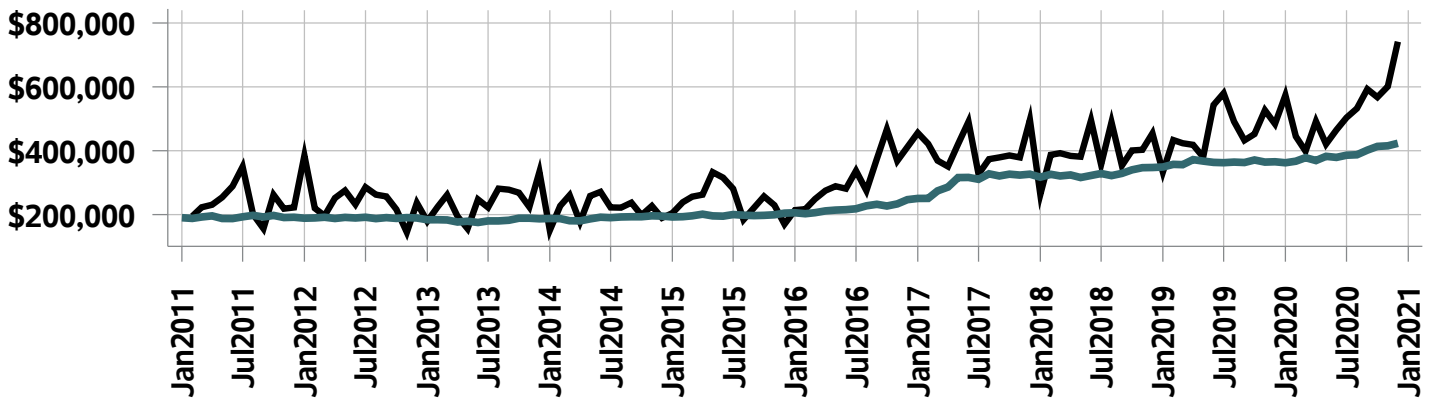
Active Listings (December only)



Months of Inventory (December only)



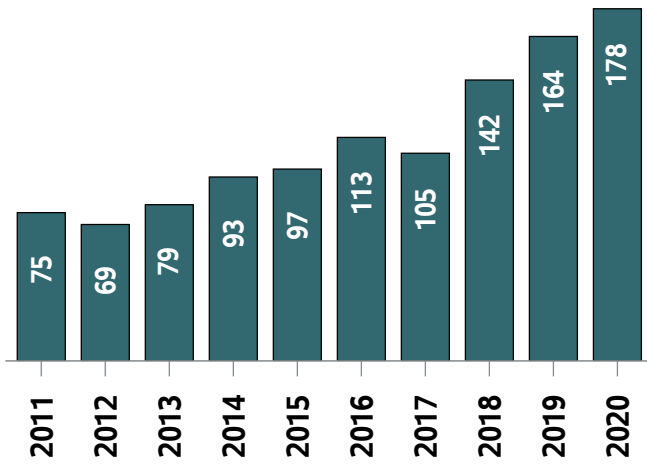
MLS® HPI Townhouse Benchmark Price and Average Price



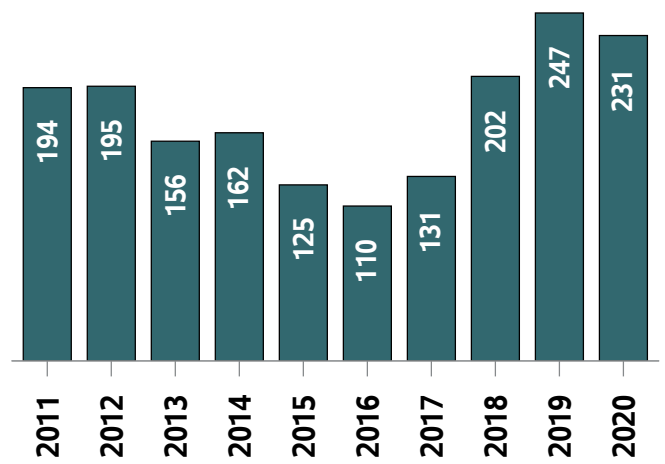
COLLINGWOOD

MLS® Townhouse Market Activity

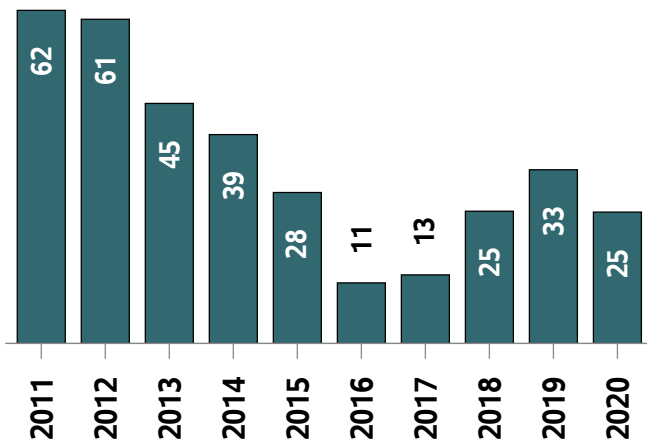
Sales Activity (December Year-to-date)



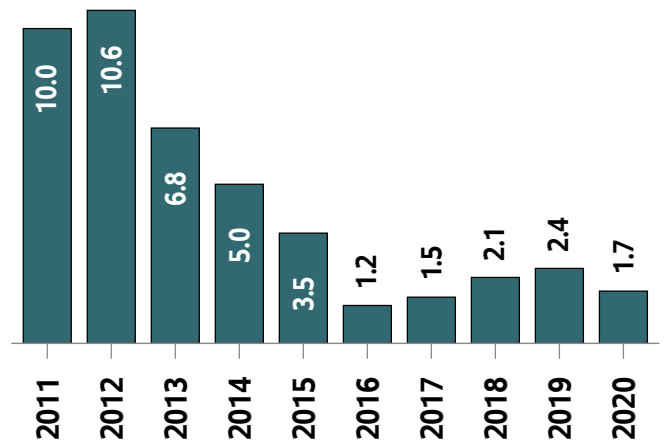
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	12	71.4	100.0	100.0	1,100.0	300.0	500.0
Dollar Volume	\$8,898,075	162.6	226.4	198.6	5,137.2	788.9	2,039.0
New Listings	5	-37.5	-28.6	25.0	-16.7	-16.7	0.0
Active Listings	1	-95.8	-94.7	-88.9	-94.7	-96.7	-98.4
Sales to New Listings Ratio ¹	240.0	87.5	85.7	150.0	16.7	50.0	40.0
Months of Inventory ²	0.1	3.4	3.2	1.5	19.0	10.0	30.5
Average Price	\$741,506	53.2	63.2	49.3	336.4	122.2	256.5
Median Price	\$648,000	47.3	109.9	48.6	281.4	56.9	211.5
Sales to List Price Ratio	100.5	98.1	95.6	100.3	100.0	95.0	91.7
Median Days on Market	15.0	13.0	20.5	22.5	29.0	86.0	72.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	178	8.5	25.4	69.5	83.5	125.3	100.0
Dollar Volume	\$94,718,464	23.4	64.5	122.8	281.6	407.8	392.3
New Listings	231	-6.5	14.4	76.3	84.8	48.1	5.5
Active Listings ³	25	-24.4	-0.7	91.6	-13.0	-45.3	-59.1
Sales to New Listings Ratio ⁴	77.1	66.4	70.3	80.2	77.6	50.6	40.6
Months of Inventory ⁵	1.7	2.4	2.1	1.5	3.5	6.8	8.1
Average Price	\$532,126	13.7	31.2	31.4	107.9	125.4	146.2
Median Price	\$477,500	13.6	29.9	25.7	117.0	144.9	166.0
Sales to List Price Ratio	99.3	98.0	98.8	99.7	96.9	96.3	96.4
Median Days on Market	20.0	24.5	21.0	17.0	41.0	63.0	61.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

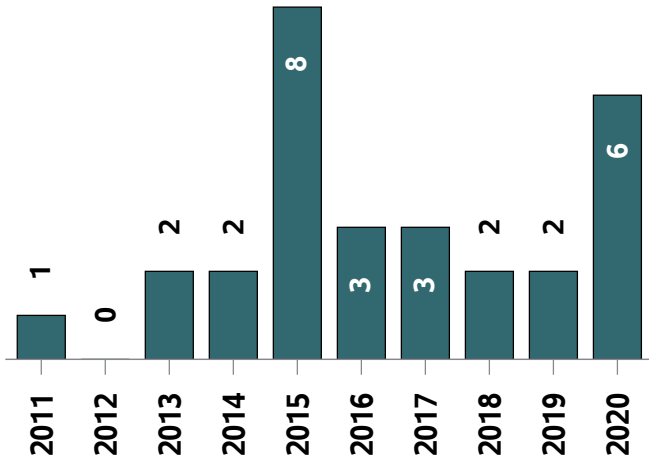
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

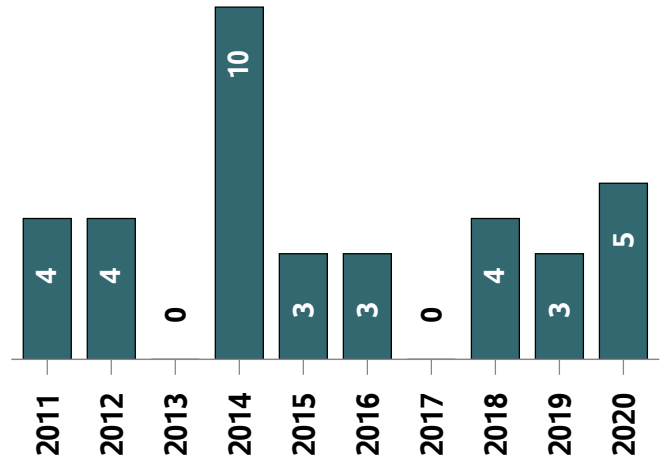
COLLINGWOOD

MLS® Apartment Market Activity

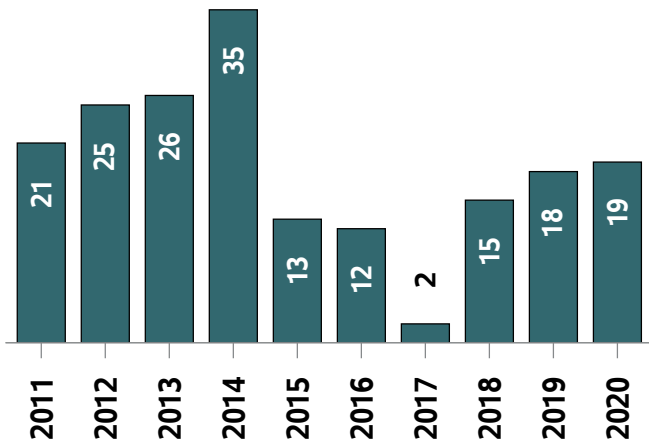
Sales Activity (December only)



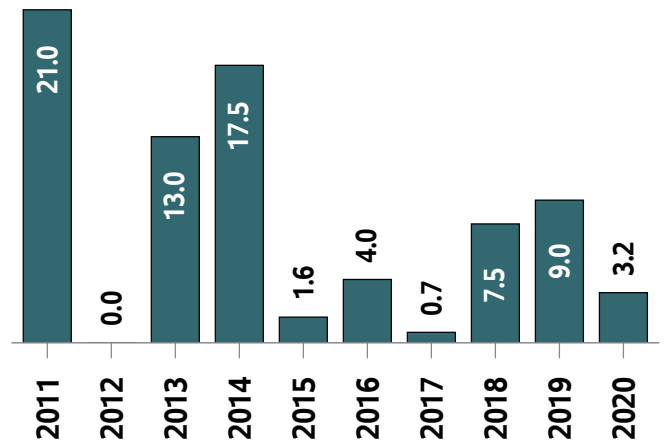
New Listings (December only)



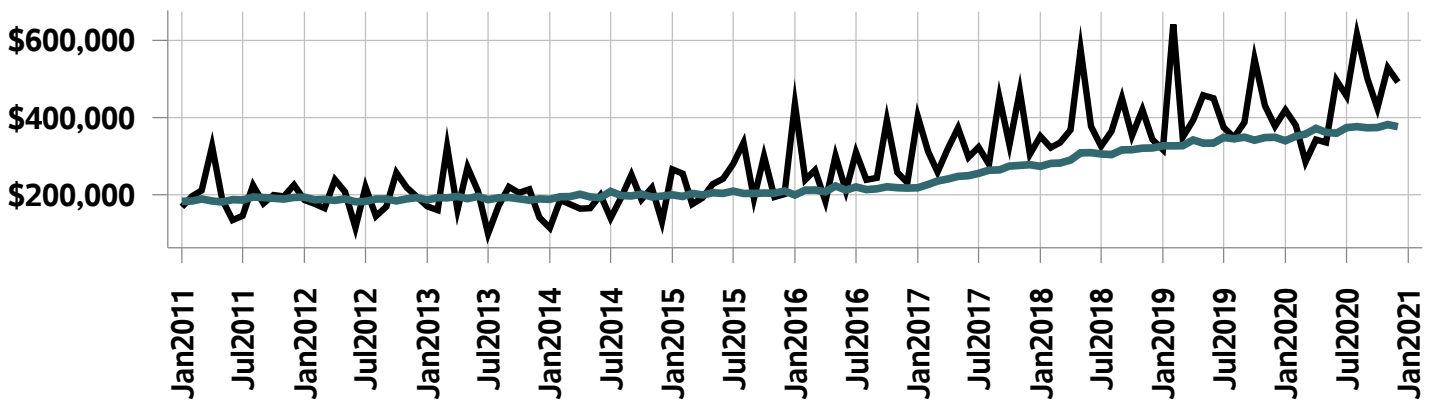
Active Listings (December only)



Months of Inventory (December only)

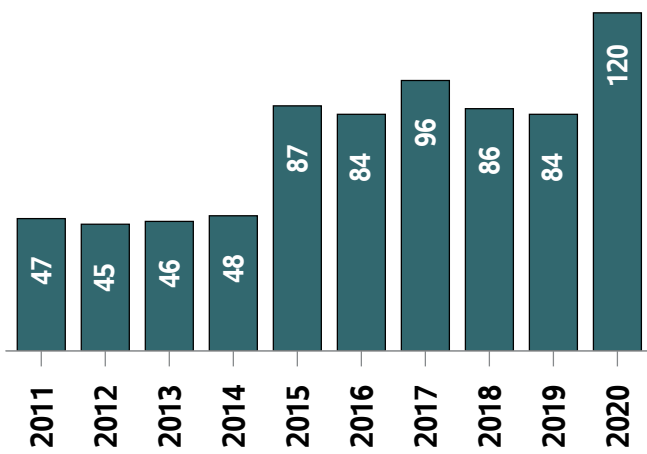


MLS® HPI Apartment Benchmark Price and Average Price

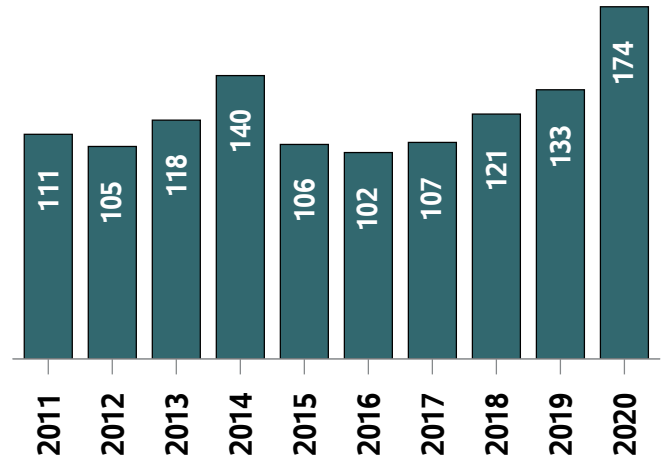


COLLINGWOOD MLS® Apartment Market Activity

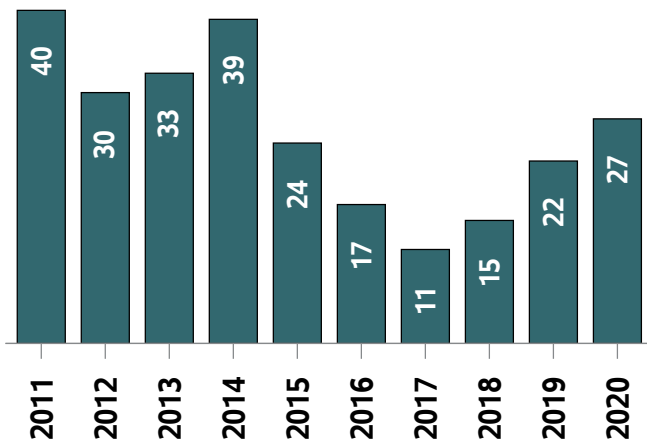
Sales Activity (December Year-to-date)



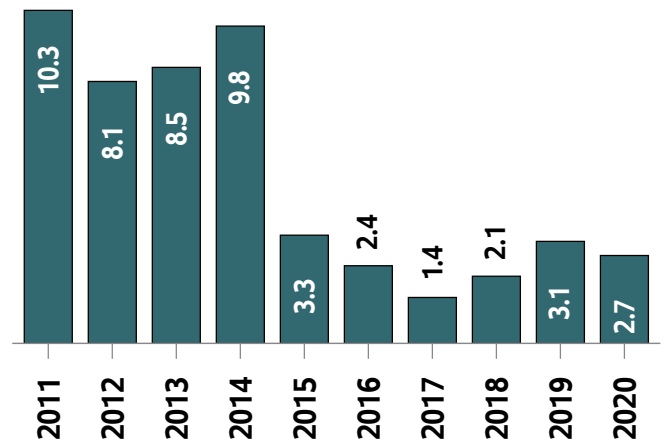
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

COLLINGWOOD

MLS® Apartment Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	6	200.0	200.0	100.0	-25.0	200.0	500.0
Dollar Volume	\$2,951,300	290.9	330.2	222.4	83.0	946.6	807.8
New Listings	5	66.7	25.0	—	66.7	—	-37.5
Active Listings	19	5.6	26.7	850.0	46.2	-26.9	-47.2
Sales to New Listings Ratio ¹	120.0	66.7	50.0	—	266.7	—	12.5
Months of Inventory ²	3.2	9.0	7.5	0.7	1.6	13.0	36.0
Average Price	\$491,883	30.3	43.4	61.2	143.9	248.9	51.3
Median Price	\$503,450	33.4	46.8	59.8	139.7	257.1	54.9
Sales to List Price Ratio	101.6	104.2	97.5	96.6	97.6	97.1	96.3
Median Days on Market	10.0	20.5	50.0	46.0	33.5	24.0	115.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	120	42.9	39.5	25.0	37.9	160.9	215.8
Dollar Volume	\$59,456,730	69.1	75.4	79.6	180.8	538.8	600.5
New Listings	174	30.8	43.8	62.6	64.2	47.5	58.2
Active Listings ³	27	23.1	82.6	139.0	12.1	-16.9	-2.1
Sales to New Listings Ratio ⁴	69.0	63.2	71.1	89.7	82.1	39.0	34.5
Months of Inventory ⁵	2.7	3.1	2.1	1.4	3.3	8.5	8.7
Average Price	\$495,473	18.4	25.7	43.7	103.6	144.9	121.8
Median Price	\$419,500	12.0	19.9	32.3	90.8	129.9	145.0
Sales to List Price Ratio	99.2	98.2	98.1	100.0	97.1	96.0	96.1
Median Days on Market	21.5	22.5	19.0	15.0	45.0	48.0	58.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

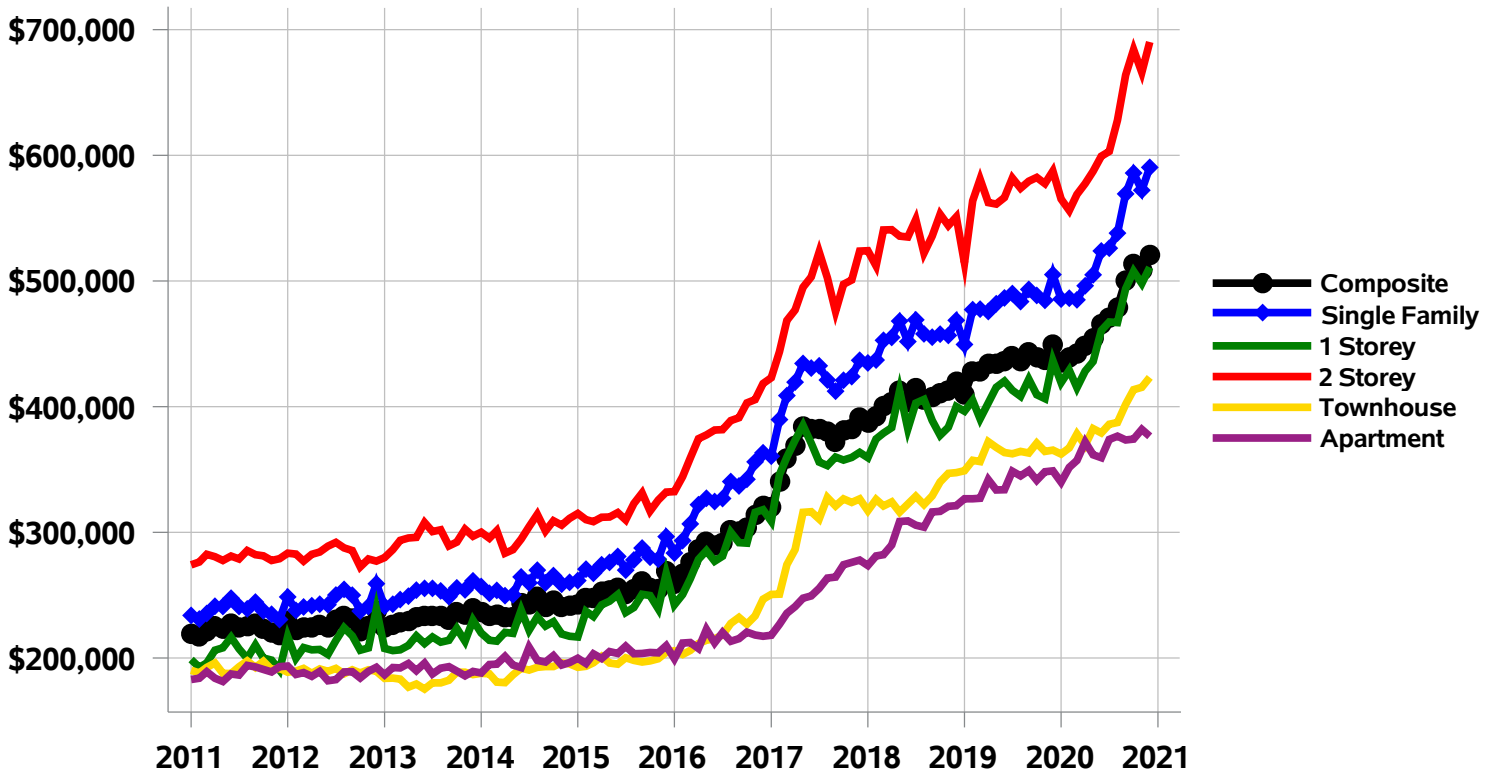
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

COLLINGWOOD MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$520,400	2.3	4.0	11.8	15.9	33.0	93.3
Single Family	\$590,400	3.2	3.7	12.7	16.9	35.1	99.1
One Storey	\$510,900	2.6	3.5	10.9	17.0	40.5	91.1
Two Storey	\$690,200	3.6	4.0	15.2	17.5	31.8	107.9
Townhouse	\$423,300	1.9	5.4	11.7	15.8	29.6	107.0
Apartment	\$376,400	-1.4	0.8	4.7	7.9	35.4	79.4

MLS® HPI Benchmark Price



COLLINGWOOD MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1280
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1357
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1180
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6960
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1659
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6310
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

COLLINGWOOD

MLS® HPI Benchmark Descriptions

Townhouse

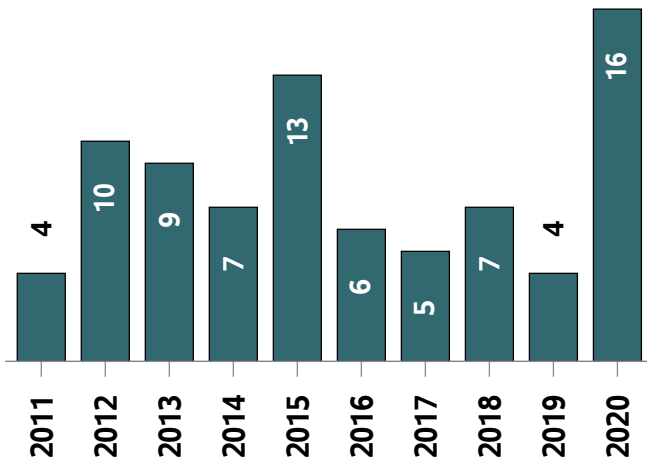
Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1219
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

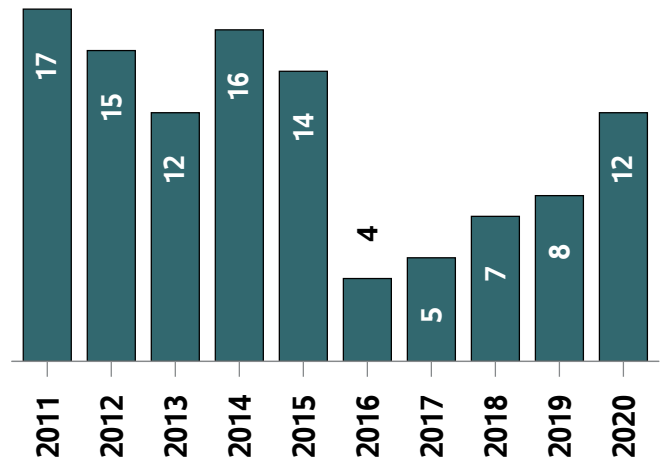
Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI) MLS® Residential Market Activity

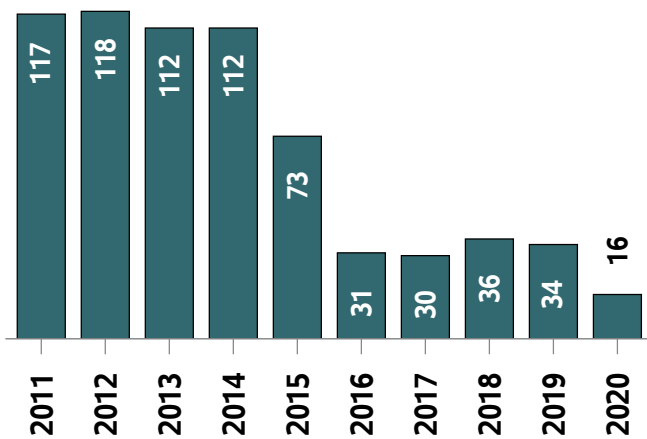
Sales Activity (December only)



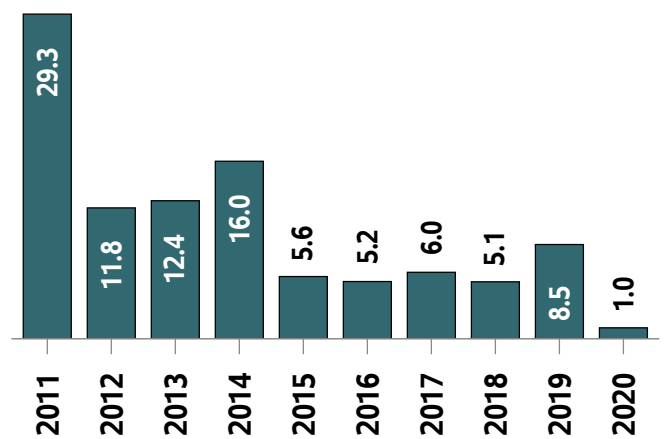
New Listings (December only)



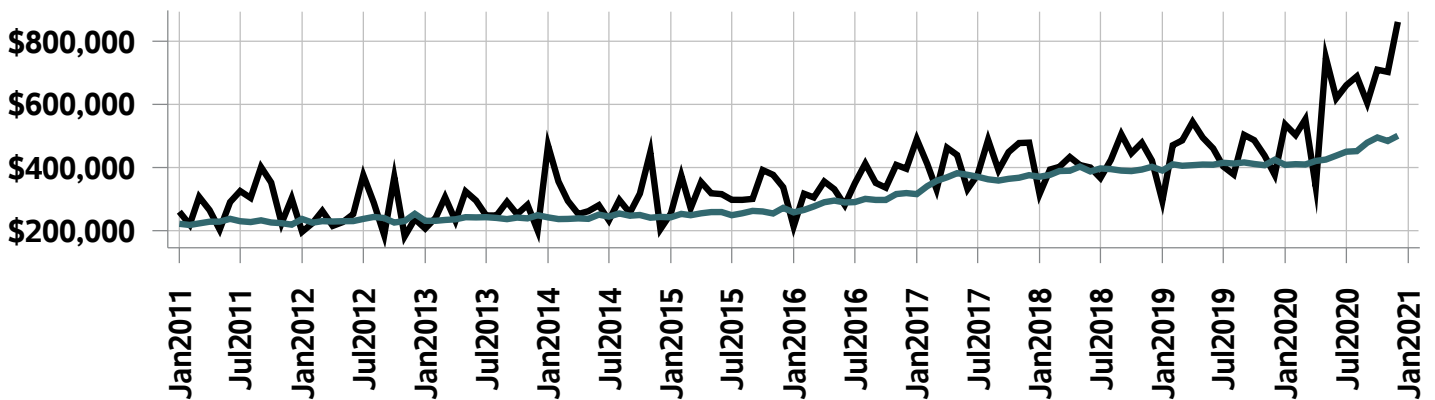
Active Listings (December only)



Months of Inventory (December only)

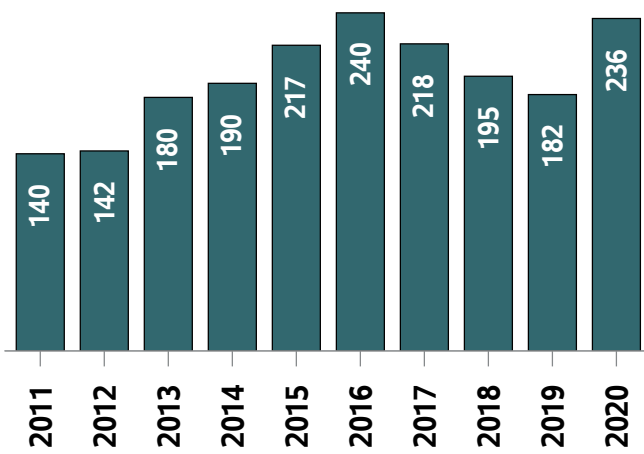


MLS® HPI Composite Benchmark Price and Average Price

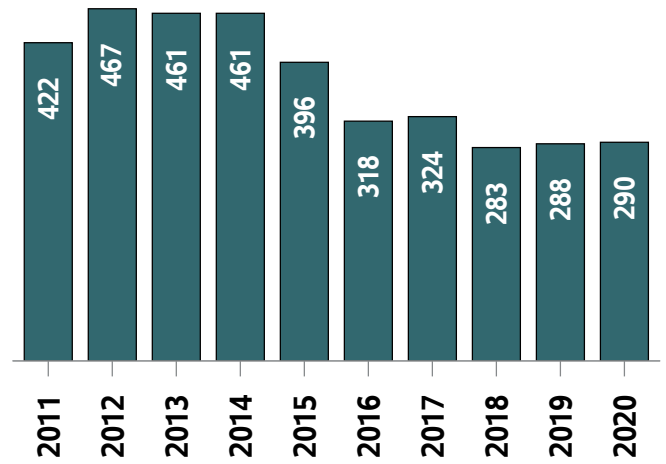


MEAFORD (MUNI) MLS® Residential Market Activity

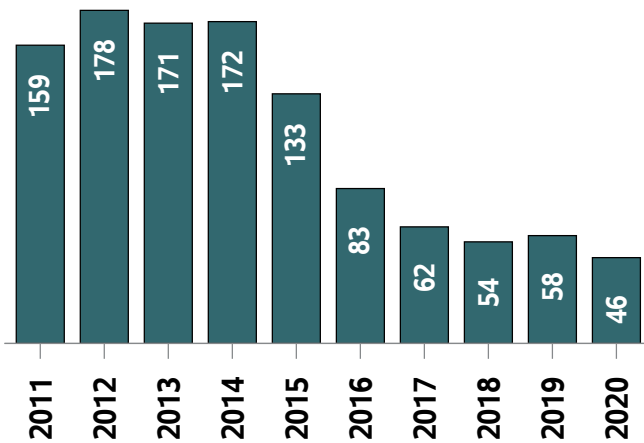
Sales Activity (December Year-to-date)



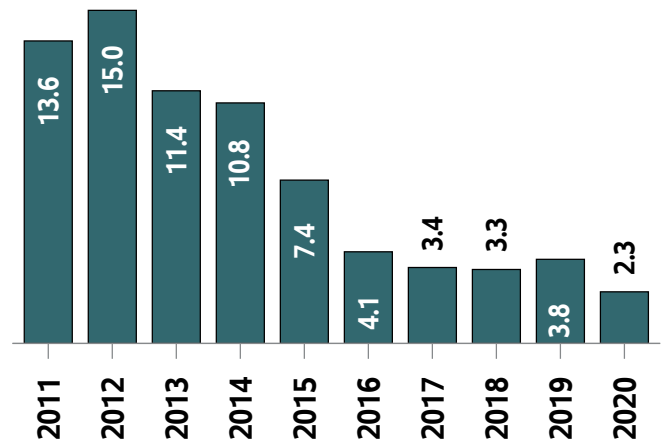
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI) MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	16	300.0	128.6	220.0	23.1	77.8	433.3
Dollar Volume	\$13,780,900	814.2	366.4	475.6	214.0	662.6	1,701.4
New Listings	12	50.0	71.4	140.0	-14.3	0.0	140.0
Active Listings	16	-52.9	-55.6	-46.7	-78.1	-85.7	-83.3
Sales to New Listings Ratio ¹	133.3	50.0	100.0	100.0	92.9	75.0	60.0
Months of Inventory ²	1.0	8.5	5.1	6.0	5.6	12.4	32.0
Average Price	\$861,306	128.5	104.1	79.9	155.1	329.0	237.8
Median Price	\$690,000	82.8	72.5	46.8	102.9	331.3	268.0
Sales to List Price Ratio	96.4	94.5	99.9	95.1	93.2	94.3	88.1
Median Days on Market	25.5	42.5	98.0	106.0	91.0	99.0	85.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	236	29.7	21.0	8.3	8.8	31.1	39.6
Dollar Volume	\$156,599,548	89.3	91.2	73.3	125.2	223.4	236.9
New Listings	290	0.7	2.5	-10.5	-26.8	-37.1	-24.5
Active Listings ³	46	-20.4	-15.5	-26.4	-65.6	-73.2	-69.4
Sales to New Listings Ratio ⁴	81.4	63.2	68.9	67.3	54.8	39.0	44.0
Months of Inventory ⁵	2.3	3.8	3.3	3.4	7.4	11.4	10.6
Average Price	\$663,557	46.0	58.0	60.1	107.1	146.6	141.3
Median Price	\$560,000	40.5	54.5	55.6	101.1	120.9	124.0
Sales to List Price Ratio	98.0	97.0	97.9	97.5	95.0	95.3	95.8
Median Days on Market	27.0	30.0	29.0	24.0	70.0	80.5	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

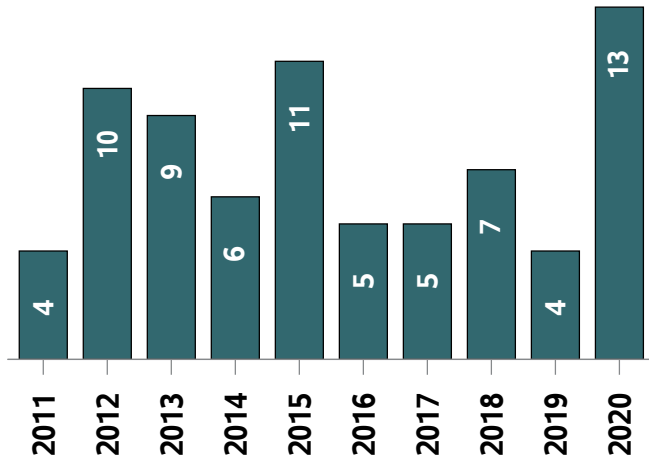
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

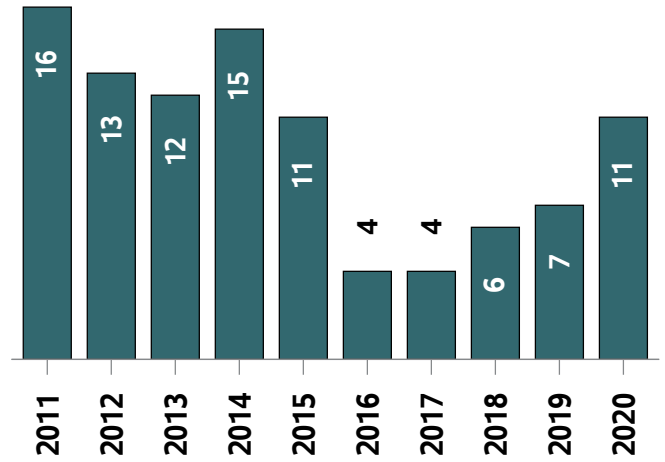
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Single Family Market Activity

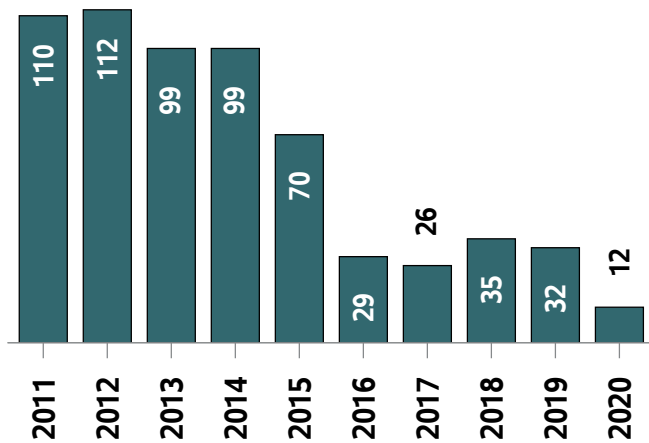
Sales Activity (December only)



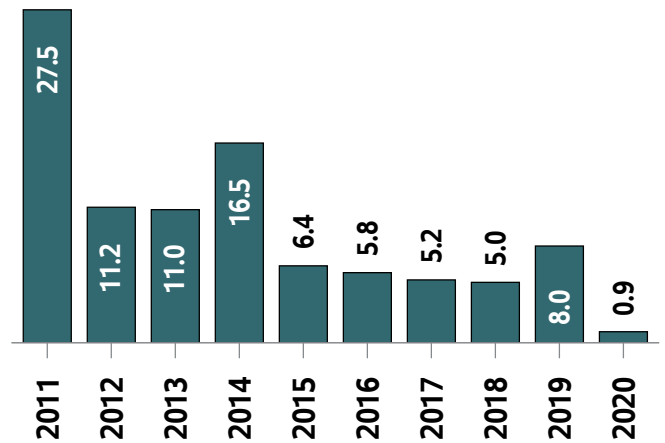
New Listings (December only)



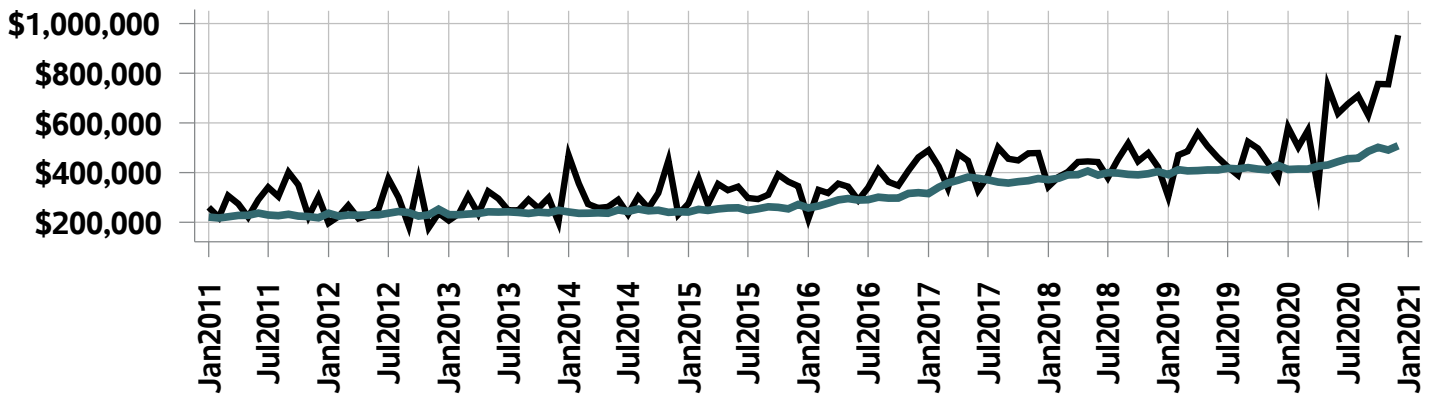
Active Listings (December only)



Months of Inventory (December only)

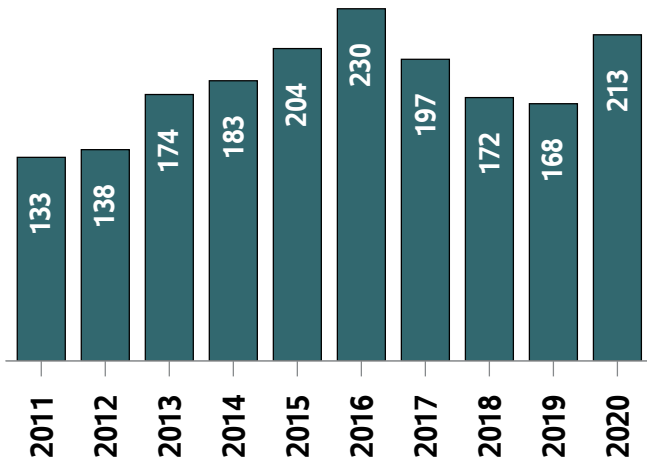


MLS® HPI Single Family Benchmark Price and Average Price

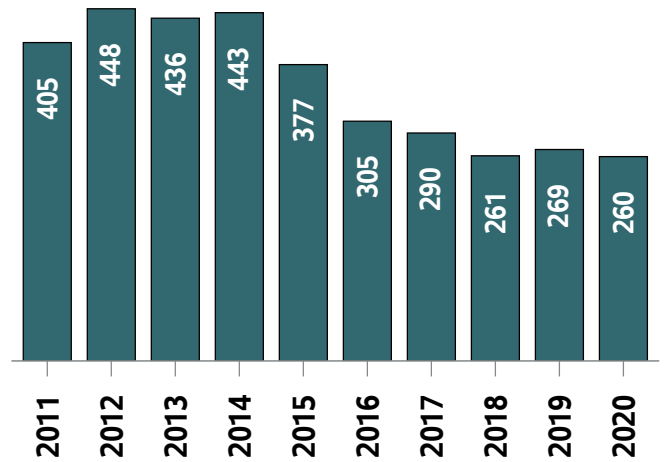


MEAFORD (MUNI) MLS® Single Family Market Activity

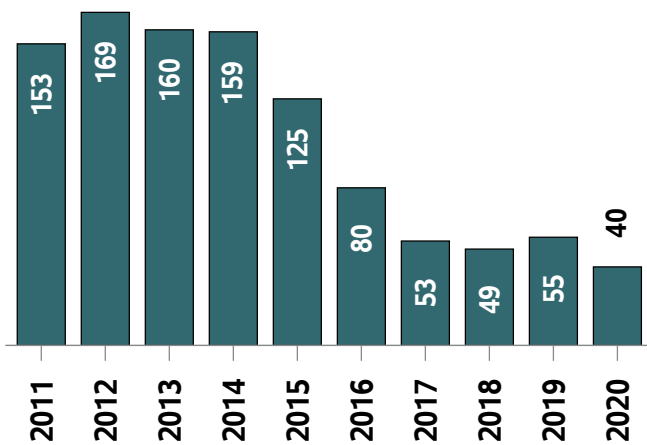
Sales Activity (December Year-to-date)



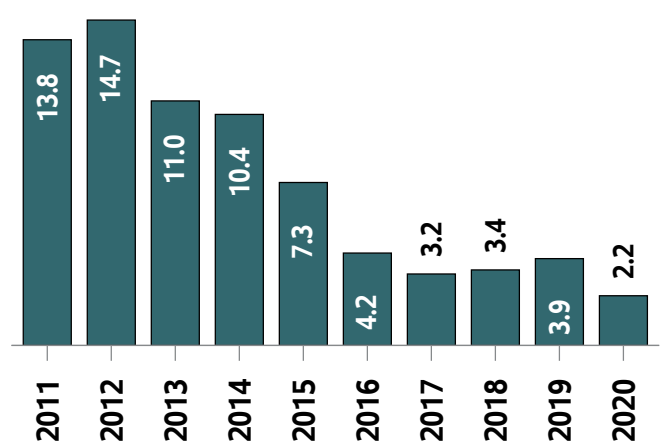
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI)

MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	13	225.0	85.7	160.0	18.2	44.4	333.3
Dollar Volume	\$12,389,900	721.9	319.4	417.5	225.8	585.7	1,519.6
New Listings	11	57.1	83.3	175.0	0.0	-8.3	175.0
Active Listings	12	-62.5	-65.7	-53.8	-82.9	-87.9	-87.0
Sales to New Listings Ratio ¹	118.2	57.1	116.7	125.0	100.0	75.0	75.0
Months of Inventory ²	0.9	8.0	5.0	5.2	6.4	11.0	30.7
Average Price	\$953,069	152.9	125.8	99.1	175.7	374.7	273.8
Median Price	\$845,000	123.8	111.3	79.8	148.5	428.1	350.7
Sales to List Price Ratio	95.3	94.5	99.9	95.1	93.3	94.3	88.1
Median Days on Market	32.0	42.5	98.0	106.0	92.0	99.0	85.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	213	26.8	23.8	8.1	4.4	22.4	31.5
Dollar Volume	\$146,998,050	88.0	95.9	74.9	120.8	211.8	226.5
New Listings	260	-3.3	-0.4	-10.3	-31.0	-40.4	-30.1
Active Listings ³	40	-27.4	-18.5	-24.8	-68.1	-75.1	-72.4
Sales to New Listings Ratio ⁴	81.9	62.5	65.9	67.9	54.1	39.9	43.5
Months of Inventory ⁵	2.2	3.9	3.4	3.2	7.3	11.0	10.7
Average Price	\$690,132	48.3	58.2	61.7	111.4	154.7	148.3
Median Price	\$620,000	54.0	64.7	68.0	118.3	140.8	146.8
Sales to List Price Ratio	97.8	96.8	97.6	97.2	95.3	95.2	95.8
Median Days on Market	27.0	30.0	28.0	23.0	67.5	80.5	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

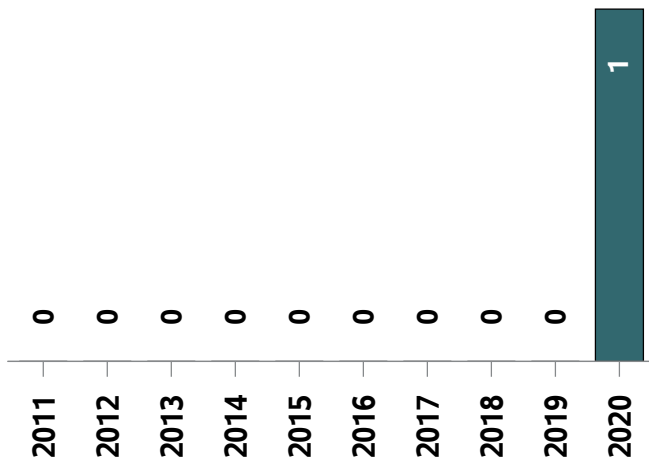
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

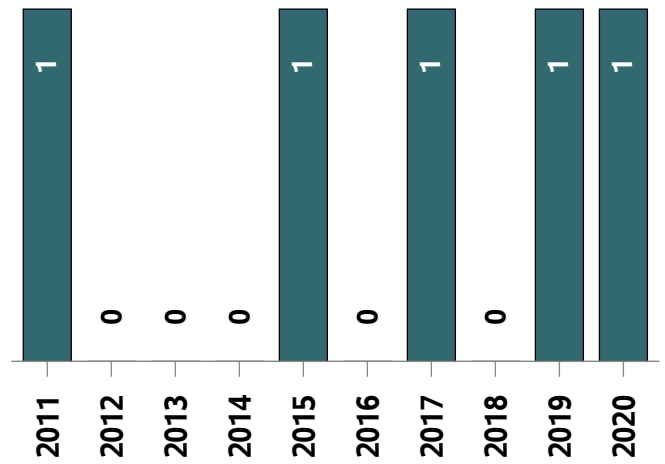
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® Townhouse Market Activity

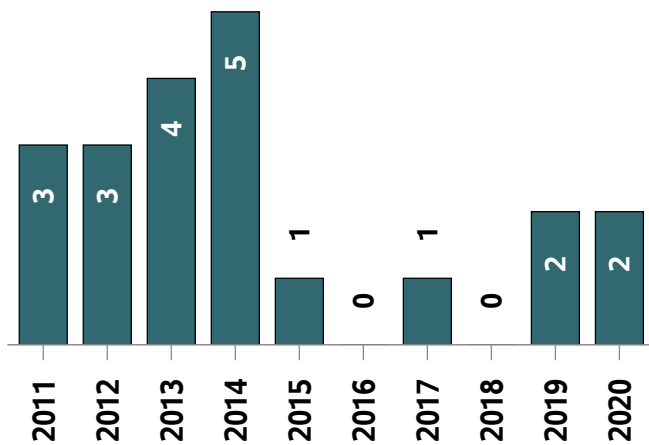
Sales Activity (December only)



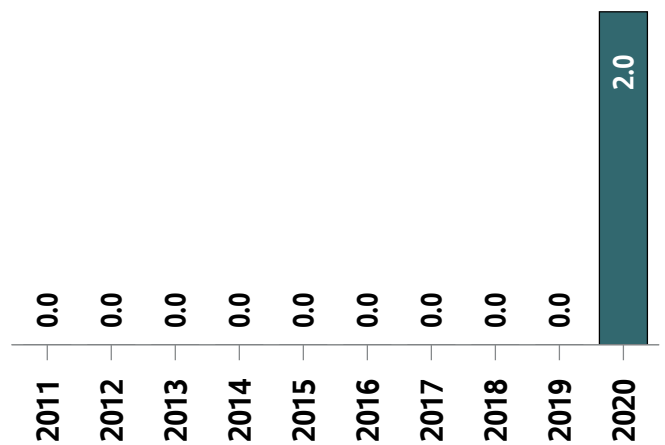
New Listings (December only)



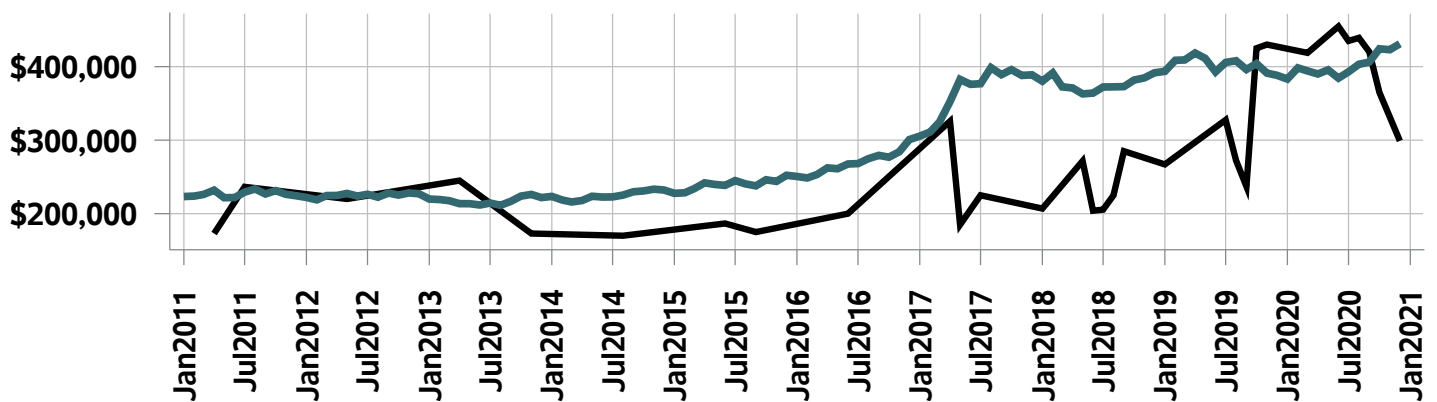
Active Listings (December only)



Months of Inventory (December only)

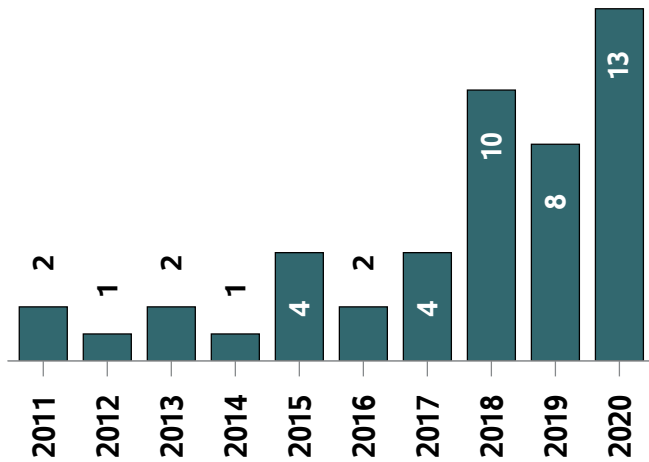


MLS® HPI Townhouse Benchmark Price and Average Price

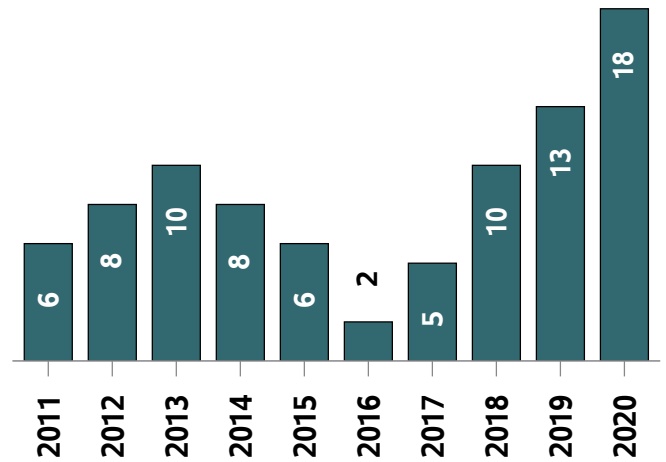


MEAFORD (MUNI) MLS® Townhouse Market Activity

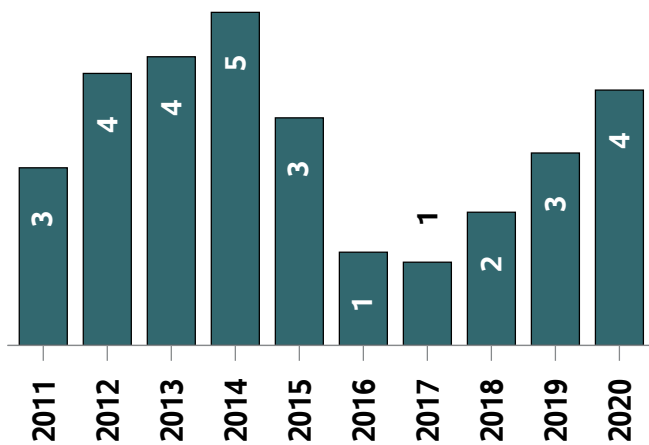
Sales Activity (December Year-to-date)



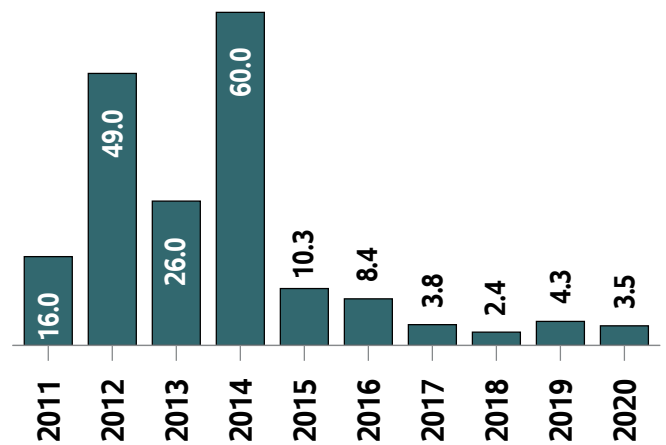
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MEAFORD (MUNI)

MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	—	—	—	—	—	—
Dollar Volume	\$299,000	—	—	—	—	—	—
New Listings	1	0.0	—	0.0	0.0	—	0.0
Active Listings	2	0.0	—	100.0	100.0	-50.0	-33.3
Sales to New Listings Ratio ¹	100.0	—	—	—	—	—	—
Months of Inventory ²	2.0	—	—	—	—	—	—
Average Price	\$299,000	—	—	—	—	—	—
Median Price	\$299,000	—	—	—	—	—	—
Sales to List Price Ratio	100.0	—	—	—	—	—	—
Median Days on Market	17.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	13	62.5	30.0	225.0	225.0	550.0	550.0
Dollar Volume	\$5,293,675	106.9	123.0	398.7	620.2	1,166.4	1,264.3
New Listings	18	38.5	80.0	260.0	200.0	80.0	500.0
Active Listings ³	4	32.7	91.7	206.7	12.2	-11.5	100.0
Sales to New Listings Ratio ⁴	72.2	61.5	100.0	80.0	66.7	20.0	66.7
Months of Inventory ⁵	3.5	4.3	2.4	3.8	10.3	26.0	11.5
Average Price	\$407,206	27.3	71.6	53.4	121.6	94.8	109.9
Median Price	\$432,500	48.6	88.1	68.0	160.5	106.9	122.9
Sales to List Price Ratio	98.8	98.9	100.1	101.8	95.2	98.2	96.3
Median Days on Market	47.0	18.5	21.5	23.5	127.5	194.5	123.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

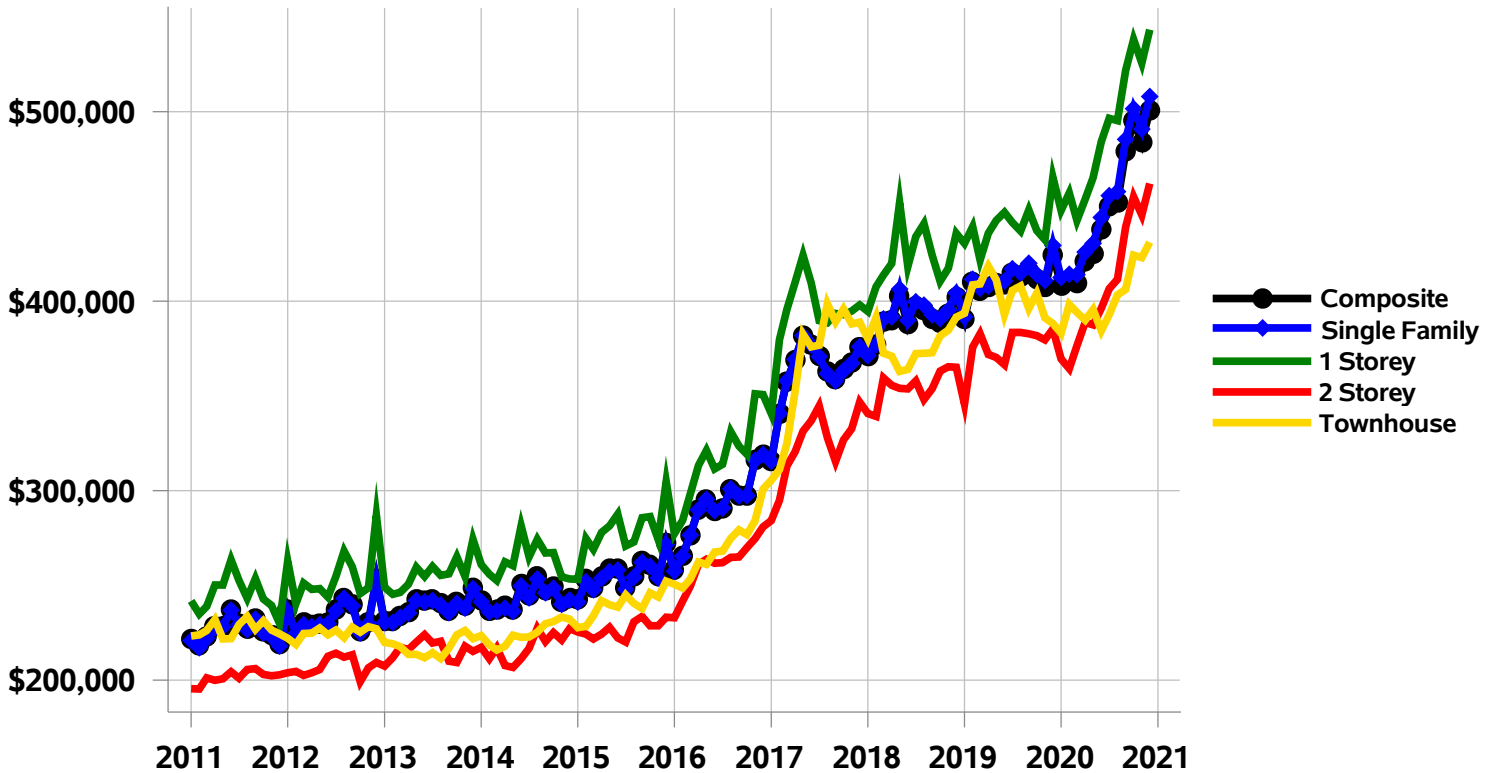
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

MEAFORD (MUNI) MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$500,600	3.4	4.6	14.3	17.9	33.2	83.9
Single Family	\$508,000	3.5	4.7	14.4	18.3	35.1	87.1
One Storey	\$543,300	3.3	4.1	12.2	16.7	36.5	78.3
Two Storey	\$462,100	3.7	5.2	16.6	19.9	33.3	98.2
Townhouse	\$431,100	1.9	6.1	12.1	11.1	10.9	70.9

MLS® HPI Benchmark Price



MEAFORD (MUNI)

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1367
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1380
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	11639
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI)

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1271
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	13094
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	100+
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1633
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	10890
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MEAFORD (MUNI) MLS® HPI Benchmark Descriptions

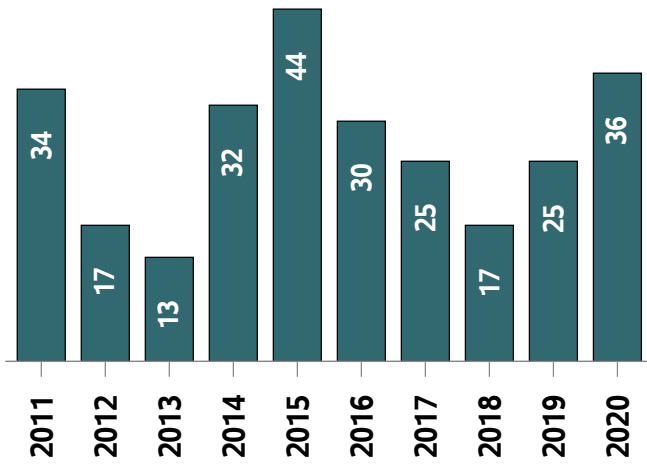
Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	1084
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

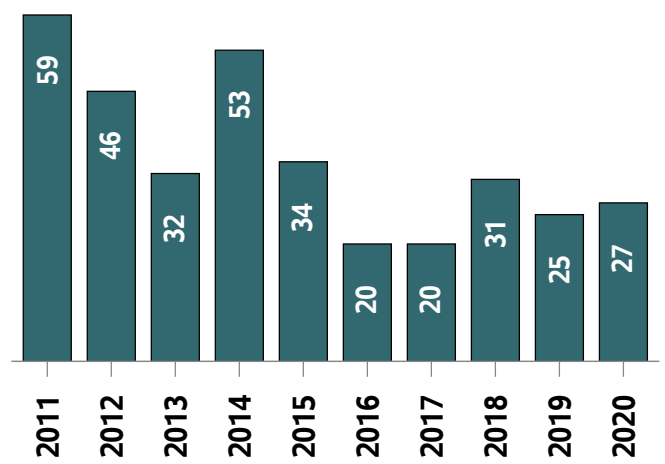
WASAGA BEACH

MLS® Residential Market Activity

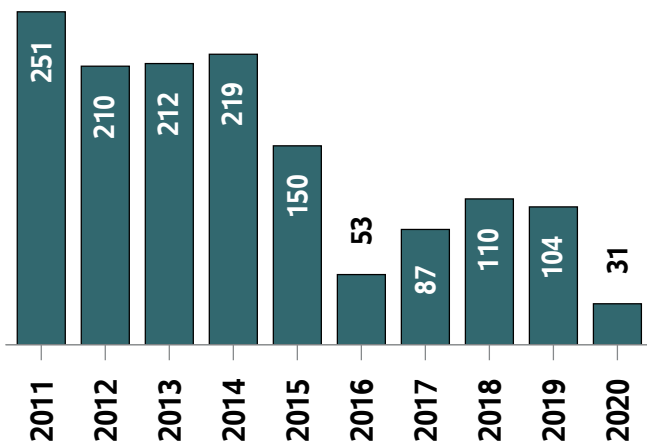
Sales Activity (December only)



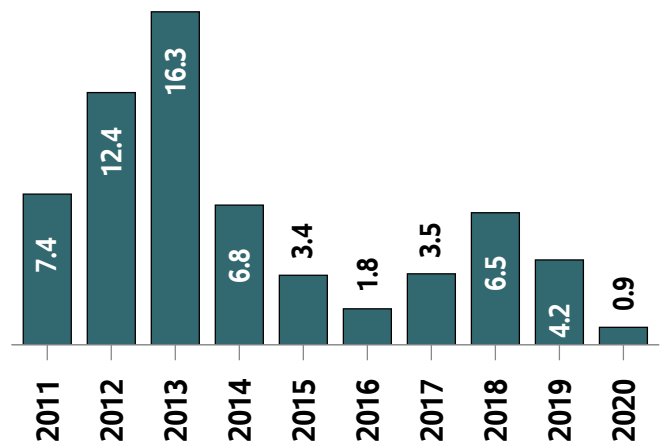
New Listings (December only)



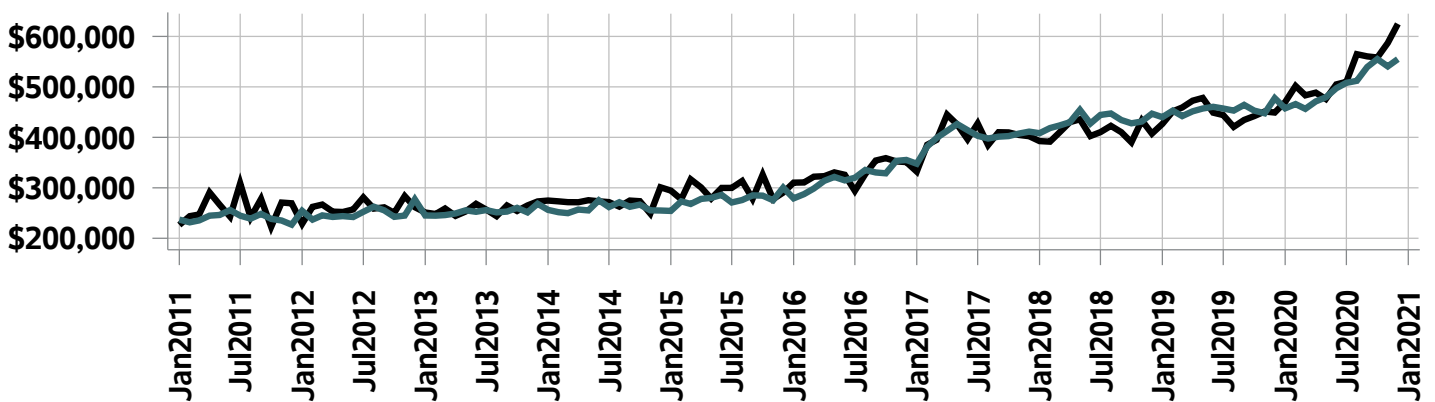
Active Listings (December only)



Months of Inventory (December only)



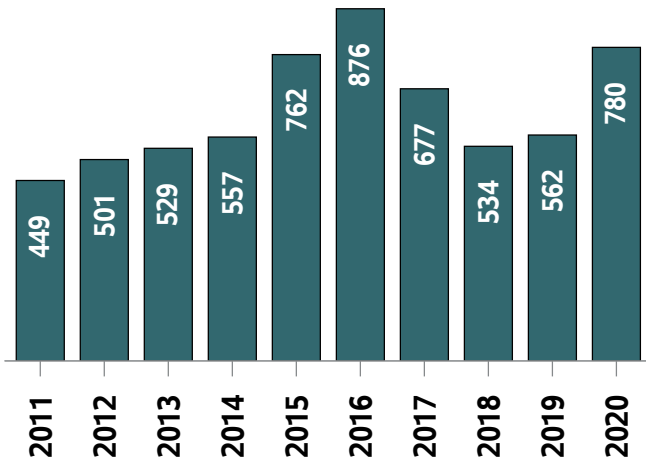
MLS® HPI Composite Benchmark Price and Average Price



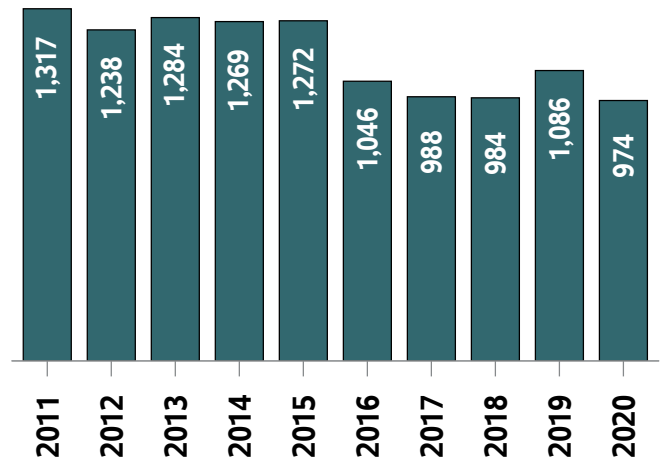
WASAGA BEACH

MLS® Residential Market Activity

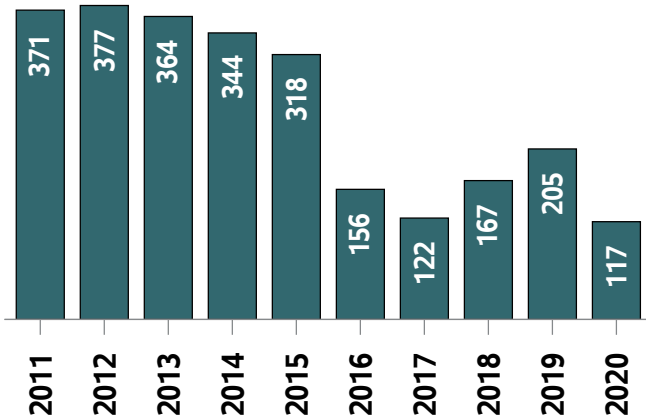
Sales Activity (December Year-to-date)



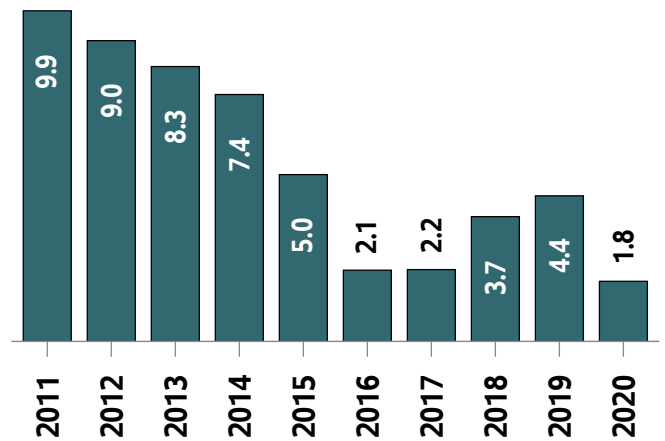
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	36	44.0	111.8	44.0	-18.2	176.9	50.0
Dollar Volume	\$22,492,898	100.3	224.8	123.6	75.9	533.8	267.1
New Listings	27	8.0	-12.9	35.0	-20.6	-15.6	-6.9
Active Listings	31	-70.2	-71.8	-64.4	-79.3	-85.4	-85.0
Sales to New Listings Ratio ¹	133.3	100.0	54.8	125.0	129.4	40.6	82.8
Months of Inventory ²	0.9	4.2	6.5	3.5	3.4	16.3	8.6
Average Price	\$624,803	39.1	53.4	55.3	115.0	128.9	144.7
Median Price	\$630,500	54.7	63.8	53.8	117.4	131.0	157.3
Sales to List Price Ratio	100.2	96.6	97.1	96.5	95.5	94.9	96.0
Median Days on Market	24.0	57.0	41.0	56.0	65.0	76.0	59.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	780	38.8	46.1	15.2	2.4	47.4	83.1
Dollar Volume	\$415,365,592	64.8	87.6	50.9	83.5	205.9	288.0
New Listings	974	-10.3	-1.0	-1.4	-23.4	-24.1	-12.7
Active Listings ³	117	-42.7	-29.6	-3.6	-63.1	-67.7	-63.4
Sales to New Listings Ratio ⁴	80.1	51.7	54.3	68.5	59.9	41.2	38.2
Months of Inventory ⁵	1.8	4.4	3.7	2.2	5.0	8.3	9.0
Average Price	\$532,520	18.8	28.4	30.9	79.3	107.5	111.9
Median Price	\$519,000	20.7	28.1	33.1	85.4	100.8	121.8
Sales to List Price Ratio	99.0	97.3	97.2	99.5	97.0	96.4	96.1
Median Days on Market	20.0	38.0	29.0	16.0	45.0	61.0	52.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

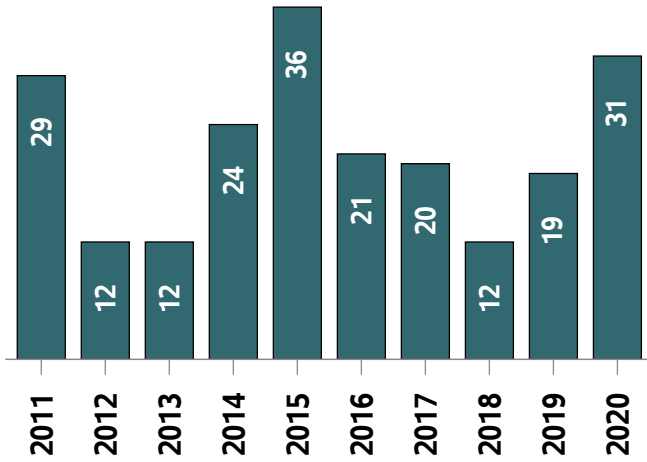
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

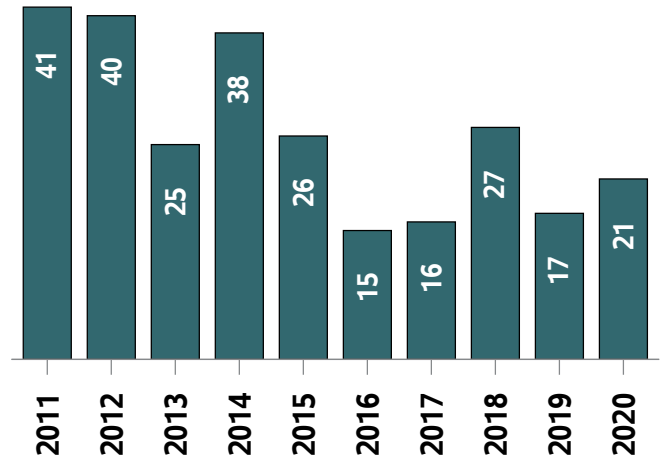
WASAGA BEACH

MLS® Single Family Market Activity

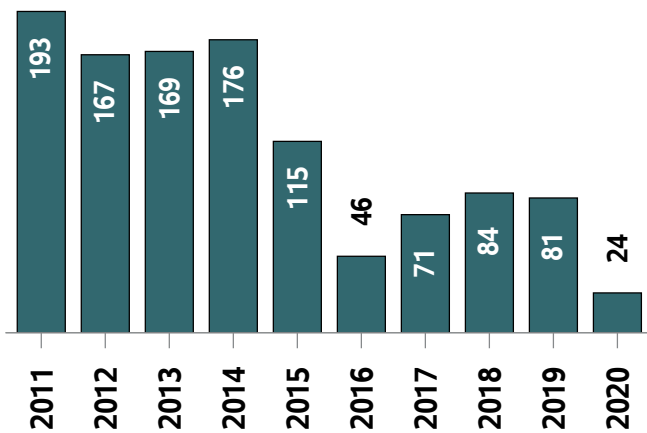
Sales Activity (December only)



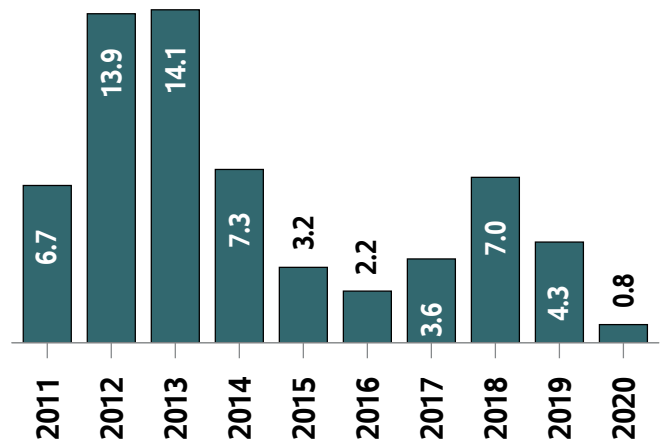
New Listings (December only)



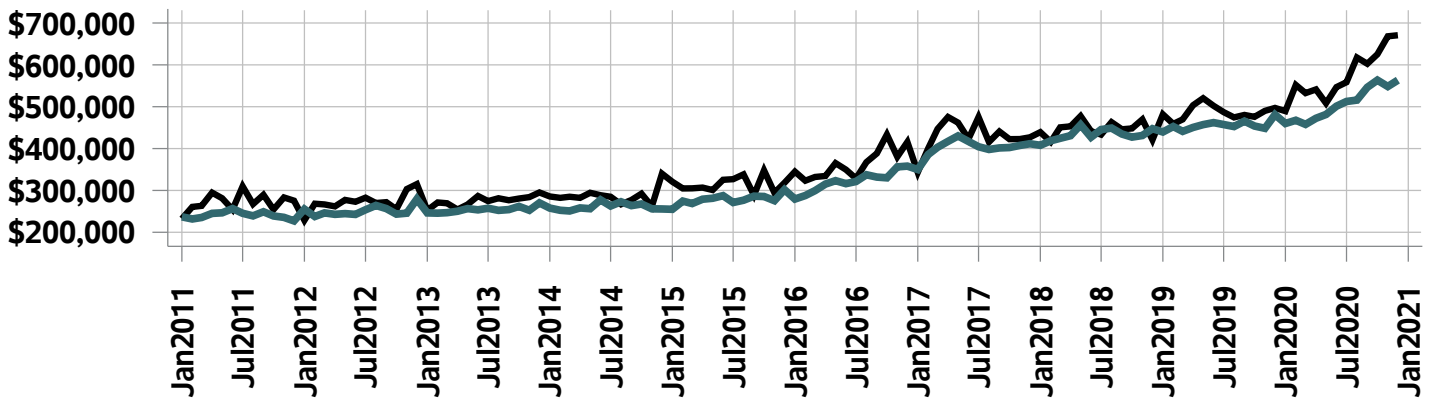
Active Listings (December only)



Months of Inventory (December only)



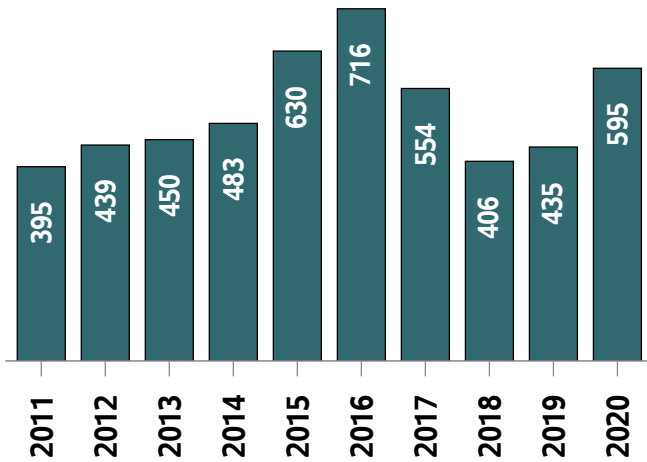
MLS® HPI Single Family Benchmark Price and Average Price



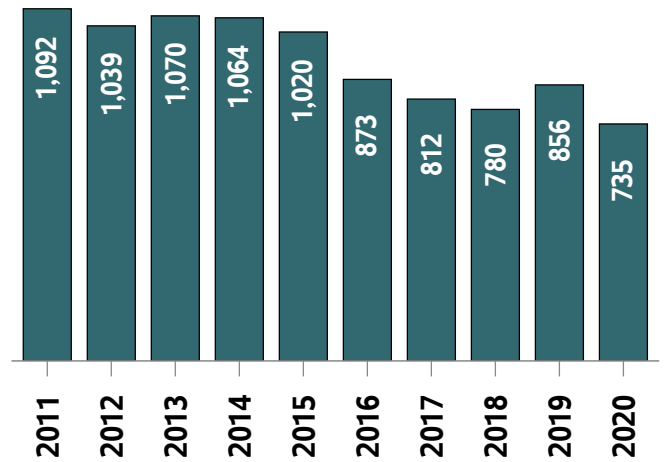
WASAGA BEACH

MLS® Single Family Market Activity

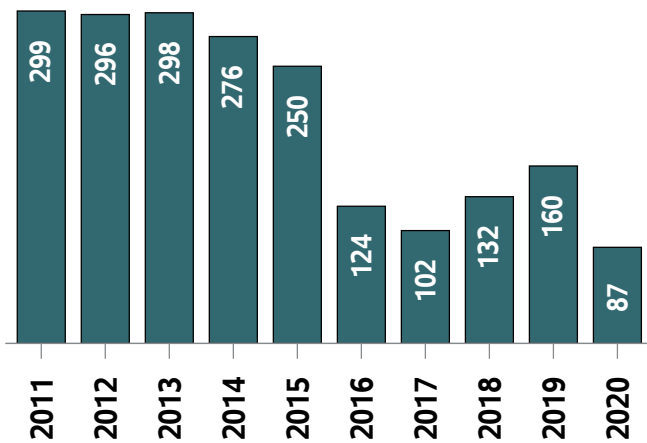
Sales Activity (December Year-to-date)



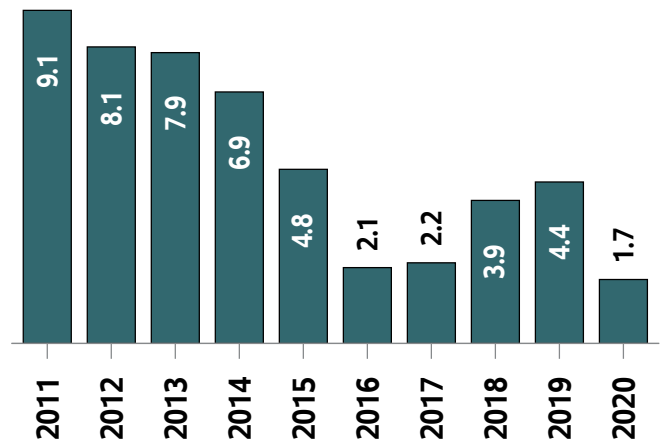
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH MLS® Single Family Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	31	63.2	158.3	55.0	-13.9	158.3	40.9
Dollar Volume	\$20,793,398	120.2	311.7	143.6	81.5	487.1	262.6
New Listings	21	23.5	-22.2	31.3	-19.2	-16.0	0.0
Active Listings	24	-70.4	-71.4	-66.2	-79.1	-85.8	-84.7
Sales to New Listings Ratio ¹	147.6	111.8	44.4	125.0	138.5	48.0	104.8
Months of Inventory ²	0.8	4.3	7.0	3.6	3.2	14.1	7.1
Average Price	\$670,755	34.9	59.4	57.1	110.8	127.3	157.3
Median Price	\$665,000	47.8	75.0	61.2	112.8	142.7	166.0
Sales to List Price Ratio	100.5	96.7	96.7	96.2	95.9	96.3	96.0
Median Days on Market	27.0	57.0	40.0	55.0	64.0	87.0	59.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	595	36.8	46.6	7.4	-5.6	32.2	59.5
Dollar Volume	\$346,001,812	63.2	89.1	42.9	74.1	180.4	245.9
New Listings	735	-14.1	-5.8	-9.5	-27.9	-31.3	-21.2
Active Listings ³	87	-45.8	-34.5	-14.8	-65.3	-70.9	-67.4
Sales to New Listings Ratio ⁴	81.0	50.8	52.1	68.2	61.8	42.1	40.0
Months of Inventory ⁵	1.7	4.4	3.9	2.2	4.8	7.9	8.6
Average Price	\$581,516	19.3	29.0	33.0	84.4	112.0	116.8
Median Price	\$551,000	16.7	25.7	32.8	86.8	106.4	120.8
Sales to List Price Ratio	99.2	97.2	97.3	99.6	97.0	96.7	96.4
Median Days on Market	18.0	36.0	28.0	15.0	44.0	59.0	52.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

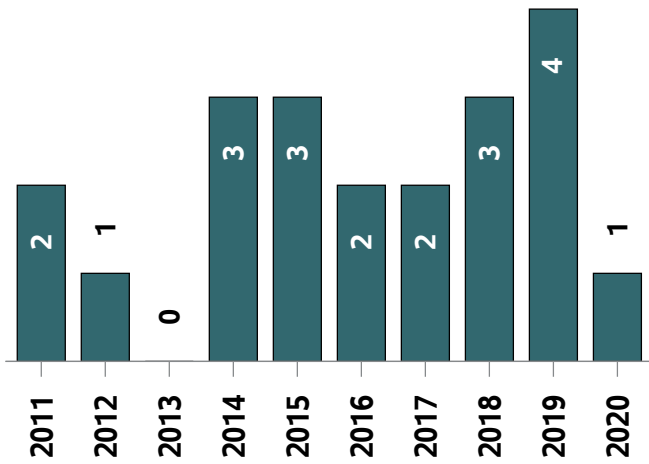
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

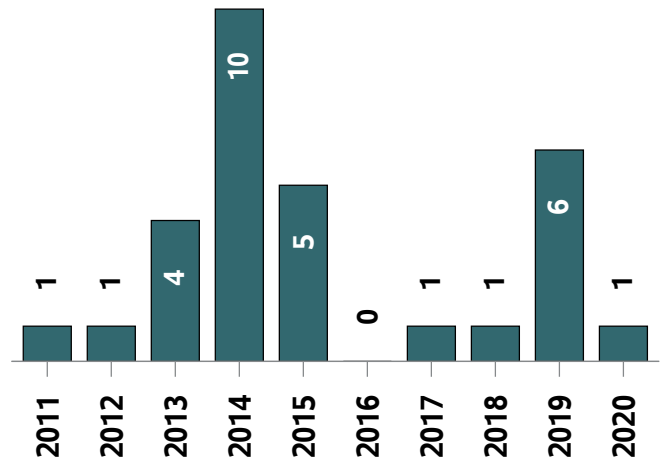
WASAGA BEACH

MLS® Townhouse Market Activity

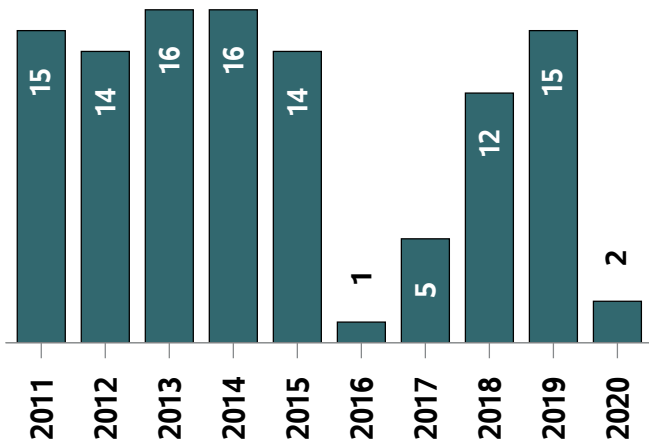
Sales Activity (December only)



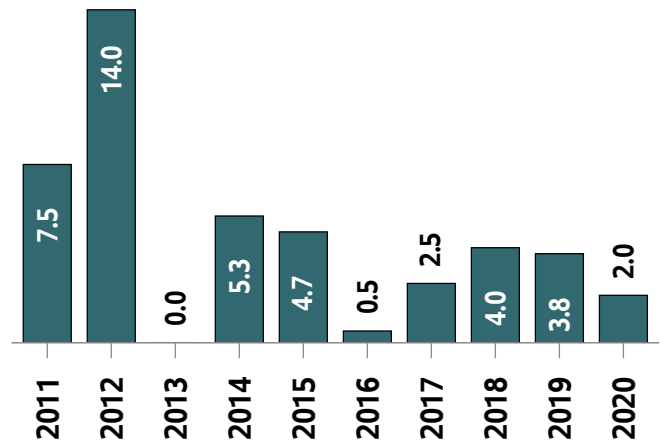
New Listings (December only)



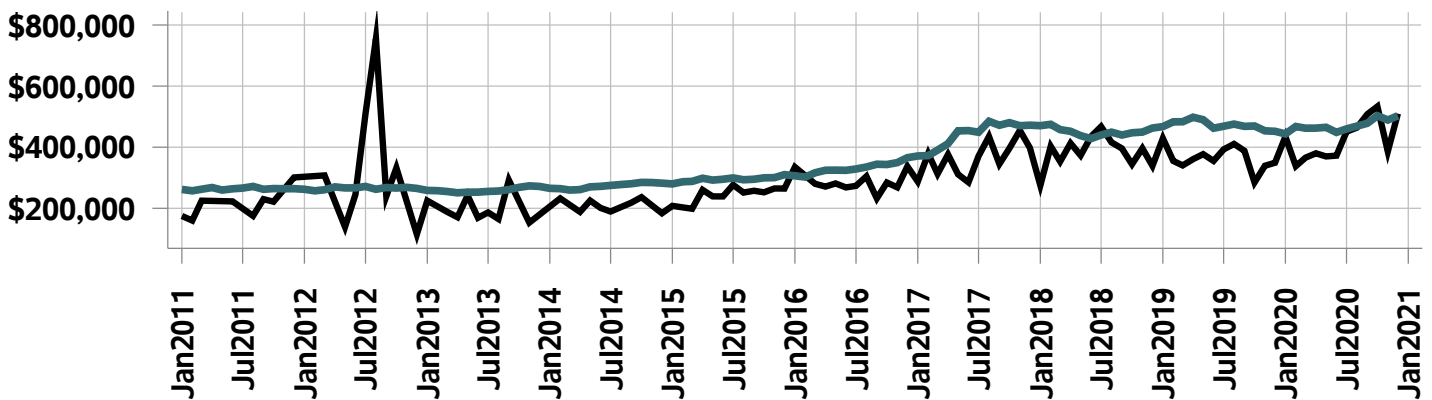
Active Listings (December only)



Months of Inventory (December only)



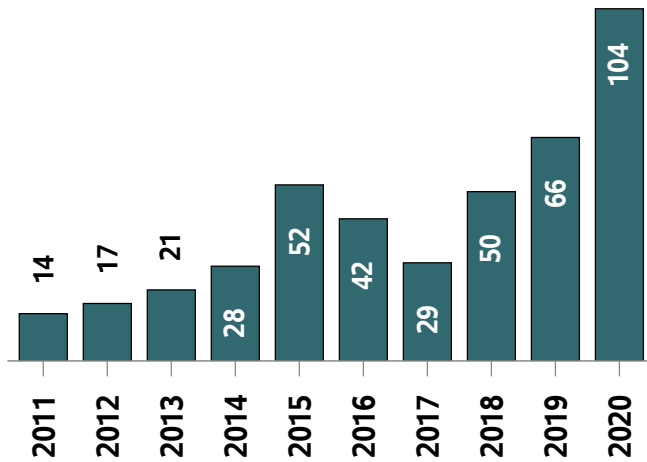
MLS® HPI Townhouse Benchmark Price and Average Price



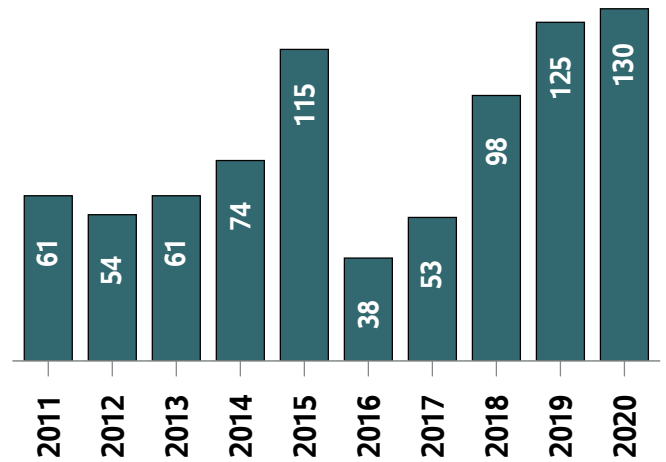
WASAGA BEACH

MLS® Townhouse Market Activity

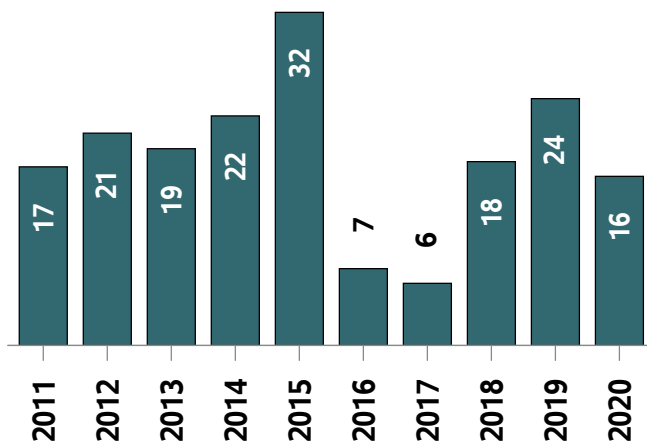
Sales Activity (December Year-to-date)



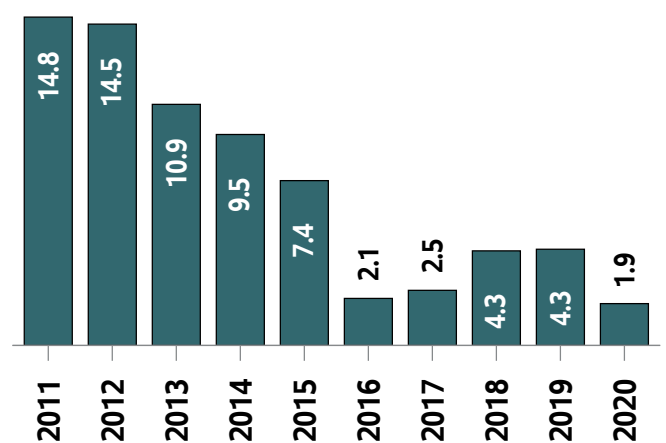
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH

MLS® Townhouse Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	-75.0	-66.7	-50.0	-66.7	—	0.0
Dollar Volume	\$510,000	-63.5	-49.9	-35.9	-35.8	—	183.5
New Listings	1	-83.3	0.0	0.0	-80.0	-75.0	0.0
Active Listings	2	-86.7	-83.3	-60.0	-85.7	-87.5	-66.7
Sales to New Listings Ratio ¹	100.0	66.7	300.0	200.0	60.0	—	100.0
Months of Inventory ²	2.0	3.8	4.0	2.5	4.7	—	6.0
Average Price	\$510,000	46.1	50.4	28.2	92.7	—	183.5
Median Price	\$510,000	43.9	61.9	28.2	78.4	—	183.5
Sales to List Price Ratio	98.1	96.5	98.2	98.9	99.6	—	96.3
Median Days on Market	12.0	54.5	61.0	33.5	67.0	—	182.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	104	57.6	108.0	258.6	100.0	395.2	845.5
Dollar Volume	\$46,276,780	91.4	141.9	350.2	260.4	927.4	2,061.2
New Listings	130	4.0	32.7	145.3	13.0	113.1	271.4
Active Listings ³	16	-31.5	-8.0	172.2	-49.2	-14.0	37.1
Sales to New Listings Ratio ⁴	80.0	52.8	51.0	54.7	45.2	34.4	31.4
Months of Inventory ⁵	1.9	4.3	4.3	2.5	7.4	10.9	13.0
Average Price	\$444,969	21.5	16.3	25.5	80.2	107.5	128.6
Median Price	\$425,000	18.7	12.6	23.2	77.8	107.3	129.7
Sales to List Price Ratio	98.9	97.5	97.7	102.0	98.5	98.2	96.0
Median Days on Market	25.5	43.0	35.5	14.0	47.5	97.0	48.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

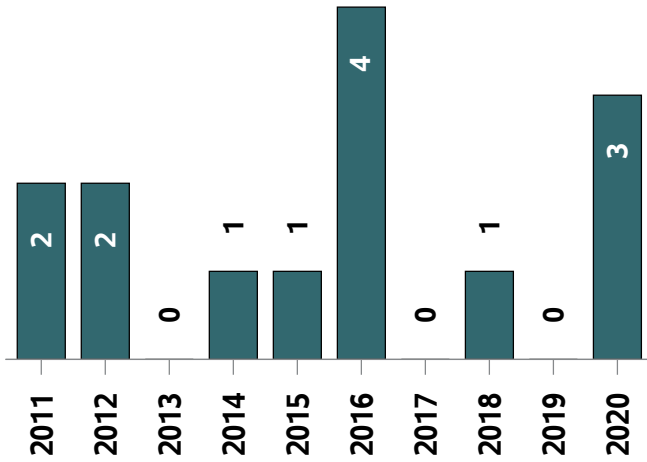
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

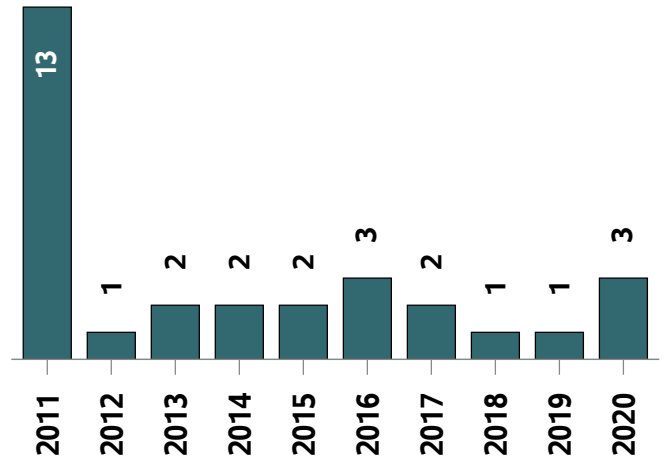
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MLS® Apartment Market Activity

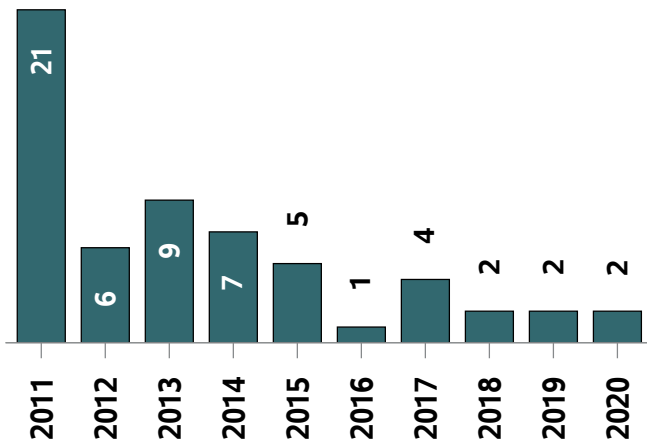
Sales Activity (December only)



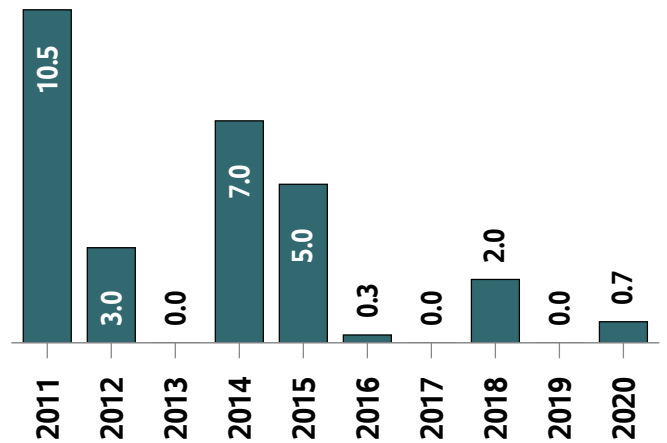
New Listings (December only)



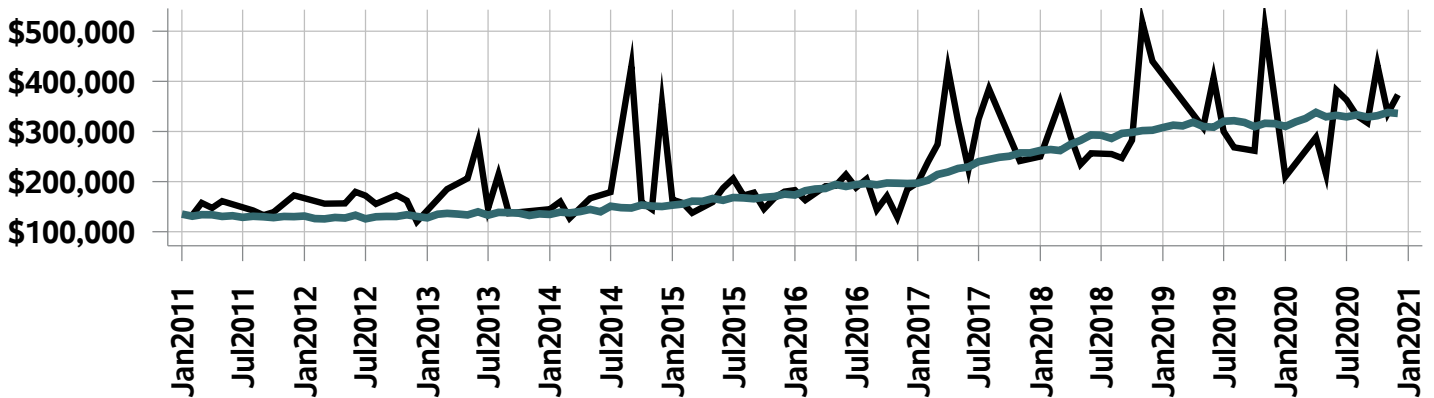
Active Listings (December only)



Months of Inventory (December only)



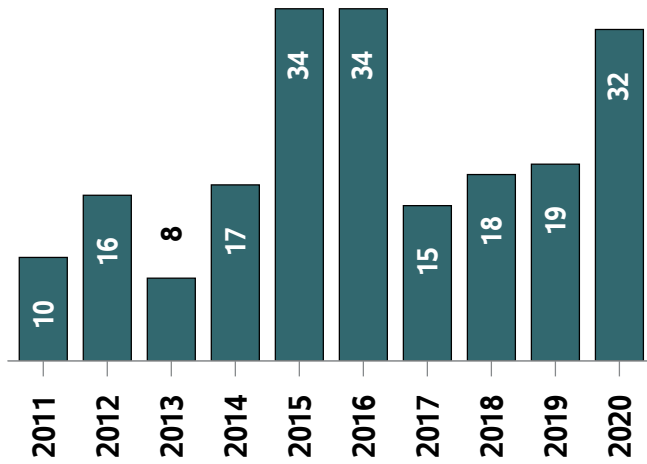
MLS® HPI Apartment Benchmark Price and Average Price



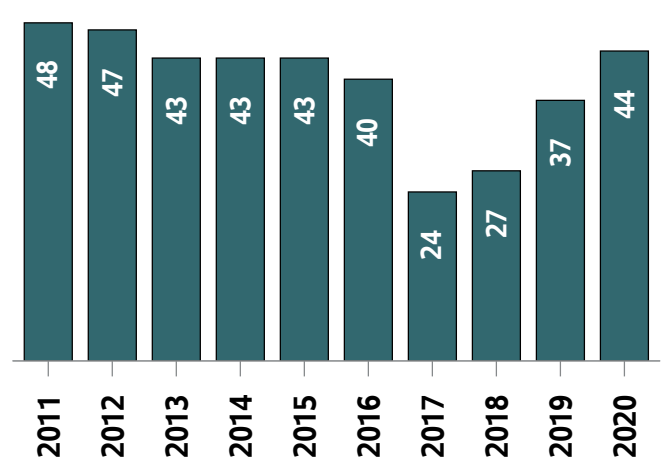
WASAGA BEACH

MLS® Apartment Market Activity

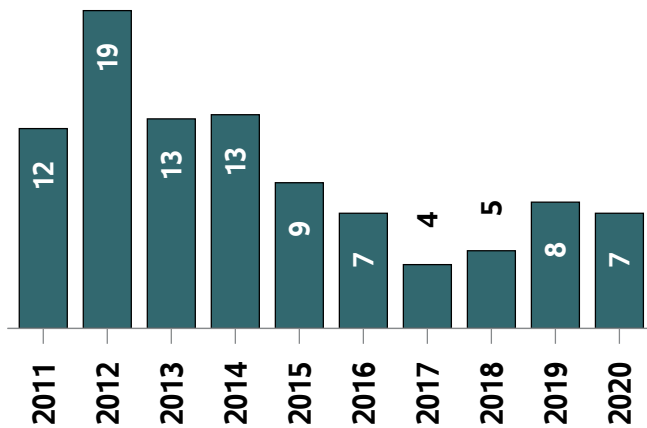
Sales Activity (December Year-to-date)



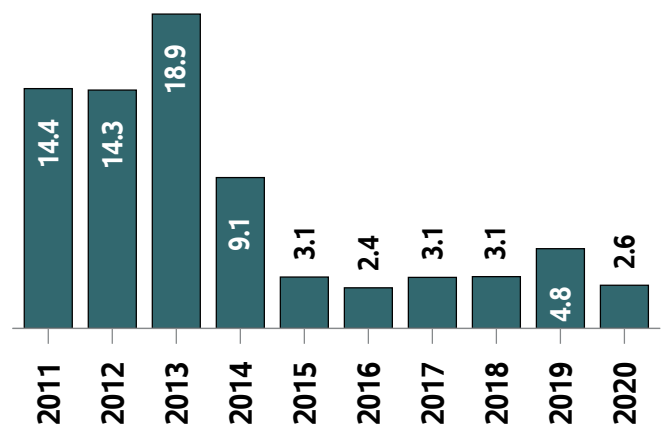
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

WASAGA BEACH MLS® Apartment Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	3	—	200.0	—	200.0	—	—
Dollar Volume	\$1,120,000	—	154.5	—	522.2	—	—
New Listings	3	200.0	200.0	50.0	50.0	50.0	50.0
Active Listings	2	0.0	0.0	-50.0	-60.0	-77.8	-60.0
Sales to New Listings Ratio ¹	100.0	—	100.0	—	50.0	—	—
Months of Inventory ²	0.7	—	2.0	—	5.0	—	—
Average Price	\$373,333	—	-15.2	—	107.4	—	—
Median Price	\$373,000	—	-15.2	—	107.2	—	—
Sales to List Price Ratio	100.7	—	97.8	—	95.2	—	—
Median Days on Market	15.0	—	13.0	—	74.0	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	32	68.4	77.8	113.3	-5.9	300.0	540.0
Dollar Volume	\$10,875,900	76.7	110.5	150.5	85.5	582.5	1,402.2
New Listings	44	18.9	63.0	83.3	2.3	2.3	57.1
Active Listings ³	7	-8.8	48.2	80.4	-21.0	-45.0	-13.5
Sales to New Listings Ratio ⁴	72.7	51.4	66.7	62.5	79.1	18.6	17.9
Months of Inventory ⁵	2.6	4.8	3.1	3.1	3.1	18.9	19.2
Average Price	\$339,872	4.9	18.4	17.4	97.1	70.6	134.7
Median Price	\$325,750	10.8	21.8	18.5	102.3	84.6	150.6
Sales to List Price Ratio	97.6	97.7	97.8	99.4	96.8	97.2	94.6
Median Days on Market	28.5	36.0	28.0	24.0	52.5	77.0	74.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

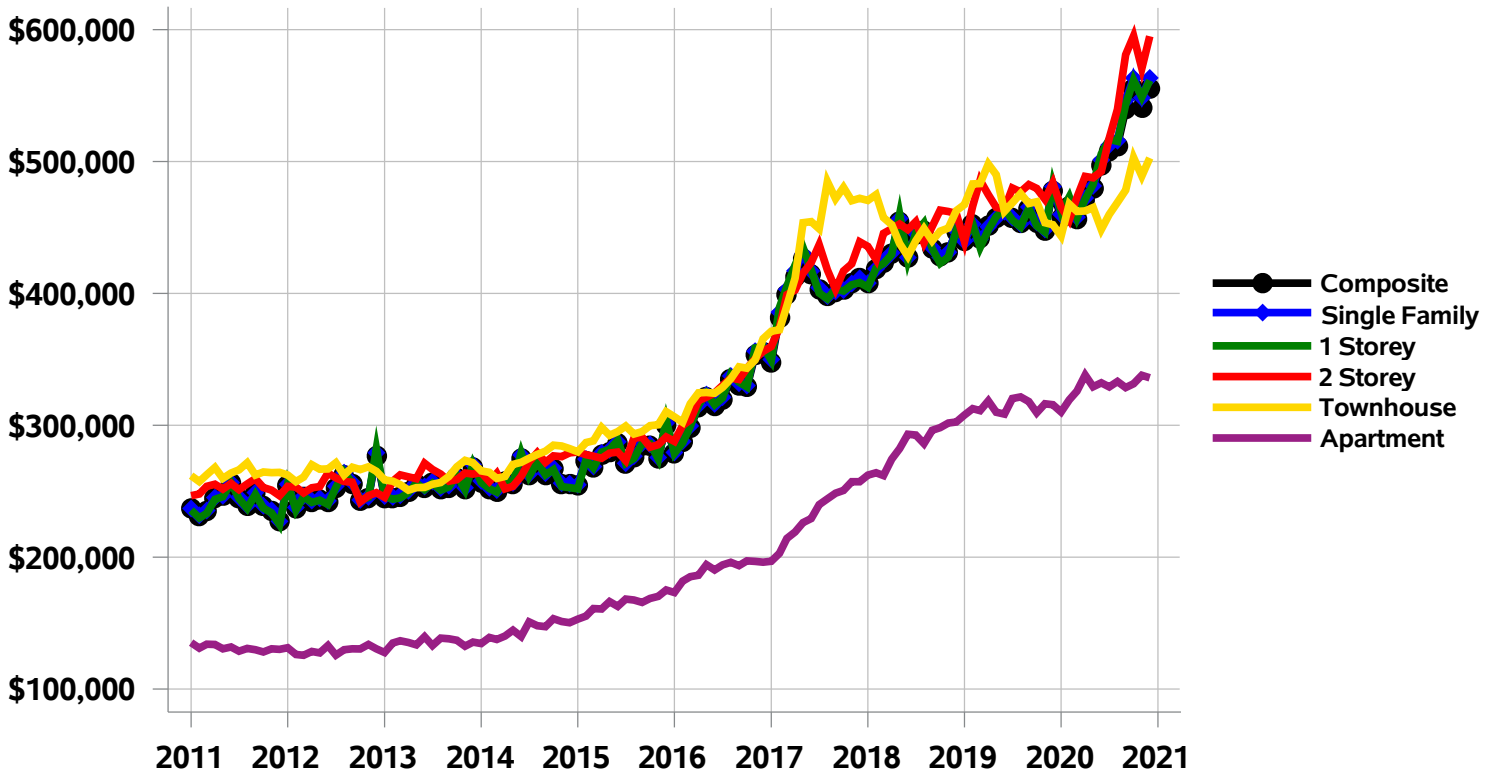
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

WASAGA BEACH MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2020	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$555,000	2.7	2.9	11.6	16.2	34.9	84.8
Single Family	\$563,400	2.8	3.1	12.4	17.1	36.9	86.7
One Storey	\$561,500	2.3	3.3	11.0	16.2	37.6	84.9
Two Storey	\$595,000	4.3	2.4	20.8	23.0	35.5	104.4
Townhouse	\$502,700	2.8	5.1	12.1	11.2	6.5	62.0
Apartment	\$336,000	-0.6	2.3	1.1	6.5	30.6	91.9

MLS® HPI Benchmark Price



WASAGA BEACH

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1259
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1268
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	8000
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	6 to 15
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1236
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7888
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1600
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	9070
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

WASAGA BEACH

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1350
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Gross Living Area (Above Ground; in sq. ft.)	965
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers